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Award

The Provision of Occupational Health Services

Sefton Metropolitan Borough Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-073258

Procurement identifier (OCID): ocds-h6vhtk-058bab ([view related notices](#))

Published 12 November 2025, 3:17pm

Scope

Reference

DN787538

Description

Sefton Council provides an occupational health service to its employees which it also extends to its Schools, Academies and local organisations through SLA agreements.

The Council currently purchases a variety of occupational health services in relation to its conditions of service, pension provision, statutory requirements, more specific requirements of health and safety legislation and national health strategies as they apply.

The numbers of staff employed by the Council fluctuates with seasonal, casual and temporary staff, but accounting for these fluctuations the total number of employees including schools can be in the region of circa 8,000.

The Council is prepared to consider more than one Contractor so it can ensure its overall provision is as cost effective and flexible as necessary to meet its continually changing operational needs. Consequently, the contract is separated into 3 Lots:

- 1) Occupational Health Physician and Occupational Health Advisor
- 2) Physiotherapy
- 3) Counselling and Psychotherapy / CBT / Trauma-based Therapy

Lot 1. Occupational Health Physician and Occupational Health Adviser

Description

(a) OCCUPATIONAL HEALTH PHYSICIAN based at OH Unit, Magdalen House, Bootle, 1 day per week, plus(b) OCCUPATIONAL HEALTH PHYSICIAN based at Hawthorne Road, Bootle, 1 day per fortnight, plus(c) OCCUPATIONAL HEALTH ADVISER based at Hawthorne Road, Bootle, 1 day per fortnightPractice standards will be in accordance with the British Medical Association, General Medical Council and Faculty of Occupational Medicine's Guidelines.The Contractor will be required to:1) Provide medical reports to managers, using a template report provided by Sefton, within a mutually agreed timescale. These will need to be accurate, unambiguous, provide clear and practical advice, and address fitness for work, health concerns and the requirements as determined by the Equality Act 2010. These should be prepared in accordance with the Access to Medical Reports Act 1988 and made available immediately following medical consultation with the employee.2) Provide advice that will, allowing for the constraints of medical confidentiality, contain all relevant information that will assist managers to make effective and accurate decisions with regard to:- an individual's fitness to work,- where determinable, work related or not,- reasonable adjustments and suitable assistance in the workplace,- appropriate changes in work duties,- reasonable alterations to conditions of employment, etc- potential for redeployment or ill health retirementEstimated annual Sessions 1800

Lot 2. Physiotherapy

Description

Providing advice that will, allowing for the constraints of medical confidentiality, contain all relevant information that will assist managers to make effective and accurate decisions with regard to:a) an individual's fitness to work,b) reasonable adjustments and suitable assistance in the workplace,c) appropriate changes in work duties,d) reasonable alterations to conditions of employment, etc. Estimated volume 250 sessions per year

Lot 3. Counselling and Psychotherapy / CBT / Trauma-based Therapy

Description

As described in the Tender Documents The service will be provided as a minimum for at least one day each week for 50 weeks per annum. Sessions would normally run between 0900 and 1700 however the Council will be prepared to discuss alternatives if greater flexibility is needed. Approximately 580 Sessions per year

Contract 1. Occupational Health Physician and Occupational Health Advisor

Lots

Lot 1. Occupational Health Physician and Occupational Health Adviser

Supplier

- WORKFORCE WELLBEING LTD

Contract value

- £558,000 including VAT

Below the relevant threshold

Award decision date

7 November 2025

Date assessment summaries were sent to tenderers

12 November 2025

Earliest date the contract will be signed

28 November 2025

Contract dates (estimated)

- 1 January 2026 to 31 December 2027
- Possible extension to 31 December 2029
- 4 years

Description of possible extension:

Extension 1 : 1/1/28 to 31/12/28 to be exercised if funding remains available and the supplier performance meets requirements.

Extension 2 : 1/1/29 to 31/12/29 to be exercised if funding remains available and the

supplier performance meets requirements.

Main procurement category

Services

CPV classifications

- 85100000 - Health services

Contract locations

- UKD73 - Sefton

Contract 2. Physiotherapy

Lots

Lot 2. Physiotherapy

Supplier

- PEOPLE ASSET MANAGEMENT LTD

Contract value

- £136,800 including VAT

Below the relevant threshold

Award decision date

7 November 2025

Date assessment summaries were sent to tenderers

12 November 2025

Earliest date the contract will be signed

28 November 2025

Contract dates (estimated)

- 1 January 2026 to 31 December 2027
- Possible extension to 31 December 2029
- 4 years

Description of possible extension:

Extension 1: 1/1/2028 to 31/12/2028 to be awarded if funds remain available and supplier performance meets requirements.

Extension 2: 1/1/2029 to 31/12/2029 to be awarded if funds remain available and supplier performance meets requirements.

Main procurement category

Services

CPV classifications

- 85100000 - Health services

Contract locations

- UKD73 - Sefton

Contract 3. Counselling and Psychotherapy / CBT / Trauma-based Therapy

Lots

Lot 3. Counselling and Psychotherapy / CBT / Trauma-based Therapy

Supplier

- LISTENING EAR (MERSEYSIDE)

Contract value

- £256,748 including VAT

Below the relevant threshold

Award decision date

7 November 2025

Date assessment summaries were sent to tenderers

12 November 2025

Earliest date the contract will be signed

28 November 2025

Contract dates (estimated)

- 1 January 2026 to 31 December 2027
- Possible extension to 31 December 2029
- 4 years

Description of possible extension:

Extension 1: 1/1/2028 to 31/12/2028 to be exercised if funding remains available and supplier performance meets requirements

Extension 2: 1/1/2029 to 31/12/2029 to be exercised if funding remains available and supplier performance meets requirements

Main procurement category

Services

CPV classifications

- 85100000 - Health services
- 85312320 - Counselling services

Contract locations

- UKD73 - Sefton

Information about tenders

Lot 1. Occupational Health Physician and Occupational Health Adviser

- 7 tenders received
- 6 tenders assessed in the final stage:
 - 5 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 5 suppliers unsuccessful (details included for contracts over £5 million)

Lot 2. Physiotherapy

- 5 tenders received
- 4 tenders assessed in the final stage:
 - 3 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

Lot 3. Counselling and Psychotherapy / CBT / Trauma-based Therapy

- 8 tenders received
- 5 tenders assessed in the final stage:

- 4 submitted by small and medium-sized enterprises (SME)
- 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 4 suppliers unsuccessful (details included for contracts over £5 million)

Submission

Submission type

Tenders

Procedure

Procedure type

Competitive flexible procedure

Special regime

Light touch

Suppliers

LISTENING EAR (MERSEYSIDE)

- Companies House: 05999650
- Public Procurement Organisation Number: PHRP-6713-BXMN

St Nicholas Centre 70 Church Road

Liverpool

L26 6LB

United Kingdom

Email: enquiries@listening-ear.co.uk

Website: <http://www.listening-ear.co.uk>

Region: UKD71 - East Merseyside

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 3. Counselling and Psychotherapy / CBT / Trauma-based Therapy

PEOPLE ASSET MANAGEMENT LTD

- Companies House: 05199107
- Public Procurement Organisation Number: PVVR-3716-JNYR

9 Lakeside Drive, Centre Park

Warrington

WA1 1GG

United Kingdom

Email: sales@people-am.com

Website: <https://www.pamgroup.co.uk/>

Region: UKD61 - Warrington

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 2. Physiotherapy

WORKFORCE WELLBEING LTD

- Companies House: 07848085
- Public Procurement Organisation Number: PJVW-9492-ZMPM

Alit-Y-Wennol Groesfaen Road

Cardiff

CF5 6NE

United Kingdom

Email: admin@wforcewellbeing.com

Website: <https://wforcewellbeing.com/>

Region: UKL22 - Cardiff and Vale of Glamorgan

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. Occupational Health Physician and Occupational Health Advisor

Contracting authority

Sefton Metropolitan Borough Council

- Public Procurement Organisation Number: PTHP-5656-DLCN

Bootle Town Hall

Bootle

L20 7AE

United Kingdom

Email: cdp@sefton.gov.uk

Website: <http://sefton.gov.uk>

Region: UKD73 - Sefton

Organisation type: Public authority - sub-central government