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Award

Short Term Accommodation Services for People with Complex Needs in Preston

Lancashire County Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-075302

Procurement identifier (OCID): ocids-h6vhtk-059654 ([view related notices](#))

Published 19 November 2025, 2:57pm

Scope

Reference

JB/PH/LCC/25/1490

Description

The Complex Needs Housing Contract aims to provide opportunities for behaviour change, health improvements and to deliver positive outcomes for individuals with Complex Needs, families and communities.

This notice concerns service provision in Preston only.

A person with 'complex needs' is someone with two or more needs which typically interact with and exacerbate one another affecting their physical, mental, social or financial wellbeing. An estimated 60,000 people across England experience at least two of the

following: homelessness, reoffending, problematic substance misuse and mental ill health.

The intended target group require a range of support needs including mental health,

substance misuse, a history of offending behaviour, other diagnosed and undiagnosed conditions and/or challenging behaviours. The target population includes many who are often found at the margins of society; who experience repeat homelessness; rough sleeping and those who find it difficult to secure and maintain independent living because of the level of their compounded or complex needs. The Service will be expected to deliver support effectively to individuals who are in crisis, present challenging behaviour issues and who may struggle to live within boundaries and engage in support.

Staff will work with residents to help them identify their own strengths and goals, learn new skills, gain knowledge and increase self-awareness. This conditional support enables

complex and entrenched behaviours to be addressed, with a view to leading stable independent lives.

The success of the Service will be judged by the extent to which it meaningfully engages with service users; The Service will directly address underlying issues and develop personal capacity and recovery capital.

As part of their tender submission, it will be the provider's responsibility to source all accommodation and ensure this accommodation meets with minimum and maximum requirements stated.

Contract 1. Short Term Accommodation Services for People with Complex Needs in Preston

Supplier

- EXCEL HOUSING SOLUTIONS

Contract value

- £574,750 excluding VAT
- £689,700 including VAT

Above the relevant threshold

Award decision date

19 November 2025

Date assessment summaries were sent to tenderers

19 November 2025

Standstill period

- End: 1 December 2025
- 8 working days

Earliest date the contract will be signed

2 December 2025

Contract dates (estimated)

- 1 July 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 4 years, 9 months

Description of possible extension:

The initial Contract period will be 2 years and 9 months, after such time the Authority may extend the Contract by any number of defined periods, provided that the total duration does not exceed 4 years and 9 months.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKD45 - Mid Lancashire

Information about tenders

- 2 tenders received
- 1 tender assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Special regime

Light touch

Supplier

EXCEL HOUSING SOLUTIONS

- Companies House: 08519802
- Public Procurement Organisation Number: PLBW-3319-XJRN

Unit 6b, Vesty Business Park

Bootle

L30 1NY

United Kingdom

Email: paul@excelhousingsolutions.org.uk

Region: UKD73 - Sefton

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Short Term Accommodation Services for People with Complex Needs in Preston

Contracting authority

Lancashire County Council

- Public Procurement Organisation Number: PBBJ-2179-TNXM

PO Box 100, County Hall

Preston

PR1 0LD

United Kingdom

Email: caphprocurement@lancashire.gov.uk

Website: <https://www.lancashire.gov.uk/fusion-supplier-portal/>

Region: UKD45 - Mid Lancashire

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

SOCIAL VALUE PORTAL LTD

Summary of their role in this procurement: Evaluation and ongoing contract management support for the social value deliverables under the future contract.

- Companies House: 09197997
- Public Procurement Organisation Number: PQHH-4489-TLZM

Tintagel House

London

SE1 7TY

United Kingdom

Telephone: 020 3355 0530

Email: support@socialvalueportal.com

Website: <https://www.socialvalueportal.com/>

Region: UKI45 - Lambeth

Contact organisation

Contact Lancashire County Council for any enquiries.