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Planning

## **Insourcing and Outsourcing of Clinical Services - IOCS**

NHS Shared Business Services Limited

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-070931

Procurement identifier (OCID): ocids-h6vhtk-05da1d

Published 4 November 2025, 3:38pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Shared Business Services Limited

Three Cherry Trees Lane

Hemel Hempstead

HP27AH

#### **Email**

[nsbs.categorymanagementsourcing@nhs.net](mailto:nsbs.categorymanagementsourcing@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKH23 - Hertfordshire

#### **Companies House**

05280446

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://discovery.ariba.com/rfx/23532412>

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Other type

Public Sector Framework Provider <https://www.sbs.nhs.uk/nhs-sbs-about-us>

**I.5) Main activity**

Health

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Insourcing and Outsourcing of Clinical Services - IOCS

Reference number

SBS10532

#### II.1.2) Main CPV code

- 85111000 - Hospital services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

NHS Shared Business Services Limited (NHS SBS) intend to put in place a Framework Agreement for the provision of Insourcing and Outsourcing of Clinical Services to be used by NHS SBS Approved Organisations.

Approved Organisations are NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) or any combined authority, integrated care board, local authority, NHS England, NHS foundation trust, NHS trust or any other body listed as a "relevant authority" in the National Health Service Act 2006, which the Authority authorises to use the resulting Framework. These organisations, for the purpose being a principal to the framework agreement under the Health Care Services (Provider Selection Regime) Regulations and the Health Services (Provider Selection Regime) (Wales) Regulations 2025 are identifiable on the list of Approved Organisations and may be added to from time to time.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

The potential lotting structure is as follows:

Lot 1 - Insourcing of Clinical Services

Lot 2 - Outsourcing of Clinical Services

Lot 3 - Medical Imaging and Reporting Services

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be sufficient weighting on these elements in the tender.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1,500,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.2) Description**

#### **II.2.1) Title**

Insourcing of Clinical Services

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 85112200 - Outpatient care services
- 85121100 - General-practitioner services
- 85121200 - Medical specialist services
- 85121210 - Gyneacologic or obstetric services
- 85121220 - Nephrology or nervous system specialist services
- 85121230 - Cardiology services or pulmonary specialists services
- 85121231 - Cardiology services
- 85121232 - Pulmonary specialists services

- 85121240 - ENT or audiologist services
- 85121250 - Gastroenterologist and geriatric services
- 85121252 - Geriatric services
- 85121280 - Ophthalmologist, dermatology or orthopedics services
- 85121281 - Ophthalmologist services
- 85121282 - Dermatology services
- 85121283 - Orthopaedic services
- 85121290 - Paediatric or urologist services
- 85121291 - Paediatric services
- 85121292 - Urologist services
- 85121300 - Surgical specialist services
- 85141100 - Services provided by midwives
- 85141200 - Services provided by nurses
- 85141220 - Advisory services provided by nurses
- 85142100 - Physiotherapy services
- 85142200 - Homeopathic services
- 85148000 - Medical analysis services
- 85150000 - Medical imaging services
- 85170000 - Acupuncture and chiropractor services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

To support Approved Organisations in delivering clinical services by supplying on-site clinical staff who work under the Trust's governance, using its facilities and systems, utilising spare, out-of-hours capacity, typically at weekends and evenings to support the reduction of waiting lists. This model helps address capacity gaps, reduce waiting lists,

and maintain continuity of care without outsourcing the entire service.

### **II.2.14) Additional information**

This is a Provider Selection Regime (PSR) Pre Market Engagement Notice. The awarding of this contract will be subject to Health Care Services (Provider Selection Regime) Regulations 2023 and the Health Services (Provider Selection Regime) (Wales) Regulations 2025 . For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015/Procurement Act 2023 do not apply to this award

Please see description in the main contract objective on the Preliminary Market Engagement Questionnaire (PMEQ). Lots will be further defined as an outcome of this pre market engagement. The new Framework, subject to review and change, is expected to go live immediately after the expiry of the existing Framework Agreement SBS10203 on 02 July 2027.

Please see the link at section 1.3 above for instructions on how to participate and submit responses via the SAPArriba PME.

## **II.2) Description**

### **II.2.1) Title**

Outsourcing of Clinical Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85112200 - Outpatient care services
- 85121100 - General-practitioner services
- 85121200 - Medical specialist services
- 85121210 - Gyneacologic or obstetric services
- 85121220 - Nephrology or nervous system specialist services
- 85121230 - Cardiology services or pulmonary specialists services
- 85121231 - Cardiology services
- 85121232 - Pulmonary specialists services

- 85121240 - ENT or audiologist services
- 85121250 - Gastroenterologist and geriatric services
- 85121252 - Geriatric services
- 85121280 - Ophthalmologist, dermatology or orthopedics services
- 85121281 - Ophthalmologist services
- 85121282 - Dermatology services
- 85121283 - Orthopaedic services
- 85121290 - Paediatric or urologist services
- 85121291 - Paediatric services
- 85121292 - Urologist services
- 85121300 - Surgical specialist services
- 85131000 - Dental-practice services
- 85141100 - Services provided by midwives
- 85141200 - Services provided by nurses
- 85141220 - Advisory services provided by nurses
- 85142100 - Physiotherapy services
- 85142200 - Homeopathic services
- 85145000 - Services provided by medical laboratories
- 85146000 - Services provided by blood banks
- 85148000 - Medical analysis services
- 85160000 - Optician services
- 85170000 - Acupuncture and chiropractor services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

To enable Approved Organisations to commission external organisations to deliver clinical care off-site or independently under a defined contractual arrangement. This approach supports capacity expansion, elective recovery, and access to specialist services while transferring operational responsibilities to the provider.

#### **II.2.14) Additional information**

This is a Provider Selection Regime (PSR) Pre Market Engagement Notice. The awarding of this contract will be subject to Health Care Services (Provider Selection Regime) Regulations 2023 and the Health Services (Provider Selection Regime) (Wales) Regulations 2025. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply.

Please see description in the main contract objective on the Preliminary Market Engagement Questionnaire (PMEQ). Lots will be further defined as an outcome of this pre market engagement. The new Framework, subject to review and change, is expected to go live immediately after the expiry of the existing Framework Agreement SBS10203 on 02 July 2027. This proposed lot is a reintroduction of Outsourced Clinical Services SBS/20/NL/ZPS/9383.

Please see the link at section 1.3 above for instructions on how to participate and submit responses via the SAPAriba PME.

## **II.2) Description**

### **II.2.1) Title**

Medical Imaging and Reporting Services

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85148000 - Medical analysis services
- 85150000 - Medical imaging services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**



To provide high-quality, timely, and clinically governed diagnostic imaging and reporting services that support Approved Organisations in delivering accurate diagnostics across a range of modalities. Services can be insourced, outsourced, or facilitated depending on the commissioning needs.

#### **II.2.14) Additional information**

This is a Provider Selection Regime (PSR) Pre Market Engagement Notice. The awarding of this contract will be subject to Health Care Services (Provider Selection Regime) Regulations 2023 and the Health Services (Provider Selection Regime) (Wales) Regulations 2025. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply.

Please see description in the main contract objective on the Preliminary Market Engagement Questionnaire (PMEQ). Lots will be further defined as an outcome of this pre market engagement. The new Framework, subject to review and change, is expected to go live immediately after the expiry of the existing Framework Agreement SBS10203 on 02 July 2027. This proposed lot shall supersede the Reporting Services: Teleradiology SBS10228 Framework Agreement.

Please see the link at section 1.3 above for instructions on how to participate and submit responses via the SAPAriba PME.

#### **II.3) Estimated date of publication of contract notice**

2 July 2027

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## Section VI. Complementary information

### VI.3) Additional information

This Pre Market Engagement Notice is to signal an intention to commence market engagement with those suppliers within the Insourcing, Outsourcing and Medical Imaging market, inclusive of Telemedicine, Staffed Mobile Medical Units and Facilitated Clinical Services.

Please complete the PMEQ via the SAP Ariba portal.

Further NHS Shared Business Services Limited (NHS SBS) reserves the right to withdraw this notice at any time. NHS SBS is not bound to accept any proposals submitted by Bidders and is not liable for any costs incurred as a result of Bidders engaging with this process. This early market engagement exercise does not guarantee that a Procurement will take place and NHS SBS reserves the right to defer from any Procurement entirely.

NHS SBS also intends to hold market engagement sessions with industry experts and suppliers interested in potentially bidding for the resulting Framework Agreement

NHS SBS will use an eSourcing system for any procurement activity taken subsequent to this Notice. The eSourcing system we will use is SAP Ariba.

Please note that, to register, you must have a valid DUNS number (as provided by Dun and Bradstreet) for the organisation which you are registering, who will be entering into a Framework Agreement if invited to do so.

The value in II.1.5 is an indicative value over 4 years from 2nd July 2027

The date in II.3 is the estimated date of publication, please monitor Find a Tender Service <https://www.find-tender.service.gov.uk/Search> for the publication of the relevant contract notice.