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Contract

## **IT197 - Unified Communications Solution**

Birmingham City University

F03: Contract award notice

Notice identifier: 2025/S 000-075182

Procurement identifier (OCID): ocds-h6vhtk-05e44a

Published 19 November 2025, 12:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Birmingham City University

Curzon Building, 4 Cardigan Street

Birmingham

B4 7BD

#### **Contact**

Jamie Cupper

#### **Email**

[jamie.cupper@bcu.ac.uk](mailto:jamie.cupper@bcu.ac.uk)

#### **Country**

United Kingdom

#### **Region code**

UKG31 - Birmingham

**Companies House**

GB614117673

**Internet address(es)**

Main address

<http://www.bcu.ac.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

IT197 - Unified Communications Solution

Reference number

IT197

#### **II.1.2) Main CPV code**

- 64200000 - Telecommunications services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

IT197 - Unified Communications Solution

Birmingham City University award for the implementation of Unified Communications. A streamlined and integrated voice solution enabling calls via Microsoft Teams across all BCU devices, regardless of location - providing flexible and responsive communication for staff.

The procurement utilised RM6116 - Network Services 3 framework via Crown Commercial Service, Unified Communications Lot (Lot 4B) and the Further Competition option.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,395,607.28

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

#### **II.2.4) Description of the procurement**

Birmingham City University award for the implementation of Unified Communications. A streamlined and integrated voice solution enabling calls via Microsoft Teams across all BCU devices, regardless of location - providing flexible and responsive communication for staff.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Further competition against the RM6116 framework, Lot 4B - Unified Communication

Notice identifier: 2022/S 000-032820

Procurement identifier (OCID): ocds-h6vhtk-02ed16

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Exponential-e Limited

100 Leman Street

London

E1 8EU

Country

United Kingdom

NUTS code

- UKG - West Midlands (England)

Companies House

04499567

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,395,607.28

Total value of the contract/lot: £1,395,607.28

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Birmingham City University

Birmingham

Country

United Kingdom