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Contract

Strategic Advisory Services

The Crown Estate

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-071798

Procurement identifier (OCID): ocds-h6vhtk-050394 ([view related notices](#))

Published 6 November 2025, 4:57pm

Scope

Description

Strategic Advisory Services- Lot 1 and 2

Lot 1. Strategic Counsel- England Based

Description

The Crown Estate is looking for an agency which can support at a strategic level, providing counsel in relation to key political, policy and regulatory issues relating to its operating environment.

Lot 2. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Description

The Crown Estate is looking for an agency which can support at a strategic level, providing counsel in relation to key political, policy and regulatory issues relating to its operating environment. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Contract 1. Strategic Advisory Services

Lots

Lot 1. Strategic Counsel- England Based

Supplier

- Flint Global Ltd

Contract value

- £720,000 excluding VAT
- £864,000 including VAT

Above the relevant threshold

Date signed

21 July 2025

Contract dates

- 31 July 2025 to 29 July 2027
- Possible extension to 29 July 2029
- 3 years, 11 months, 30 days

Description of possible extension:

The Client may extend the Term by a period of 1 year plus 1 years, provided it has given the Consultant notice at least 3 months prior to the expiry of the Term.

Main procurement category

Services

CPV classifications

- 32412000 - Communications network
- 79400000 - Business and management consultancy and related services
- 85312320 - Counselling services

Contract locations

- UKC - North East (England)

- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Justification for not setting key performance indicators

The contract is not over £5M.

Contract 2. Strategic Advisory Services- Northern Ireland

Lots

Lot 2. Northern Ireland - Strategic Advice/Monitoring/Public Affairs delivery support (agency to be based in Northern Ireland)

Supplier

- BROWN O'CONNOR GROUP LIMITED

Contract value

- £143,640 excluding VAT

- £172,368 including VAT

Above the relevant threshold

Date signed

30 July 2025

Contract dates

- 31 July 2025 to 30 July 2027
- Possible extension to 30 July 2029
- 4 years

Description of possible extension:

The Client may extend the Term by a period of 1 year plus 1 years, provided it has given the Consultant notice at least 3 months prior to the expiry of the Term

Main procurement category

Services

CPV classifications

- 32412000 - Communications network
- 79400000 - Business and management consultancy and related services
- 85312320 - Counselling services

Contract locations

- UKN - Northern Ireland

Justification for not setting key performance indicators

The contract value is less than £5M.

Submission

Submission type

Tenders

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Suppliers

BROWN O'CONNOR GROUP LIMITED

- Companies House: NI684294
- Public Procurement Organisation Number: PPNR-4681-QGLY

Suite 3.09 Titanic Suites 55-59 Adelaide Street

Belfast

BT2 8FE

United Kingdom

Email: Arlene@brownconnor.com

Website: <https://brownconnor.com/>

Region: UKN06 - Belfast

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 2. Strategic Advisory Services- Northern Ireland

Flint Global Ltd

- Companies House: 9766786
- Public Procurement Organisation Number: PCXP-2795-HRPP

The Harley Building, 77-79 New Cavendish Street

London

W1W 6XB

United Kingdom

Email: accounts@flint-global.com

Website: <https://flint-global.com/>

Region: UKI32 - Westminster

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Strategic Advisory Services

Contracting authority

The Crown Estate

- Public Procurement Organisation Number: PYYN-4743-GYVQ

1 St James Market

London

SW1Y 4AH

United Kingdom

Email: tenders@thecrownestate.co.uk

Region: UKI32 - Westminster

Organisation type: Public authority - central government