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Tender

ScotRail suburban fleet (EMU and BEMU) procurement

ScotRail Trains Limited

F05: Contract notice – utilities

Notice identifier: 2025/S 000-071234

Procurement identifier (OCID): ocds-h6vhtk-05dade

Published 5 November 2025, 12:26pm

Section I: Contracting entity

I.1) Name and addresses

ScotRail Trains Limited

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

Contact

Lisa Scott

Email

suburbanfleet@scotrail.co.uk

Telephone

+44 3448110141

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<https://www.scotrail.co.uk>

Buyer's address

<https://www.scotrail.co.uk/>

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ScotRail suburban fleet (EMU and BEMU) procurement

Reference number

SR-PACT-PROJ-154

II.1.2) Main CPV code

- 34600000 - Railway and tramway locomotives and rolling stock and associated parts

II.1.3) Type of contract

Supplies

II.1.4) Short description

This Contract Notice formally commences the procurement process for an anticipated Suburban Fleet (as described below), comprising Electrical Multiple Units (EMU) and Battery Electrical Multiple Units (BEMU), along with associated supplies services for ScotRail Trains Limited (ScotRail). ScotRail shall select Applicants to be invited to negotiate in accordance with the selection criteria in [II.2.5] below and further detailed in the Pre-Qualification Pack ('PQQ'). The 'Contracts' (a Manufacture and Supply Agreement ('MSA') and a Technical Support and Spares Supply Agreement 'TSSSA')) anticipated to be awarded pursuant to this procurement process will be awarded according to the criteria specified in the forthcoming Invitation to Negotiate (ITN).

The anticipated supply under the MSA is for a minimum of 69 trains, with a potential option for additional orders of up to approximately 37 trains. In addition to the MSA, ScotRail intends to procure a Technical Support and Spares Supply Agreement (TSSSA) with an anticipated duration of a minimum of 15 years, up to a maximum of 35 years, which is designed to support the Suburban Fleet post-delivery.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 50220000 - Repair, maintenance and associated services related to railways and other equipment
- 34620000 - Rolling stock
- 34630000 - Parts of railway or tramway locomotives or rolling stock; railways traffic-control equipment
- 71356000 - Technical services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

II.2.4) Description of the procurement

The scope of the services to be provided by the Bidder awarded the Contracts are anticipated to include (but not be limited to) the following:

Manufacture and Supply Agreement (MSA):

Design, manufacture, test, certify, commission, sell and deliver a new Suburban Fleet, and provide relevant inputs relating to infrastructure and depot / stabling works to accommodate the Suburban Fleet. These services will be provided via a Manufacture and Supply Agreement (MSA).

It is anticipated that ScotRail will conduct a second procurement process, in parallel to this one, to secure an owner / financier who will purchase and own the new Suburban Fleet and then lease these to ScotRail and any successor operator. This owner / financier will be a party to the MSA along with ScotRail and the successful Bidder under this procurement process. Please see the Procurement overview and instructions to Applicants and Bidders for a summary of the interface between this procurement and the anticipated owner / financier procurement.

Technical Support and Spares Supply Agreement (TSSSA):

ScotRail is to be the primary maintainer of the new Suburban Fleet. It is anticipated that the successful Bidder will, in its role as Service Provider, by providing Technical Support, Spares (scheduled and unscheduled) and off-train sub-system overhauls. These services will be provided via a TSSSA.

Further information regarding the scope, size and value of the anticipated supplies and

services to be provided under these Contracts will be provided at the PQQ and ITN stages.

Applicants will have their capability and financial standing evaluated at PQQ Stage, and successful applicants may be invited to proceed to the Invitation to Negotiate (ITN) Stage.

This procurement is being run by SRT under the terms of its Grant Agreement between it, the Scottish Ministers and Scottish Rail Holdings Limited (SRH). It is anticipated that the Contracts subject to this procurement will be awarded and entered into by SRT. The aim of this procurement is to deliver Transport Scotland's (TS) requirements as set out in Schedule 6 of the Grant Agreement. Following receipt and evaluation of tenders, SRT will prepare a Final Business Case (FBC) in line with Scottish Transport Appraisal Guidance for SRH and TS consideration. Progress to contract award is dependent on submission and approval by TS of a compliant and affordable FBC.

This procurement process is open to all entities capable of supplying rolling stock and technical support and spares. Interested parties must sign a non-disclosure agreement (NDA) and will be provided access to the Pre-Qualification Event in Wax Digital once the signed NDA has been returned.

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

28 April 2028

End date

27 April 2063

This contract is subject to renewal

Yes

Description of renewals

It is anticipated that the MSA will have no defined end date. Most provisions cover the

design, manufacture and supply of the rolling stock however, others will continue beyond this (e.g. manufacturer warranties and design authority).

It is anticipated that TSSSA will have a minimum duration of 15 years, with options to extend up to a maximum of 35 years.

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

TBC

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

It is anticipated that the Base Order for the MSA will be for 69 trains which will comprise and mixture of EMUs and BEMUs. There may also be a requirement for Option Orders of up to approximately 37 trains which could also comprise of a mixture of EMUs and BEMUs.

The exercise of these Option Orders would be anticipated to result in an increase in the scope of the TSSSA services.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Selection criteria as stated in the procurement documents

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

As stated in the procurement documents.

III.1.6) Deposits and guarantees required

MSA: It is anticipated that a parent company guarantee and advance payment bond will be required.

TSSSA: It is anticipated that a parent company guarantee will be required. Other bonds as surety for certain service provider liabilities may be required.

Note, also other credit support arrangements may be required to be provided by the successful Bidder.

Detailed requirements will be set out in the Invitation to Negotiate (and procurement documents accompanying this).

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Manufacturing and Supply Agreement (MSA): It is anticipated that the MSA under this contract will be financed by a financier / owner of the new fleet (to be procured via a second procurement process).

Technical Support and Spares Supply Agreement (TSSSA) will be funded directly by SRT.

Details of the payments under each contract will be detailed in the procurement documents.

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

SRT will accept Expressions of Interest and Tenders from single entities or joint ventures / consortia. SRT does not require any such joint ventures / consortia to form a single legal entity in order to request to participate or to tender / negotiate in relation to this procurement process. SRT will consider contracting with a joint venture / consortium, provided always that prior to contract award the participants in any joint venture / consortium form a single legal entity and are jointly and severally liable for all of the obligations under the Contracts.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

As stated in the procurement documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

19 January 2026

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

17 July 2026

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 28 April 2028

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

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NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=751975.

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

(SC Ref:751975)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

1 Carlton Place

Glasgow

G5 9DA

Email

glasgow@scotcourts.gov.uk

Telephone

+44 14298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

In accordance with the Utilities Contracts (Scotland) Regulations 2016

VI.4.4) Service from which information about the review procedure may be obtained

Glasgow Sheriff Court and Justice of the Peace Court

1 Carlton Place

Glasgow

G5 9DA

Email

glasgow@scotcourts.gov.uk

Telephone

+44 14298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>