

Switched to direct award

This procurement has been switched to direct award after an [unsuccessful competitive tendering procedure](#).

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/071922-2025>

Award

The Purchase of One (1) x Electric Reachstacker - 60 Tonne Capacity

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-071922

Procurement identifier (OCID): ocds-h6vhtk-05dc7f ([view related notices](#))

Published 7 November 2025, 10:53am

Scope

Reference

TC01420

Description

The purchase of one (1) electric reachstacker.

Lifting capacity of 60t first row/45t second row.

Sliding cabin

Support jacks (outriggers)

Mechanical pile slope

Contract 1. The Purchase of One (1) x Electric 60 Tonne Reachstacker

Supplier

- Shanghai Zhenhua Heavy Industries Co., Ltd.

Contract value

- £600,000 excluding VAT
- £720,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

1 December 2025

Contract dates (estimated)

- 1 December 2025 to 31 July 2026
- Possible extension to 30 September 2027
- 1 year, 9 months, 30 days

Description of possible extension:

Following the conditions of participation stage it is now known that this fully electric reachstacker with the specified lifting capacity will be built as a prototype, there may be some time delays associated with this, currently unknown at this time.

Main procurement category

Goods

CPV classifications

- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting

Contract locations

- UKH14 - Suffolk

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Special regime

Utilities

Direct award justification

Switching to direct award

The competitive tendering procedure was unsuccessful at conditions of participation round when it became clear that this type of machinery was not readily available in the market. One supplier provided sufficient evidence that they can technically provide the specification we require at the conditions of participation for us to proceed. We will be working with the direct manufacturer.

Supplier

Shanghai Zhenhua Heavy Industries Co., Ltd.

- Public Procurement Organisation Number: PXJJ-5982-NGLW

3261 Dongfang Road, Pudong New Area

SHANGHAI

200125

China

Email: mail@zpmc.com

Website: <http://cn.zpmc.com/>

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. The Purchase of One (1) x Electric 60 Tonne Reachstacker

Contracting authority

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

- Companies House: ZC000205
- Public Procurement Organisation Number: PRVX-4252-DPQD

Tomline House

Felixstowe

IP11 3SY

United Kingdom

Email: tenders@fdrc.co.uk

Region: UKH14 - Suffolk

Organisation type: Private utility