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Tender

Respiratory Solutions

SUPPLY CHAIN COORDINATION LIMITED

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-070342

Procurement identifier (OCID): ocds-h6vhtk-051edd (view related notices)

Published 3 November 2025, 10:27am

Changes to notice

This notice has been edited. The <u>previous version</u> is still available.

Extention of submission deadline to 11/11/2025 at 15:00pm GMT

Scope

Reference

Project_1602

Description

The purpose of this notice is to draw attention to a procurement the Authority will conduct to establish a National Framework Agreement for the provision of Respiratory Solutions 2026 under the following Lot structure:

Lot 1: Respiratory Therapy;

Lot 2: Anaesthesia and Resuscitation;

Lot 3: Diagnostics;

Lot 4: Nitrous Oxide destruction Solutions; and

Lot 5: Respiratory Support Services

For Lots 1 to 4 Tenderers can submit for one, more than one Lot, or all of the Lots detailed above. However ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2). Tender submissions received solely for Lot 5 will not be accepted nor evaluated.

Further details about the requirements within each Lot are provided in the tender documentation.

The term of the contracts formed under the proposed Framework Agreement may continue beyond the end of the term of the Framework Agreement itself.

Note: There are 5 supplier requirements for which further reading can be found here: Net Zero Supply Chain and Suppliers

Please also observe the following for future tenders, the following requirements will include but are not limited to the following or subject to change:

 ISO Certification: Tenderers must have ISO 9001: 2015 or BS EN ISO 13485:2016 or Medical Device Single

Audit Program (MDAP) accredited by the United Kingdom Accreditation Service (or international

equivalent) to cover all segments of the Tenderers and the product's supply chain. This should include, but

not be limited to, sales, manufacturing, storage, and distribution ('ISO Certification'). Link for acceptable

alternatives https://iaf.nu/en/accreditation-bodies/ ('Notified Bodies')

• CE Certification and Declaration of Conformity certificates are required where applicable to be presented

at submission stage of the tender.

 Modern Slavery for Tenderers that have an annual turnover of at least £36 million must have a link to their

modern slavery statement on their website

 Modern Slavery Assessment Tool (MSAT) Tenderers must have a score of 41% or above within 12-months

of the Tender Publication Date via https://supplierregistration.cabinetoffice.gov.uk/

• Evergreen Sustainable Supplier Assessment - Tenderers will need to have completed the assessment

within 12 months of the Tender Publication Date. Link for instructions and access for this assessment:

https://www.england.nhs.uk/nhs-commercial/central-commercial-function-ccf/evergreen/

• Carbon Reduction Plan (CRP): Tenderers must have a valid CRP link on their website that meets the

requirements of PPN 006 as outlined in the PPN, OR Where Supplier has no website, the CRP is provided in

PDF format that meets the requirements of PPN 006 as outlined in the PPN, OR Excused in exceptional

circumstances. CRP has to be dated within the 12 months prior to tender close date.

• Cyber Security: If you handle patient or personal data, or provide any IT systems, services, or devices you

will need to hold Cyber Security Essentials Plus Certification.

• Data Security Protection Toolkit (DSPT): if you process patient data further details about the cyber security

requirements are provided in the tender documentation.

Commercial tool

Establishes a framework

Total value (estimated)

- £130,976,400 excluding VAT
- £157,171,680 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 August 2026 to 31 July 2028
- Possible extension to 31 July 2030
- 4 years

Description of possible extension:

This Framework Agreement will have an initial term of 24 months with the option to extend incrementally for a total of a further 24 months.

Main procurement category

Goods

Contract locations

• UK - United Kingdom

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Respiratory Therapy

Description

Lot 1: Respiratory Therapy - This lot comprises therapy products designed for administering respiratory therapies to patients. These include products for oxygen administration, aerosol therapy products for delivering medications via inhalation, and respiratory products that aid in the removal of lung secretions to reduce respiratory infections. Additionally, the lot includes products for cold humidification and nebulization, such as sterile water. Respiratory consumable rental and maintenance service are also provided to offer comprehensive respiratory clinical solutions to hospitals, communities, clinicians, and patients.

ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2).

Lot value (estimated)

- £70,427,938 excluding VAT
- £84,513,526 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33141200 Catheters
- 33171000 Instruments for anaesthesia and resuscitation
- 33141600 Collector and collection bags, drainage and kits
- 33170000 Anaesthesia and resuscitation
- 33157100 Medical gas masks
- 33172000 Anaesthesia and resuscitation devices
- 33157110 Oxygen mask
- 33100000 Medical equipments
- 33157400 Medical breathing devices
- 33140000 Medical consumables
- 33157800 Oxygen administration unit
- 33157810 Oxygen therapy unit
- 33162000 Operating theatre devices and instruments
- 33190000 Miscellaneous medical devices and products
- 33195110 Respiratory monitors

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Anaesthesia and Resuscitation

Description

Lot 2 Anaesthesia and Resuscitation - This Lot is for products that support anaesthesia and resuscitation medical gas treatment, monitoring and diagnosis. Resuscitation products also relate to teaching and administering resuscitation to adults and children.

Lot 5 is not applicable to Lot 2.

Lot value (estimated)

- £27,005,576 excluding VAT
- £32,406,691 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33170000 Anaesthesia and resuscitation
- 33100000 Medical equipments
- 33140000 Medical consumables
- 33171000 Instruments for anaesthesia and resuscitation
- 33141600 Collector and collection bags, drainage and kits
- 33171100 Instruments for anaesthesia
- 33157400 Medical breathing devices
- 33171110 Anaesthesia mask
- 33162000 Operating theatre devices and instruments
- 33171200 Instruments for resuscitation
- 33171210 Resuscitation mask
- 33172000 Anaesthesia and resuscitation devices

- 33172100 Anaesthesia devices
- 33190000 Miscellaneous medical devices and products

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Diagnostics / Monitoring

Description

Lot 3 - Diagnostics / Monitoring - This Lot is for respiratory related diagnostic tools.

Products within this Lot include:

Handheld spirometers.

Desktop spirometers.

PC based spirometers.

Micro spirometers.

Spirometry accessories.

Monitors and screeners for screening and monitoring of lung disease.

Bacterial viral filters.

Peak flow meters.

Mouthpieces.

Carbon monoxide monitors.

Nitric oxide measurement devices.

Infant sensors.

Diagnostic / monitoring product accessories.

Inhaler dose sensor.

Respiratory consumable rental and maintenance service.

ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2).

Lot value (estimated)

- £21,282,885 excluding VAT
- £25,539,463 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33157000 Gas-therapy and respiratory devices
- 33157800 Oxygen administration unit
- 33157200 Oxygen kits
- 33157810 Oxygen therapy unit
- 33157400 Medical breathing devices
- 33195000 Patient-monitoring system
- 33157700 Blow bottle
- 33195110 Respiratory monitors

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Nitrous Oxide Destruction Solutions

Description

Lot 4 - Nitrous Oxide Destruction Solutions - A device/unit which can safely scavenge and break down Nitrous Oxide Gases, which is utilised through the use of patient pain management, into its base compounds of Nitrogen and Oxygen for safe release into the atmosphere to reduce/mitigate staff occupational exposure to Nitrous Oxide and to mitigate environmental damage as Nitrous Oxide is a recognised potent greenhouse gas.

ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2).

Lot value (estimated)

- £11,600,000 excluding VAT
- £13,920,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33190000 Miscellaneous medical devices and products
- 33140000 Medical consumables
- 33157000 Gas-therapy and respiratory devices

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot Lot 5. Respiratory Support Services

Description

Respiratory Support Service are the provision of support solutions related and linked directly to the products/devices supplied on the framework under which this Lot is being established - which may including but is not limited to:

Maintenance Packages;

Planned Preventative Maintenance;

Consumables Management;

Device and/or Consumable Purchase Plans;

Management/Resupply Services;

Training and education in relation to maintenance, testing and calibration of the devices;

Reduced/Discounted pricing for replacement of previously purchased devices; and/or

Discounted consumables tailored to customers who have committed to a specific device(s).

ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2).

Tender submissions received solely for Lot 5 will not be accepted nor evaluated.

Lot value (estimated)

- £6,600,000 excluding VAT
- £7,920,000 including VAT

CPV classifications

- 33100000 Medical equipments
- 85140000 Miscellaneous health services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

n/a

Award method when using the framework

With competition

Contracting authorities that may use the framework

For Goods/Services identified as Transacted Products and identified in the Framework Award Pack, only the Authority will be entitled to place Orders which it will then make available for purchase by: 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body; and/or 4) any private sector entity active in the UK healthcare sector;

and For Goods/Services identified as Direct Contract Products in the Framework Award Pack, the following Participating Authorities are entitled to place Orders: 1) the Authority; 2) any NHS Trust; 3) any other NHS entity; 4) any government department, agency or other statutory body; and/or 5) any private sector entity active in the UK healthcare sector.

Participation

Particular suitability

Lot 1. Respiratory Therapy

Lot 2. Anaesthesia and Resuscitation

Lot 3. Diagnostics / Monitoring

Lot 4. Nitrous Oxide Destruction Solutions

Lot Lot 5. Respiratory Support Services

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

30 October 2025, 3:00pm

Tender submission deadline

11 November 2025, 3:00pm

Submission address and any special instructions

https://nhssupplychain.app.jaggaer.com

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 May 2026

Award criteria

Lot 1. Respiratory Therapy

Name	Туре	Weighting	
Price	Price	50%	
Sales, Service & Quality	Quality	17%	
Supply Chain Assessment	Quality	14%	
Social Value	Quality	10%	
Training Education & Value Add Programme	Quality	5%	
Conversion Assistance	Quality	4%	

Lot 2. Anaesthesia and Resuscitation

Name	Туре	Weighting	
Price	Price	50%	
Sales Service & Quality	Quality	17%	
Supply Chain Assessment	Quality	14%	
Social Value	Quality	10%	
Training Education & Value Add Programme	Quality	5%	
Conversion Assistance	Quality	4%	

Lot 3. Diagnostics / Monitoring

Lot 4. Nitrous Oxide Destruction Solutions

Name	Туре	Weighting	
Price	Price	50%	
Sales Service & Quality	Quality	16%	
Social Value	Quality	10%	
Supply Chain Assessment	Quality	10%	
Training Education & Value Add Programme	Quality	10%	
Conversion Assistance	Quality	4%	

Lot Lot 5. Respiratory Support Services

Name	Туре	Weighting
Service & After Sales Support	Quality	80%
Social Value	Quality	10%
Price	Price	10%

Other information

Payment terms

EARLY MARKET ENGAGEMENT CONDUCTED:

In developing this opportunity NHS Supply Chain (the Authority) conducted early market engagement (EME) by issuing a prior information notice (PIN) Respiratory Solutions - find a tender notice identifier 2024/S 000-040980 under PCR 2015 on 19th December 2024 (please note this was published under ref Project_1200 and not Project_1602 which has superseded this).

Both prior to and following the publication of the PIN notice the contracting authority has been engaging with the market via Teams calls, site visits and the Request for Information which was published on 19 December 2024. The information gathered has helped to inform the development of the procurement strategy, including the specification and the Product List (which was shared for feedback with those who had expressed interest in the PIN as below:

- 56 suppliers viewed the request for information
- 17 suppliers responded with their expressions of interest
- 20th of December 2024 suppliers were advised the closing date for receiving our fires for the 31st of January 2025 on 20th of December this message was read by 48 suppliers
- Between the 20th of December 2024 and the 5th of February 2025 suppliers raised clarifications which the authority responded to.
- 5th of March 2025 suppliers were advised to register on the Central Digital
 Platform (CDP) this message was read by 41 suppliers
- 24th of March 2025 draft specification and product lists were shared this message was read by 38 suppliers
- 24th 26th of March 2025 further supplier clarifications were raised and

responded to by the authority • 16th of May 2025 revised draft specification and product lists recirculated this message was read by 36 suppliers

- 19th of May 2025 further supply clarifications raised and responded to by the Authority 29th of May 2025 supplier final feedback received, and early market engagement completed.
- Participation in the EME was not used nor acknowledged in any way for the purpose of evaluating or qualifying any potential supplier in any future procurement or subsequent competitive process.
- Following completion of the EME the authority moved to Procurement Act 2023 under Jagger Project ref 1602.

This procurement exercise will be conducted on the NHS supply Chain e-tendering portal at HTTPS://NHS supply chain app.iagger.com//

HOW TO APPLY

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement specific information (where requested to do so) through the NHS supply chain e-tendering portal as follows:

Registration:

- 1. Use URL https://nhssupplychain.app.jaggaer.com// to access the NHS Supply Chain Procurement Portal.
- 2. If not yet registered:
- Click on the 'Not Registered Yet' link to access the registration page.

Portal access

If registration has been completed:

- Log in with https://nhssupplychain.app.jaggaer.com//

- Click on ITTs Open to All Suppliers
- Select from the following ITTs:

ITT 1873 Selection Questionnaire (All Lots)

ITT_1874 Lot 1 Respiratory Therapy

ITT 1875 Lot 2 Anaesthesia and Resuscitation

ITT_1876 Lot 3 Diagnostics / Monitoring

ITT 1877 Lot 4 Nitrous Oxide destruction Solutions

ITT_1888 Lot 5 Respiratory Support Services

- Click on 'Express Interest'
- Read 'Information' dialogue box then 'Confirm'

IMPORTANT: All Tenderers must respond to ITT_1873 which is applicable to all Lots, plus any and/or all of the Lot specific ITT's listed above applicable to your tender response.

ONLY Tenderers responding to Lots 1, 3 and/or 4 are invited to tender for Lot 5 (noting that Lot 5 is not applicable to Lot 2). Tender submissions received solely for Lot 5 will not be accepted nor evaluated.

Suppliers are encouraged to download the supplier handbook located within the eProcurement portal by following the 'Supplier Helpcentre' link within the Useful Links section of the Dashboard.

For any technical help with the portal please contact the Supplier Helpdesk:

Tel: 0800 069 8630 or via Request Assistance/ Live Chat

As any Tender Responses submitted after the response deadline will not be considered.

All tender submissions must be submitted via Jaggar Qualification, Technical and Commercial Envelopes withn the online response sections in compliance with the published tender documentation.

Applicable trade agreements

• Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

SUPPLY CHAIN COORDINATION LIMITED

• Public Procurement Organisation Number: PLLH-1887-BMRL

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

United Kingdom

Email: dawnette.gayle@supplychain.nhs.uk

Website: https://www.supplychain.nhs.uk/

Region: UKI45 - Lambeth

Organisation type: Public authority - sub-central government