

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/071485-2025>

Tender

Glaucoma Surgery Devices

Lothian Health Board

F02: Contract notice

Notice identifier: 2025/S 000-071485

Procurement identifier (OCID): ocids-h6vhtk-05db87

Published 6 November 2025, 9:41am

Section I: Contracting authority

I.1) Name and addresses

Lothian Health Board

Mainpoint, 2nd Floor, 102 Westport

Edinburgh

EH3 9DN

Contact

Wouter Piessens

Email

wouter.piessens2@nhs.scot

Telephone

+44 7977454753

Country

United Kingdom

NUTS code

UKM75 - Edinburgh, City of

Internet address(es)

Main address

<https://www.nhslothian.scot/>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00326

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Glaucoma Surgery Devices

Reference number

LR3-112-2024

II.1.2) Main CPV code

- 33122000 - Ophthalmology equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Lothian Health board (more commonly known as NHS Lothian) ('the Authority') acting

through its Finance division is undertaking this procurement of supply and delivery of Glaucoma surgery devices.

II.1.5) Estimated total value

Value excluding VAT: £633,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Glaucoma Drainage Devices (tubes)

Lot No

1

II.2.2) Additional CPV code(s)

- 33122000 - Ophthalmology equipment

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

This lot seeks bids for implants into eye bypassing conventional aqueous outflow pathway and draining externally to lower intraocular pressure.

II.2.5) Award criteria

Quality criterion - Name: Training / Weighting: 20

Quality criterion - Name: Support / Weighting: 15

Quality criterion - Name: Continuity of Supply / Weighting: 5

Price - Weighting: 60

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

2 optional extension periods both consisting of 12 months can be utilised by the Authority

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Trabecular Meshwork Bypass Procedures

Lot No

2

II.2.2) Additional CPV code(s)

- 33122000 - Ophthalmology equipment

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

This lot seeks implants or products for laser treatment through trabecular meshwork tissue to improve conventional aqueous outflow mechanism to lower intraocular pressure.

II.2.5) Award criteria

Quality criterion - Name: Training / Weighting: 20

Quality criterion - Name: Support / Weighting: 15

Quality criterion - Name: Continuity of Supply / Weighting: 5

Price - Weighting: 60

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

2 optional extension periods both consisting of 12 months can be utilised by the Authority

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Canaloplasty and Trabeculotomy Devices

Lot No

3

II.2.2) Additional CPV code(s)

- 33122000 - Ophthalmology equipment

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

This lot seeks devices for dilation of downstream (Schlemm) canal and/or stripping barrier trabecular meshwork tissue, to improve conventional aqueous outflow to lower intraocular pressure.

II.2.5) Award criteria

Quality criterion - Name: Training / Weighting: 20

Quality criterion - Name: Support / Weighting: 15

Quality criterion - Name: Continuity of Supply / Weighting: 5

Price - Weighting: 60

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

2 optional extension periods both consisting of 12 months can be utilised by the Authority

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Suprachoroidal Devices

Lot No

4

II.2.2) Additional CPV code(s)

- 33122000 - Ophthalmology equipment

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

This lot seeks devices for the dilation of suprachoroidal space to improve uveal scleral aqueous outflow pathway to lower intraocular pressure.

II.2.5) Award criteria

Quality criterion - Name: Training / Weighting: 20

Quality criterion - Name: Support / Weighting: 15

Quality criterion - Name: Continuity of Supply / Weighting: 5

Price - Weighting: 60

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

2 optional extension periods both consisting of 12 months can be utilised by the Authority

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Combination lot

Lot No

5

II.2.2) Additional CPV code(s)

- 33122000 - Ophthalmology equipment

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

The combination lot allows bidders to consider their offers to previous lots in the round to give an overall offer/ matrix of offers which provide improved value for money to the boards within the procurement regulations.

- Bidders should use this page to detail the means by which NHS Lothian can achieve the best value for money in this commodity area through combining requirements across the lots included.

-Bidders should be aware that award to the combination lot allows bidder to submit additional combination offers after the start of the contract. A bidder that is not awarded to the combination lot is unable to make these additional combination offers after the start of the contract.

THIS IS AN UNSCORED LOT.

II.2.5) Award criteria

Price

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

2 optional extension periods both consisting of 12 months can be utilised by the Authority

II.2.9)

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Minimum level(s) of standards possibly required

(1) All candidates will be required to provide a statement, covering the 3 previous financial years including the overall turnover and financial ratios of the

candidate in respect of the activities which are similar type to the subject matter of the notice.

(2) All candidates will be required to provide statement of accounts or extracts relating to their business. See contract/tender documentation

which incorporates the requirements of the SPD(Scotland) and the financial period of reporting is the previous 3 financial years.

III.1.3) Technical and professional ability

List and brief description of selection criteria

Mandatory requirements for all lots

All products tendered are CE/UKCA/CE UKNI Marked in accordance with MDD 93/42/EEC.

All products tendered for are Latex Free (Inclusive of Packaging).

All products tendered which are single use products are sterile as delivered, and in single use sterile packaging in accordance with Scots Law.

Confirmation that organisation/ manufacturer is ISO13485:2016 certified, or equivalent.

Confirmation that organisation/ manufacturer is ISO14001 certified, or equivalent.

All contract pricing must be fixed for the main term of the contract (1 years).

Prices must include all applicable duties paid.

Tendered pricing shall be inclusive of standard p&p

Compliance in principle with NHSS Standard Consignment Agreement.

Packaging must be GS1 compliant.

Purchase orders must be processed via multiple routes of contact without differentiation in response.

Every delivered product must have a minimum shelf life of 12 months.

Batch/lot codes and expiry dates must be shown on all packaging

In case of a supply shortage, bidders must provide a suitable alternative offered by tendered or a competitor, to NHS Lothian at no extra cost

A minimum of 3 Months notice must be given for any change to product included in the tender and shall assist in this time with the identification of suitable alternative products, whether offered by the bidder, or a competitor.

Bidders must confirm that that per slice of annual sales to NHS Lothian on glaucoma surgery devices exceeding GBP 50,000 , bidders will commit to fulfil at least one (1) community benefit project per year, as posted on the Community Benefits Gateway.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.6) Information about electronic auction

An electronic auction will be used

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

12 December 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

12 December 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The values in Section II.1.5, reflects the full duration of the framework including any extension options.

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 30514.

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/communitybenefits->

in-procurement/

A summary of the expected community benefits has been provided as follows:

Community Benefits' in this context are contractual requirements which deliver a wider social benefit in addition to the core purpose of the contract. Examples of Community Benefits Community activity – investment in buildings, resources, facilities, (new or repair), human resources Supporting education, learning, schools – school visits, presentations, providing resources, factory / site visits, education, training and learning Employment – supporting via apprentices, employing unemployed, training, skills development, supporting return to work

Economic – support SMEs, 3rd sector / supported business indirectly, directly or via sub-contracting

In particular, requirements which the authority is particularly interested in for this framework relate to targeted training and recruitment.

The Authority is interested in opportunities for the long term unemployed, those not in education, employment or training employment,

addressing barriers to employment and personal development through vocational qualifications.

National Services Scotland and Public Health Scotland have launched NHS Scotland's Community Benefits Gateway.

Access the portal: https://nhsnss.service-now.com/community_benefit Find out more:
Access our Community Benefit Gateway | National

Services Scotland (nhs.scot)

<https://www.publichealthscotland.scot/our-organisation/procurement/community-benefits-gateway/Requirement>

Suppliers are asked to support the concept, provision and ongoing development of community benefits provision in relation to this

contract.

Suppliers are asked to provide a brief summary of the community benefits you already deliver in your business, where these are delivered

and what they have achieved in outcomes.

Suppliers are asked to summarise what additional community benefits you propose to develop and deliver as part of this contract if

successful.

Suppliers are asked to confirm that you agree to participate in and support a process of ongoing contract and supplier development in this

area including the tracking and reporting of community benefits delivered as part of this contract

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 61564. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Bidders are requested to confirm that that per slice of annual sales to NHS Lothian on glaucoma devices exceeding 50,000, bidders will commit to fulfil at least one (1) community benefit project per year, as posted on the Community Benefits Gateway.

(SC Ref:815009)

VI.4) Procedures for review

VI.4.1) Review body

Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

Internet address

<http://www.nhsscotlandprocurement.scot.nhs.uk/>

VI.4.2) Body responsible for mediation procedures

Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

Internet address

<http://www.nhsscotlandprocurement.scot.nhs.uk/>

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures:

The Authority will notify economic operators who submitted a tender or (where no deselection process has previously been made) applied to

be selected to tender, of its decision to award the Framework Agreement which notification will contain, among other information, a

summary of the reasons as to why the economic operator was unsuccessful. The notification will incorporate a 'standstill period' of a

minimum of 10(ten) clear calendar days (or a minimum of 15(fifteen) if the communication method used is not electronic) between the date

on which the Authority dispatches the notice(s) and the date on which the Authority proposes to conclude the relevant Framework

Agreement. The bringing of court proceedings against the Authority during the standstill period will automatically continue the prohibition

on entering into the Framework Agreement until the court proceedings are determined, discontinued or disposed of, or the court, by interim

order, brings to amend the prohibition. The remedies that may be awarded by the courts before the Framework Agreement has been entered

into include the setting aside of the decision to award the Framework Agreement to the winning tenderer(s). The bringing of court

proceedings against the Authority after the framework Agreement has been entered into will not affect the Framework Agreement unless

grounds for the imposition of special penalties under the Public Contracts (Scotland) Regulations 2015 can be established. Otherwise the

remedies that maybe awarded by the courts where the Framework Agreement has been entered into are limited to the award of damages.