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Tender

Oracle HCM Co-Managed Service

University of Salford

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-074392

Procurement identifier (OCID): ocds-h6vhtk-05e278 (view related notices)

Published 17 November 2025, 1:18pm

Scope

Reference

UoS/OW/25/26/QTR2/Oracle HCM Co-Managed Service

Description

The Higher Education sector is experiencing significant transformation - from evolving student expectations and regulatory oversight to demographic and workforce shifts. At the University of Salford, we are embracing this change as an opportunity to do things differently and ensure we remain sustainable and future-focused.

As a HR team, we've already made strong progress in transforming how we work, particularly through the implementation of Oracle HCM. However, our journey is far from complete. We're now focused on realising the full potential of our technology - developing solutions that enhance the colleague experience, enable better decision-making, and creating a genuine step change in our culture and ways of working. This shift in culture is fundamental to the long-term success of our University.

We have a committed and passionate team who believe in the University's mission and in the value of partnership. We're looking to work with a provider who shares our vision,

collaborates openly, and helps us drive continuous improvement and innovation in how we support our people.

Current Situation and Intent

Our Oracle Fusion Cloud HCM platform was launched in April 2025 and is currently supported by an incumbent service provider under a short-term agreement which terminates in April 2026. We are now taking this opportunity to competitively tender for a new, long-term and strategic partnership.

For full tender information and to express an interest please visit our InTend portal via https://in-tendhost.co.uk/salford/aspx/Home

Total value (estimated)

- £1,500,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 7 April 2026 to 7 April 2029

- Possible extension to 7 April 2031

- 5 years, 1 day

Description of possible extension:

The Contract may be extended beyond the Initial Term on a maximum of two occasions, for a period of up to 1 (one) year on each occasion (each a "Renewal Period") at the Authority's sole discretion, by the Authority giving the Contractor not less than 1 (one) months' notice prior to the expiry of the Initial Term or the Renewal Period (as applicable).

Main procurement category

Services

CPV classifications

- 71356300 - Technical support services

- 72000000 - IT services: consulting, software development, Internet and support

Contract locations

- UKD3 - Greater Manchester

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

6 January 2026, 11:59pm

Tender submission deadline

9 January 2026, 12:00pm

Submission address and any special instructions

https://in-tendhost.co.uk/salford/aspx/Home

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 February 2026

Award criteria

Name	Description	Type	Weighting
Technical	Sub-weightings ServiceQuality Delivery Approach 25% Co-Managed Partnership Model 25% Key Differentiators 20% Team Structure & Expertise 10% Transition Plan 5% Compliance 5%		90%
Commercial		Price	10%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

University of Salford

- Charity Commission (England and Wales): RC000666

- Public Procurement Organisation Number: PDHR-3751-QPQR

43 The Crescent

Salford

M5 4WT

United Kingdom

Email: procurement-finance@salford.ac.uk

Region: UKD34 - Greater Manchester South West

Organisation type: Public authority - sub-central government