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Award

Respiratory Sleep Therapy and Consumables Managed Service on behalf of Norfolk and Norwich University Hospitals NHS Foundation Trust

NORFOLK AND NORWICH UNIVERSITY HOSPITALS NHS FOUNDATION TRUST

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-073576

Procurement identifier (OCID): ocds-h6vhtk-056aa1 ([view related notices](#))

Published 13 November 2025, 2:07pm

Scope

Description

This contract is for a Respiratory Sleep Therapy and Consumables Managed Service to be delivered to Norfolk and Norwich University Hospitals NHS Foundation Trust.

The contract is for a duration of five-years from 22nd February 2026 to 21st February 2031. The Contracting Authority reserve the right to extend the contract up to a maximum of seven years.

The anticipated, maximum total contract value (including any potential extensions) is £14,700,000.

A robust evaluation and moderation were carried out by Norfolk and Norwich University Hospital NHS Foundation Trust. The following award criteria was used:

Quality - 55%

Presentation - 15%

Commercial - 30%

Only bidders who achieved the minimum threshold for quality were invited to participate in the bidder presentations. The minimum threshold was 50% of the quality which was 27.5% of the weighting.

This Procurement was carried out under The Procurement Act 2023 regulations and the publication of this notice serves as the commencement of the standstill period. Challenges by providers must be made to decision makers by midnight on 24th November 2025 via the SAP Ariba portal.

Contract 1

Supplier

- Dolby Medical Home Respiratory Care Limited

Contract value

- £14,700,000 excluding VAT
- £17,640,000 including VAT

Above the relevant threshold

Award decision date

13 November 2025

Date assessment summaries were sent to tenderers

13 November 2025

Standstill period

- End: 24 November 2025
- 8 working days

Earliest date the contract will be signed

25 November 2025

Contract dates (estimated)

- 22 February 2026 to 21 February 2031
- Possible extension to 21 February 2033
- 7 years

Description of possible extension:

The Contracting Authority reserve the right to extend the contract for two-years which will take the contract to a maximum term of seven-years if the extensions are enacted.

Main procurement category

Services

CPV classifications

- 33100000 - Medical equipments
- 85140000 - Miscellaneous health services

Contract locations

- UKH15 - Norwich and East Norfolk

Information about tenders

- 5 tenders received
- 5 tenders assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 4 suppliers unsuccessful (details included for contracts over £5 million)

Unsuccessful suppliers

- [PHILIPS ELECTRONICS UK LIMITED](#)
- [BAYWATER HEALTHCARE UK LIMITED](#)
- [PHYSIOLOGICAL MEASUREMENTS LTD](#)
- [YOUR WORLD RECRUITMENT LIMITED](#)

Procedure

Procedure type

Open procedure

Suppliers

BAYWATER HEALTHCARE UK LIMITED

- Companies House: 08425363
- Public Procurement Organisation Number: PVVH-7148-JWBL

Wulvern House

Crewe

CW1 6GW

United Kingdom

Website: <http://www.baywater.co.uk>

Region: UKD62 - Cheshire East

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Dolby Medical Home Respiratory Care Limited

- Companies House: SC063902

North Suite, Lomond Court, Castle Business Park

Stirling

FK9 4TU

United Kingdom

Email: Chris.henly@vivisol.co.uk

Region: UKM77 - Perth & Kinross and Stirling

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

PHILIPS ELECTRONICS UK LIMITED

- Companies House: 00446897
- Public Procurement Organisation Number: PNDX-9921-QXZN

Ascent 1 Aerospace Boulevard

Farnborough

GU14 6XW

United Kingdom

Website: <https://www.philips.co.uk/healthcare>

Region: UKJ37 - North Hampshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

PHYSIOLOGICAL MEASUREMENTS LTD

- Companies House: 05478605
- Public Procurement Organisation Number: PBLR-9458-QBHQ

The Old Malt House

Oswestry

SY11 1AJ

United Kingdom

Website: <http://www.physiologicalmeasurements.com>

Region: UKG22 - Shropshire CC

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

YOUR WORLD RECRUITMENT LIMITED

- Companies House: 05460751
- Public Procurement Organisation Number: PWRT-1575-QHRV

4th Floor 69 Wilson Street

London

EC2A 2BB

United Kingdom

Website: <http://www.yourworld.com>

Region: UKI43 - Haringey and Islington

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contracting authority

NORFOLK AND NORWICH UNIVERSITY HOSPITALS NHS FOUNDATION TRUST

- Public Procurement Organisation Number: PQLV-1688-MQYV

Colney Lane

Norwich

NR4 7UY

United Kingdom

Email: corp.proc@nnuh.nhs.net

Region: UKH17 - Breckland and South Norfolk

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS Shared Business Services

Summary of their role in this procurement: NHS SBS supported in running a pre-market engagement exercise for this Procurement and then published the opportunity and assisted with sign posting, the tender process, moderation and evaluation was solely carried out by the Contracting Authority.

- Companies House: 05280446

Three, Cherry Trees Lane,

Hemel Hempstead, Hertfordshire

HP2 7AH

United Kingdom

Email: leah.clare1@nhs.net

Website: <https://www.sbs.nhs.uk/>

Region: UKH23 - Hertfordshire

Contact organisation

Contact NHS Shared Business Services for any enquiries.