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Planning

## **NHS ICB SE Region - GP and Corporate IT Optimisation Programme**

NHS Kent and Medway Integrated Care Board

NHS Surrey Heartlands Integrated Care Board

NHS Frimley Integrated Care Board

NHS Buckinghamshire Oxfordshire & Berkshire West Integrated Care Board

NHS Hampshire and Isle of Wight Integrated Care Board

NHS Sussex Integrated Care Board

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-074534

Procurement identifier (OCID): ocds-h6vhtk-05e0eb ([view related notices](#))

Published 17 November 2025, 4:38pm

## **Scope**

## **Reference**

C399908

## **Description**

Market Engagement Phase 1

The members of the South-East (SE) NHS Integrated Care Boards (ICBs) Collaboration (in their current form) are:

NHS Buckinghamshire, Oxfordshire and Berkshire West ICB

NHS Frimley ICB

NHS Kent and Medway ICB

NHS Hampshire and Isle of Wight ICB

NHS Surrey Heartlands ICB

NHS Sussex ICB

For the purpose of this Market Engagement advert NHS Sussex ICB is the lead Authority (subject to potential future change). The NHS England National Commercial and Procurement Hub is issuing this Market Engagement notice on behalf of the lead Authority.

Due to national changes within the NHS the landscape of the ICBs within the SE are due to change. This is likely to result in a reduction in the number of SE ICBs with also potential reduction of staffing within the ICBs, but it is not anticipated that GPIT staff will reduce. GPIT staffing is more likely to have a year-on-year increase.

The SE NHS ICBs are issuing this Market Engagement notice to commence the engagement with interested Suppliers to respond to and provide the intelligence to inform the strategy development around the future of ensuring ICBs and GPs have the ongoing necessary IT support and services.

The intention is for SE NHS ICBs to:

- Better understand the composition and characteristics of the market
- Explore mitigations to the potential (downside) risks and challenges early should the region undertake a procurement process
- Raise market awareness and stimulate interest in a potential future procurement process
- Stimulate competition and collaboration in the market to ensure the best possible value for money whilst also supporting sustainability within the market
- Explore levels and trends in price, quality and choice and the impact of effective competition on the market

As part of the Phase 1 Market Engagement Suppliers are requested to express an interest, complete a MS Forms questionnaire and an associated excel requirements document.

Submissions of these documents is 5pm on 15th December 2025.

The instructions required for completion and supporting documents can be downloaded from the Atamis e-tendering portal. Atamis Contract Reference: C399908. You may need to register on Atamis if you have not done so already.

To access Atamis you can login or register here:

<https://atamis-1928.my.site.com/login>

A guide to Atamis can be found here:

[https://services.atamis.co.uk/docs/Supplier\\_User\\_Guide.pdf](https://services.atamis.co.uk/docs/Supplier_User_Guide.pdf)

If you require Atamis advice or support, please contact the Atamis helpdesk on 0800 9956035 or via email [support-health@atamis.co.uk](mailto:support-health@atamis.co.uk) 8am to 6pm Monday to Friday (except public holidays).

Background and further details:

The forthcoming planned closure of Commissioning Support Units (CSUs) in March 2027 creates a pressing need for ICBs across the NHS South East ICB region to secure sustainable, high-quality digital support services. These services are essential to maintain and enhance both corporate IT functions and the delivery of GPIT, ensuring continuity of operations and alignment with national digital transformation priorities. Without a coordinated approach, there is a risk of fragmentation, duplication, and inefficiencies that could undermine the resilience and effectiveness of digital infrastructure across the region.

In recognition of this, the SE NHS ICBs are collaborating to consider how they might meet their GP IT and Corporate IT requirement via a single, region-wide service that can deliver economies of scale, consistency of standards, and improved value for money.

A unified approach will enable the region to leverage collective expertise, reduce variation in service quality, and ensure that digital support is delivered in a way that is both scalable and adaptable to local needs. This model will also strengthen the region's ability to respond to evolving national requirements, any further organisational changes within the region, and support the ambitions of the new GPIT operating model.

Areas of interest include, but are not limited to:

- End-user support and service desk provision
- Infrastructure management and cloud services

- Cybersecurity and data protection
- GPIT support aligned to the new operating model

In their current form the 6 ICBs are responsible for the delivery of General Practice IT (GPIT) services and support to approximately 210 PCNs with approximately 800 General Practices and to ensure Corporate ICB staff have the necessary IT service and support. Total number of staff approximately 35,000 in the PCNs / General Practices (GP) and ICB Corporate, predominantly all located throughout the SE including neighbouring Counties, Isle of Wight and with a few exceptions in other parts of mainland England. GPIT staff generally are located within the GP practices with a small number working from home (WFH). Across the workforce there remains the need to support hybrid ways of working.

The SE NHS ICBs reserves the right not to proceed with a procurement, and it is also subject to further internal governance approval. The SE NHS ICBs will not be liable for any costs incurred by any interested party in relation to this opportunity.

The values provide as part of this advert (£120m inclusive of VAT over the proposed initial term of 5 years and the 3 years extension term) are anticipated maximum value and are purely indicative for this Market Engagement advert. Therefore, this value will be subject to change. Values may also change subject to VAT being fully or partially recoverable.

The Market Engagement will assist the region in considering the development of a procurement strategy that will inform an options appraisal of the future direction of travel for the region and how we can optimise our ask to achieve the best value from the market.

### **Total value (estimated)**

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 April 2027 to 31 March 2032
- Possible extension to 31 March 2035

- 8 years

## **Main procurement category**

Services

## **Additional procurement category**

Goods

## **CPV classifications**

- 72000000 - IT services: consulting, software development, Internet and support
- 48000000 - Software package and information systems
- 30100000 - Office machinery, equipment and supplies except computers, printers and furniture
- 30200000 - Computer equipment and supplies
- 32410000 - Local area network
- 32420000 - Network equipment
- 32430000 - Wide area network
- 32440000 - Telemetry and terminal equipment
- 50300000 - Repair, maintenance and associated services related to personal computers, office equipment, telecommunications and audio-visual equipment
- 51600000 - Installation services of computers and office equipment
- 64100000 - Post and courier services
- 64200000 - Telecommunications services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

- 80400000 - Adult and other education services
- 80500000 - Training services
- 31100000 - Electric motors, generators and transformers
- 31200000 - Electricity distribution and control apparatus
- 31300000 - Insulated wire and cable
- 31400000 - Accumulators, primary cells and primary batteries
- 31700000 - Electronic, electromechanical and electrotechnical supplies
- 34100000 - Motor vehicles
- 51100000 - Installation services of electrical and mechanical equipment
- 51300000 - Installation services of communications equipment

## **Contract locations**

- UKJ - South East (England)

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## **Engagement**

### **Engagement deadline**

15 December 2025

### **Engagement process description**

Market Engagement Phase 1

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## Participation

### Particular suitability

Small and medium-sized enterprises (SME)

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## Submission

### Publication date of tender notice (estimated)

12 March 2026

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## Contracting authorities

### NHS Kent and Medway Integrated Care Board

- Public Procurement Organisation Number: PHGM-8136-GWTX

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

United Kingdom

Contact name: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.kentandmedway.icb.nhs.uk/>

Region: UKJ45 - Mid Kent

Organisation type: Public authority - central government

### **NHS Surrey Heartlands Integrated Care Board**

- Public Procurement Organisation Number: PTCP-5774-GNNH

58 Church Street

Weybridge

KT13 8DP

United Kingdom

Contact name: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.surreyheartlandsccg.nhs.uk/>

Region: UKJ25 - West Surrey

Organisation type: Public authority - central government

### **NHS Frimley Integrated Care Board**

- Public Procurement Organisation Number: PLMH-6718-XNVJ

King Edward VII Hospital St Leonards Road

Windsor

SL4 3DP

United Kingdom

Contact name: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.frimley.icb.nhs.uk/>

Region: UKJ11 - Berkshire

Organisation type: Public authority - central government

## **NHS Buckinghamshire Oxfordshire & Berkshire West Integrated Care Board**

- Public Procurement Organisation Number: PBND-1678-TCRM

First Floor, Unipart House, Garsington Road

Oxford

OX4 2PG

United Kingdom

Contact name: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.bucksoxonberksw.icb.nhs.uk>

Region: UKJ14 - Oxfordshire

Organisation type: Public authority - central government

## **NHS Hampshire and Isle of Wight Integrated Care Board**

- Public Procurement Organisation Number: PBQZ-2117-NPPD

Tremona Road

Southampton

SO16 6YD

United Kingdom

Contact name: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.hantsiowhealthandcare.org.uk/icb>

Region: UKJ32 - Southampton

Organisation type: Public authority - central government

## **NHS Sussex Integrated Care Board**

- Public Procurement Organisation Number: PVDX-6283-RPQJ

Sackville House

Lewes

BN7 2FZ

United Kingdom

Email: [commercial.procurementnhs.net](mailto:commercial.procurementnhs.net)

Website: <https://www.sussex.ics.nhs.uk/>

Region: UKJ22 - East Sussex CC

Organisation type: Public authority - central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **NHS South, Central and West Commissioning Support Unit (hosted by NHS England)**

Summary of their role in this procurement: The NHS England National Commercial and Procurement Hub is issuing this pipeline notice on behalf of the lead Authority

- Public Procurement Organisation Number: PXTZ-5316-XWPW

Omega House, 112 Southampton Road

Eastleigh

SO50 5PB

United Kingdom

Contact name: Garry Mitchell

Email: [commercial.procurementhub@nhs.net](mailto:commercial.procurementhub@nhs.net)

Website: <https://www.scwcsu.nhs.uk/>

Region: UKJ35 - South Hampshire

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## Contact organisation

Contact NHS South, Central and West Commissioning Support Unit (hosted by NHS England) for any enquiries.