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Contract

## Needle Exchange Packs and Service

NI Public Health Agency  
Strategic planning and performance group

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-074407

Procurement identifier (OCID): ocds-h6vhtk-05561c ([view related notices](#))

Published 17 November 2025, 1:59pm

## Scope

## Reference

6018003

## Description

Business Services Organisation (BSO), Procurement and Logistics Service (PaLS) sought through this tender opportunity to appoint a supplier for the provision of a Needle Exchange Packs and Service throughout their nominated sites in Northern Ireland.

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## **Contract 1. Needle Exchange Packs and Service**

### **Supplier**

- EXCHANGE SUPPLIES LIMITED

### **Contract value**

- £5,375,058.94 excluding VAT
- £6,450,070.73 including VAT

Above the relevant threshold

### **Date signed**

24 October 2025

### **Contract dates**

- 1 January 2026 to 31 December 2028
- Possible extension to 31 December 2032
- 7 years

Description of possible extension:

The Buyer has the option to extend the contract for any period or periods together totalling no more than 48 months.

### **Main procurement category**

Goods

## **Options**

The right to additional purchases while the contract is valid.

The right to additional purchases while the contract is valid. The Buyer reserves the right to increase the product range depending on Service User requirements. The contract value quoted allows for potential growth and increases to the service.

## **CPV classifications**

- 33000000 - Medical equipments, pharmaceuticals and personal care products

## **Contract locations**

- UKN - Northern Ireland

## **Key performance indicators**

Name	Description	Reporting frequency
Core Contract Elements	<p>Confirm that you remain compliant in all elements of the service listed within Schedule 2 (Specification) throughout the monitoring period. In particular please outline the following information:</p> <ol style="list-style-type: none"> <li>1. Confirm percentage of deliveries made next day if order is made before 3pm for the reporting period. Target for next day deliveries is 90%</li> <li>2. All sites to have at least one annual monitoring visit from supplier.</li> <li>3. Confirm number of monitoring visits completed within monitoring period.</li> <li>4. Monitoring of web shop activity through Neo360 system.</li> <li>5. Outline number of transactions and analysis of trends in terms of client profile, post code analysis, substance reported and equipment dispensed.</li> <li>6. Contribute to PHA reporting for Northern Ireland through sharing of data and analysis which could help develop the service in terms of both needle exchange and naloxone.</li> <li>7. Outline of complaints received and action taken.</li> </ol>	3 months
Engagement and Involvement	<p>Ensuring engagement and involvement of those with lived experience throughout the lifespan of the contract.</p> <p>Complete 3 engagement sessions with people with lived experience annually throughout the life of the contract. Outline method of contact, numbers in attendance, actions agreed and developments made.</p>	3 months

<b>Name</b>	<b>Description</b>	<b>Reporting frequency</b>
Innovation	<p>Ensure the needle and syringe exchange service in Northern Ireland is at the forefront of innovation and responding in a timely and effective way to emerging drug trends. Outline product developments implemented within the monitoring period and how they are responding to the needs of service users and emerging drug trends.</p> <p>Minimum of 1 product development per year throughout the life of the contract.</p>	3 months
Training	<p>Develop and deliver harm reduction training for needle exchange practitioners.</p> <p>Facilitate 2 needle and syringe training sessions per year. One for new needle exchange practitioners and one refresher course for experienced practitioners. Courses should last one day with a minimum of 30 participants. Participant evaluations should be completed and feedback summarised.</p>	3 months

Name	Description	Reporting frequency
Social Value	<p>Monitor the social, economic and environmental impact of this contract activity on society, local community and the wellbeing of people, especially targeting the health population of people who inject drugs.</p> <p>Offer employment opportunities to people impacted by the harm of substance use. This measurable objective is set at a minimum of 30% of your workforce. Linking with the involvement KPI, outline how people with lived experience have been involved in the codesign and coproduction of any project developments.</p> <p>Outline how you work in partnership with community and voluntary organisations in Northern Ireland to support them in the delivery of harm reduction services. Outline how you strive to minimize the environmental impact of the work generated through this contract.</p>	3 months

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

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## Supplier

### EXCHANGE SUPPLIES LIMITED

- Companies House: 04549601
- Public Procurement Organisation Number: PRXB-4815-NLXG

1 Great Western Industrial Centre

Dorchester

DT1 1RD

United Kingdom

Email: [sales@exchangesupplies.org](mailto:sales@exchangesupplies.org)

Website: <http://exchangesupplies.org>

Region: UKK25 - Dorset

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): Yes

Supported employment provider: Yes

Public service mutual: No

Contract 1. Needle Exchange Packs and Service

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## **Contracting authorities**

### **NI Public Health Agency**

- Public Procurement Organisation Number: PGGH-1787-BZLL

4th Floor , 12-22 Linenhall Street

Belfast

BT28BS

United Kingdom

Email: [PHA.Operations@hscni.net](mailto:PHA.Operations@hscni.net)

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland

### **Strategic planning and performance group**

- Public Procurement Organisation Number: PTLM-8233-CDNV

12-22 Linenhall Street

Belfast

BT2 8BS

United Kingdom

Email: [SPPG.UserAdmin@hscni.net](mailto:SPPG.UserAdmin@hscni.net)

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **Regional Business Services Organisation, Procurement and Logistics Service**

Summary of their role in this procurement: Tendering Service for HSCNI

- Public Procurement Organisation Number: PWNJ-1991-NGDW

77 Boucher Crescent

Belfast

BT12 6HU

United Kingdom

Email: [etenders@hscni.net](mailto:etenders@hscni.net)

Region: UKN06 - Belfast

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## Contact organisation

Contact Regional Business Services Organisation, Procurement and Logistics Service for any enquiries.