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Tender

## Electronic Point of Sale Solution

Bournemouth, Christchurch and Poole Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-069934

Procurement identifier (OCID): ocds-h6vhtk-059b19 ([view related notices](#))

Published 31 October 2025, 9:19am

## Scope

## Reference

DN778742

## Description

The Council aims to enhance its Electronic Point of Sale capabilities with a single, integrated system. This will drive operational efficiency through a single system-based process for all sites, automate the income reconciliation process and simplify the process of maintaining PCI DSS compliance.

The Supplier shall be responsible for the provision, installation, and commissioning of Electronic Point of Sale (EPOS) hardware and the associated software solution. The hardware and software will be utilised in over 30 sites across the Council's estate specifically those related to commercial activities.

## Commercial tool

Establishes a framework

**Total value (estimated)**

- £395,175.36 excluding VAT
- £474,210.43 including VAT

Above the relevant threshold

**Contract dates (estimated)**

- 3 January 2026 to 2 January 2030
- 4 years

**Main procurement category**

Goods

**Additional procurement category**

Services

**CPV classifications**

- 30200000 - Computer equipment and supplies
- 48110000 - Point of sale (POS) software package

**Contract locations**

- UKK24 - Bournemouth, Christchurch and Poole

## **Justification for not using lots**

The decision not to divide the EPOS contract into separate lots was based on the need to ensure compatibility between the different contract elements, operational efficiency from system integration and better value from a unified solution.

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## **Framework**

### **Maximum number of suppliers**

1

### **Maximum percentage fee charged to suppliers**

0%

### **Framework operation description**

This direct award-only sole provider framework allows the Council to call off requirements for electronic point of sale equipment from a single provider. This will support the Council in a phased implementation of a single EPOS Solution.

Pricing is set out at the tender stage.

### **Award method when using the framework**

Without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Technical ability conditions of participation**

All equipment provided as part of the EPOS solution must be fully certified and approved for use with the Lloyds Cardnet merchant acquiring service. Furthermore, any payment service provided as part of the EPOS solution must also be fully certified for use with either the Lloyds Cardnet Omnipay or MSIP platforms.

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

14 November 2025, 5:00pm

### **Submission type**

Tenders

**Tender submission deadline**

21 November 2025, 2:00pm

**Submission address and any special instructions**

All documentation for this opportunity is available on [www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk) .

Any expressions of interest must be made through this portal unless otherwise instructed. You will need to register on the site to submit a bid. Registering is free of charge.

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

10 December 2025

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**Award criteria**

Name	Description	Type	Weighting
Price	Pricing associated with the use of hardware, software including associated support and maintenance.	Price	40%

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<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Quality	Quality of written response as part of bidder submission	Quality	30%
Presentation	Scored evaluation of shortlisted bidder's presentation	Quality	30%

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## Other information

### Applicable trade agreements

- Government Procurement Agreement (GPA)

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Competitive flexible procedure

### Competitive flexible procedure description

This competitive flexible procedure includes two tender stages. The three highest scoring bidders in the initial tender round will be invited to provide a scored presentation of their proposed solution.

The evaluation criteria and date for this presentation will be provided at the initial tender stage to ensure all bidders are informed of the requirements prior to submission of bids.

All weighted criteria for both tender stages will be set out in the Invitation to Tender document and is not subject to refinement between the two stages unless required following a clarification question. The bidder with the highest combined final weighted score from both tender stages will be confirmed as the preferred bidder.

## **Reduced tendering period**

Yes

State of urgency - minimum 10 days

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## **Documents**

### **Associated tender documents**

<https://procontract.due-north.com/Procurer/Advert/View?advertId=6cca84bf-33b6-f011-813a-005056b64545&fromAdvertEvent=True>

All documentation for this opportunity is available on [www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk) .

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## **Contracting authority**

## **Bournemouth, Christchurch and Poole Council**

- Public Procurement Organisation Number: PHYY-7342-PRHH

BCP Council Civic Centre

Bournemouth

BH2 6DY

United Kingdom

Email: [procurement.resources@bcpcouncil.gov.uk](mailto:procurement.resources@bcpcouncil.gov.uk)

Website: <https://procontract.due-north.com/>

Region: UKK24 - Bournemouth, Christchurch and Poole

Organisation type: Public authority - sub-central government