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Tender

Electronic Point of Sale Solution

Bournemouth, Christchurch and Poole Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-069934

Procurement identifier (OCID): ocds-h6vhtk-059b19 ([view related notices](#))

Published 31 October 2025, 9:19am

Scope

Reference

DN778742

Description

The Council aims to enhance its Electronic Point of Sale capabilities with a single, integrated system. This will drive operational efficiency through a single system-based process for all sites, automate the income reconciliation process and simplify the process of maintaining PCI DSS compliance.

The Supplier shall be responsible for the provision, installation, and commissioning of Electronic Point of Sale (EPOS) hardware and the associated software solution. The hardware and software will be utilised in over 30 sites across the Council's estate specifically those related to commercial activities.

Commercial tool

Establishes a framework

Total value (estimated)

- £395,175.36 excluding VAT
- £474,210.43 including VAT

Above the relevant threshold

Contract dates (estimated)

- 3 January 2026 to 2 January 2030
- 4 years

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 30200000 - Computer equipment and supplies
- 48110000 - Point of sale (POS) software package

Contract locations

- UKK24 - Bournemouth, Christchurch and Poole

Justification for not using lots

The decision not to divide the EPOS contract into separate lots was based on the need to ensure compatibility between the different contract elements, operational efficiency from system integration and better value from a unified solution.

Framework

Maximum number of suppliers

1

Maximum percentage fee charged to suppliers

0%

Framework operation description

This direct award-only sole provider framework allows the Council to call off requirements for electronic point of sale equipment from a single provider. This will support the Council in a phased implementation of a single EPOS Solution.

Pricing is set out at the tender stage.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Technical ability conditions of participation

All equipment provided as part of the EPOS solution must be fully certified and approved for use with the Lloyds Cardnet merchant acquiring service. Furthermore, any payment service provided as part of the EPOS solution must also be fully certified for use with either the Lloyds Cardnet Omnipay or MSIP platforms.

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

14 November 2025, 5:00pm

Submission type

Tenders

Tender submission deadline

21 November 2025, 2:00pm

Submission address and any special instructions

All documentation for this opportunity is available on www.supplyingthesouthwest.org.uk .

Any expressions of interest must be made through this portal unless otherwise instructed. You will need to register on the site to submit a bid. Registering is free of charge.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 December 2025

Award criteria

Name	Description	Type	Weighting
Price	Pricing associated with the use of hardware, software including associated support and maintenance.	Price	40%

Name	Description	Type	Weighting
Quality	Quality of written response as part of bidder submission	Quality	30%
Presentation	Scored evaluation of shortlisted bidder's presentation	Quality	30%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This competitive flexible procedure includes two tender stages. The three highest scoring bidders in the initial tender round will be invited to provide a scored presentation of their proposed solution.

The evaluation criteria and date for this presentation will be provided at the initial tender stage to ensure all bidders are informed of the requirements prior to submission of bids.

All weighted criteria for both tender stages will be set out in the Invitation to Tender document and is not subject to refinement between the two stages unless required following a clarification question. The bidder with the highest combined final weighted score from both tender stages will be confirmed as the preferred bidder.

Reduced tendering period

Yes

State of urgency - minimum 10 days

Documents

Associated tender documents

<https://procontract.due-north.com/Procurer/Advert/View?advertId=6cca84bf-33b6-f011-813a-005056b64545&fromAdvertEvent=True>

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Contracting authority

Bournemouth, Christchurch and Poole Council

- Public Procurement Organisation Number: PHYY-7342-PRHH

BCP Council Civic Centre

Bournemouth

BH2 6DY

United Kingdom

Email: procurement.resources@bcpcouncil.gov.uk

Website: <https://procontract.due-north.com/>

Region: UKK24 - Bournemouth, Christchurch and Poole

Organisation type: Public authority - sub-central government