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Award

FinOps solution

JISC

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-071973

Procurement identifier (OCID): ocds-h6vhtk-059ff6 ([view related notices](#))

Published 7 November 2025, 11:47am

Scope

Reference

Proc2769

Description

Jisc's Cloud Managed Services team is looking to procure a FinOps solution from a single provider. The successful solution will be predominately deployed by Jisc as the main user (use case (1) and (2)), however there is scope that the solution is in-directly made available to Jisc members and customers (use case (3)).

Contract 1

Supplier

- IBM UNITED KINGDOM LIMITED

Contract value

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Above the relevant threshold

Award decision date

7 November 2025

Date assessment summaries were sent to tenderers

7 November 2025

Standstill period

- End: 18 November 2025
- 8 working days

Earliest date the contract will be signed

1 December 2025

Contract dates (estimated)

- 26 February 2026 to 25 February 2028
- Possible extension to 25 February 2030
- 4 years

Description of possible extension:

Two single-year extensions can be entered into following the initial two-year period, at the buyer's discretion (i.e. 2+1+1).

Main procurement category

Services

CPV classifications

- 72212482 - Business intelligence software development services

Contract locations

- UK - United Kingdom

Information about tenders

- 8 tenders received
- 8 tenders assessed in the final stage:
 - 3 submitted by small and medium-sized enterprises (SME)

- 1 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 7 suppliers unsuccessful (details included for contracts over £5 million)
-

Unsuccessful suppliers

- [BOX3 LTD](#)
 - [COFORGE U.K. LIMITED](#)
 - [IOCO SOLUTIONS LIMITED](#)
 - [KPMG LLP](#)
 - [KYNDRYL UK LIMITED](#)
 - [SOFTCAT PLC](#)
 - [VE3 GLOBAL LTD](#)
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Procedure

Procedure type

Open procedure

Suppliers

BOX3 LTD

- Companies House: 15909135
- Public Procurement Organisation Number: PHPZ-9966-JNYJ

27 Old Gloucester Street

London

WC1N 3AX

United Kingdom

Website: <https://www.box3.tech>

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

COFORGE U.K. LIMITED

- Companies House: 02648481
- Public Procurement Organisation Number: PGCB-5891-CNVD

280 Bishopsgate, London, EC2M 4AG

London

EC2M 4AG

United Kingdom

Website: <https://www.coforge.com/>

Region: UKI42 - Tower Hamlets

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): Yes

IBM UNITED KINGDOM LIMITED

- Companies House: 00741598
- Public Procurement Organisation Number: PNQM-8935-PYGQ

Building C, IBM Hursley Office, Hursley Park Road

Winchester

SO21 2JN

United Kingdom

Email: ukcat@uk.ibm.com

Website: <http://www.ibm.com/uk-en/>

Region: UKJ36 - Central Hampshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

IOCO SOLUTIONS LIMITED

- Companies House: 06530792
- Public Procurement Organisation Number: PTHZ-5518-BLGL

6-7 Castle Gate

Hertford

SG14 1HD

United Kingdom

Website: <https://ioco.uk/>

Region: UKH23 - Hertfordshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

KPMG LLP

- Companies House: OC301540
- Public Procurement Organisation Number: PMGV-6254-LTTL

15 Canada Square

London

E14 5GL

United Kingdom

Website: <http://KPMG.CO.UK>

Region: UKI42 - Tower Hamlets

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

KYNDRYL UK LIMITED

- Companies House: 13141201
- Public Procurement Organisation Number: PNMW-3741-RZJQ

2nd Floor 100 Liverpool Street

London

EC2M 2AT

United Kingdom

Website: <http://www.kyndryl.com>

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

SOFTCAT PLC

- Companies House: 02174990
- Public Procurement Organisation Number: PZRT-9169-TVMT

Solar House, Fieldhouse Lane

Marlow

SL7 1LW

United Kingdom

Website: <http://Softcat.com>

Region: UKJ13 - Buckinghamshire CC

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

VE3 GLOBAL LTD

- Companies House: 07343436
- Public Procurement Organisation Number: PXDH-7267-YHNX

86-90 Paul Street

London

EC2A 4NE

United Kingdom

Website: <https://www.ve3.global>

Region: UKI41 - Hackney and Newham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contracting authority

JISC

- Companies House: 05747339
- Public Procurement Organisation Number: PGYD-1575-ZHXX

4 Portwall Lane

Bristol

BS1 6NB

United Kingdom

Email: chris.hallahan@jisc.ac.uk

Website: <http://www.jisc.ac.uk/>

Region: UKK11 - Bristol, City of

Organisation type: Public authority - sub-central government