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Tender

Supply and Delivery of Fuel to Rail and Bus Depots

FIRST GREATER WESTERN LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-070823

Procurement identifier (OCID): ocds-h6vhtk-05d961

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Scope

Reference

FX1298

Description

This procurement process will be managed by First Rail Holdings Ltd.

GWR and First Bus Holdings Ltd will have separate contracts for each Lot.

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

With a focus on sustainability, environment, and carbon reduction, we are seeking Suppliers who share our goals and who will work collaboratively with our businesses to drive continuous improvement through innovation. Supporting and contributing to new trials and development ideas is essential from our supply chain.

All GWR rail depots require Gas Oil provided in accordance with BS EN 590:2022, equivalent or better, sulphur free marked and dyed in accordance with HM Revenue & Customs Regulations. The standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

The ability to either place or cancel orders at 24 to 48 hours' notice is required, however cancellations would be infrequent.

Deliveries will be supervised by depot staff although unsupervised deliveries may take place. All delivery drivers need to undergo a site safety briefing and comply with local site safety requirements which may include the wearing of PPE such as safety footwear, hand / eye protection and approved high visibility clothing.

The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Full estimated quantities by location is detailed within the PSQ.

Total value (estimated)

- £478,000,000 excluding VAT
- £573,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2028
- Possible extension to 31 March 2030
- 4 years

Description of possible extension:

An initial two-year core term contract will be awarded for each lot, with the option to extend by a maximum of two-years, in one-year increments.

Main procurement category

Goods

CPV classifications

- 09134000 - Gas oils
- 76200000 - Professional services for the oil industry

Not the same for all lots

Contract locations are shown in Lot sections, because they are not the same for all lots.

Lot 1. Devon & Cornwall: Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

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Deliveries will be supervised by depot staff although unsupervised deliveries may take place. All delivery drivers need to undergo a site safety briefing and comply with local site safety requirements which may include the wearing of PPE such as safety footwear, hand / eye protection and approved high visibility clothing.

The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Approximate volumes:

Red Diesel: 2,371,200 litres / annum

B7 Diesel: 32,898,165 litres / annum

Lot value (estimated)

- £92,800,000 excluding VAT
- £111,360,000 including VAT

Contract locations

- UKK - South West (England)

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Cymru - Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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All GWR rail depots require Gas Oil provided in accordance with BS EN 590:2022, equivalent or better, sulphur free marked and dyed in accordance with HM Revenue & Customs Regulations. The standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

The ability to either place or cancel orders at 24 to 48 hours' notice is required, however cancellations would be infrequent.

Deliveries will be supervised by depot staff although unsupervised deliveries may take place. All delivery drivers need to undergo a site safety briefing and comply with local site safety requirements which may include the wearing of PPE such as safety footwear, hand / eye protection and approved high visibility clothing.

The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated annual forecast:

B7 Diesel: 4,063,800 litres per annum

Lot value (estimated)

- £17,400,000 excluding VAT
- £20,880,000 including VAT

Contract locations

- UKL - Wales

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Bristol, Somerset & Avon: Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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All GWR rail depots require Gas Oil provided in accordance with BS EN 590:2022, equivalent or better, sulphur free marked and dyed in accordance with HM Revenue & Customs Regulations. The standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

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/ eye protection and approved high visibility clothing.

The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated Fuel Volumes:

Red Diesel: 8,576,104 litres / annum

B7 Diesel: 13,433,800 litres / annum

Lot value (estimated)

- £78,800,000 excluding VAT
- £94,560,000 including VAT

Contract locations

- UKK - South West (England)

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Yorkshire: Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the

supply and delivery of fuel to their depot locations.

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All GWR rail depots require Gas Oil provided in accordance with BS EN 590:2022, equivalent or better, sulphur free marked and dyed in accordance with HM Revenue & Customs Regulations. The standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

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Deliveries will be supervised by depot staff although unsupervised deliveries may take place. All delivery drivers need to undergo a site safety briefing and comply with local site safety requirements which may include the wearing of PPE such as safety footwear, hand / eye protection and approved high visibility clothing.

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The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated annual forecast:

B7 Diesel 23,908,560 litres / annum

Lot value (estimated)

- £102,000,000 excluding VAT
- £122,400,000 including VAT

Contract locations

- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. London & Berkshire: Supply and Delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the

specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

The ability to either place or cancel orders at 24 to 48 hours' notice is required, however cancellations would be infrequent.

Deliveries will be supervised by depot staff although unsupervised deliveries may take place. All delivery drivers need to undergo a site safety briefing and comply with local site safety requirements which may include the wearing of PPE such as safety footwear, hand / eye protection and approved high visibility clothing.

The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated annual forecast:

Red Diesel: 6,490,393 litres per annum

B7 Diesel: 13,978,622 litres per annum

Lot value (estimated)

- £75,900,000 excluding VAT
- £91,080,000 including VAT

Contract locations

- UKI - London

- UKJ - South East (England)

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. East England: Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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All GWR rail depots require Gas Oil provided in accordance with BS EN 590:2022, equivalent or better, sulphur free marked and dyed in accordance with HM Revenue & Customs Regulations. The standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

All bus depots require B7 Diesel fuel. The fuel supplied should (as a minimum) meet the specification of BS EN 590:2022, and the standard applicable for FAME content should be EN14214 or an equivalent national version of the standard.

Due to the nature of service/timetable fluctuations we require suppliers to be able to deliver by bulk tankers with the ability to deliver weekdays, weekends and bank holidays if required.

Fuel orders will be placed by First Bus Fleet Services, First Bus London, First Greater Western Railway and Ensignbus at intervals to be mutually agreed between the relevant Client and the supplier.

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The supplier is expected to provide an out of hour's on-call facility to be used in the event of delivery failures or other exceptional operating events.

The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated annual forecast:

B7 Diesel: 13,891,800 litres / annum

Lot value (estimated)

- £59,300,000 excluding VAT
- £71,160,000 including VAT

Contract locations

- UKH - East of England

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. Scotland: Supply and delivery of Diesel

Description

First Bus Operating Companies and First Greater Western Railway Ltd (GWR) require the supply and delivery of fuel to their depot locations.

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The supplier is also expected to nominate a day-to-day contact for management of the contract, attend supply review meetings periodically, and to report on agreed KPIs.

Estimated annual forecast:

B7 Diesel: 12,139,400 litres per annum

Lot value (estimated)

- £51,800,000 excluding VAT
- £62,160,000 including VAT

Contract locations

- UKM - Scotland

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Devon & Cornwall: Supply and delivery of Diesel

Lot 2. Cymru - Supply and delivery of Diesel

Lot 3. Bristol, Somerset & Avon: Supply and delivery of Diesel

Lot 4. Yorkshire: Supply and delivery of Diesel

Lot 5. London & Berkshire: Supply and Delivery of Diesel

Lot 6. East England: Supply and delivery of Diesel

Lot 7. Scotland: Supply and delivery of Diesel

This procurement process is being advertised and run by First Rail Holdings (FRH) which includes FirstBus and First Greater Western Railway Ltd (GWR). The tender is being run by FRH on its own behalf and on behalf of the successor operator of the rail passenger transport services in respect of GWR. That successor operator will be a public sector company, is expected to be a wholly owned subsidiary of DfT OLR Holdings Limited and

will be ultimately owned by the Secretary of State for Transport. The date for transfer of the current operations to the successor operator is not yet confirmed. ?

Where the transfer is completed before contract award under this procurement process, the successor operator may elect (but will not be obliged) to carry on with this procurement process in place of GWR, by taking on the role of contracting entity from the date of completion of the transfer (with this notice and all other procurement documents to be interpreted accordingly). ?

Where the transfer takes place before contract award and the successor operator elects to continue with the procurement, the procurement will transfer to the successor operator in respect of GWR only. The original procurement will continue however maybe subject to change in accordance with the terms of this document. All procurement documents, supporting data, bidder submissions and other bidder data will transfer to the successor operator. In this instance the successor operator shall assume all the rights of the Client set out in this document. All references to the Client shall be deemed to refer to the successor operator for the purposes of this procurement and the successor operator shall be entitled to continue or terminate this procurement as if it was involved from the outset.?

?Where the transfer is not yet completed by the time of contract award, contractual rights may be included in the contractual arrangements to enable transfer to the successor operator. Bidders should note that this procurement process (if ongoing), or any awarded contract, may be included in a transfer scheme made by the Secretary of State under section 12 of the Railways Act 2005, or the transfer may be effected outside of, or separate from, such a scheme.?

Submission

Submission type

Requests to participate

Deadline for requests to participate

28 November 2025, 4:00pm

Submission address and any special instructions

Please visit the below link to Express an Interest for this Tender:

<http://redirect.transaxions.com/events/XTSw3>

Suppliers will then be invited to the PSQ event.

Please note that the EOI closes on 28/11/2025 at 16:00.

The PSQ event closes on 01/12/2025 at 12:00.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 February 2026

Award criteria

Name	Type	Weighting
ITN Stage: Price	Price	60%
ITN stage: Quality	Quality	35%
ITN Stage: Contract Terms	Quality	5%

Other information

Payment terms

The contract commodity price calculation will be as follows:

Platts pricing: monthly average of ULSD 10ppm UK Cargoes CIF NWE (Platts ref: AAVBH00) for each working day during the month of delivery as published in USD and your product conversion will be: 1 mt. = 1183 litres.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

Suppliers are invited to Express an Interest (EOI) and complete a Pre-Selection Questionnaire (PSQ).

The Procurement is split into Lots. The three top scoring Suppliers at PSQ stage for each

Lot will be invited to participate in the Invitation to Negotiate stage (ITN).

All compliant submissions at ITN stage will be fully evaluated and contracts awarded to the Most Advantageous Tenderer, in line with the evaluation criteria detailed.

Contracting authority

FIRST GREATER WESTERN LIMITED

- Companies House: 05113733
- Public Procurement Organisation Number: PXVG-2764-GZCQ

Milford House 1 Milford Street

Wiltshire

SN1 1HL

United Kingdom

Contact name: Sabrina Pattenden

Email: sabrina.pattenden@firstrail.com

Region: UKK14 - Swindon

Organisation type: Private utility

Other organisations

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

FIRST BUS HOLDINGS LIMITED

Summary of their role in this procurement: Contracting Authority

- Public Procurement Organisation Number: PNDV-6241-LJZW

8th Floor The Point

London

W2 1AF

United Kingdom

Contact name: Sabrina Pattenden

Email: sabrina.pattenden@firstrail.com

Region: UKI32 - Westminster

FIRST RAIL HOLDINGS LIMITED

Summary of their role in this procurement: Management of Procurement

- Companies House: 05154485
- Public Procurement Organisation Number: PPVJ-1479-GGLX

8th Floor The Point

London

W2 1AF

United Kingdom

Contact name: Sabrina Pattenden

Email: sabrina.pattenden@firstrail.com

Website: <http://www.firstgroupplc.com>

Region: UKI32 - Westminster

Contact organisation

Contact FIRST RAIL HOLDINGS LIMITED for any enquiries.