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Planning

Private Sector Investment Solutions for Growth in Long-Term Settled Housing Stock

Cornwall Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-073026

Procurement identifier (OCID): ocds-h6vhtk-05df36 ([view related notices](#))

Published 12 November 2025, 9:39am

Scope

Description

Cornwall Council seeks private sector partners to deliver up to 350 residential units over three years through long-term private rental and Private Sector Leasing (PSL) models. The initiative aims to mobilise private investment to expand settled and temporary housing stock across Cornwall, supporting homelessness prevention and strategic housing objectives.

Estimated total value of rents/leases circa £7.5m

The contract value stated on this UK2 Preliminary Market Engagement notice is an indicative estimate based on potential supplier turnover over the contract term. Actual value will depend on the delivery model proposed by the provider and is subject to change following market engagement.

Total value (estimated)

- £750,000 excluding VAT
- £900,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 July 2026 to 30 June 2029
- 3 years

Main procurement category

Services

CPV classifications

- 70000000 - Real estate services

Contract locations

- UKK3 - Cornwall and Isles of Scilly

Engagement

Engagement deadline

12 December 2025

Engagement process description

Cornwall Council is conducting a soft market test to explore private sector investment solutions for increasing long-term settled housing and temporary accommodation stock. The engagement seeks feedback from potential providers on delivery models, capacity, and financial frameworks to inform a future procurement. Interested parties are invited to respond via the ProContract portal by the specified deadline. Participation does not preclude involvement in any future tender.

If you are interested in this area of service provision and also helping with our assessment of the market, please find the documentation required using the following link:

<https://www.supplyingthesouthwest.org.uk/>

ref: DN797049 Private Sector Investment Solutions for Growth in Long-Term Settled Housing Stock

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 April 2026

Procedure

Special regime

Concession

Contracting authority

Cornwall Council

- Public Procurement Organisation Number: PYRH-9827-DWLP

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Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government