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Contract

## **ESNEFT2763 Clinical Echocardiography Insourcing V2**

East Suffolk and North Essex NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2025/S 000-069393

Procurement identifier (OCID): ocids-h6vhtk-05cfd8

Published 29 October 2025, 1:52pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

East Suffolk and North Essex NHS Foundation Trust

Colchester District General Hospital, Turner Road

COLCHESTER

CO4 5JL

#### **Contact**

commissioning team

#### **Email**

[commissioning@esneft.nhs.uk](mailto:commissioning@esneft.nhs.uk)

#### **Telephone**

+44 1206747474

#### **Country**

United Kingdom

**Region code**

UKH14 - Suffolk

**Internet address(es)**

Main address

<https://www.esneft.nhs.uk/>

Buyer's address

<https://www.esneft.nhs.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

ESNEFT2763 Clinical Echocardiography Insourcing V2

Reference number

ESNEFT2763

**II.1.2) Main CPV code**

- 85121231 - Cardiology services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by [Procurement Add date - 8 Days minimum from day after award date]. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR

#### **2.The contract title and reference.**

Title: Adult Transthoracic Echocardiography insourcing provision

Reference: Adult Transthoracic Echocardiography insourcing provision, ESNEFT  
reference: ESNEFT2763

#### **3.The name and address of the registered office or principal place of business of the provider to whom an award is to be made.**

Elective Services Limited 20-22 Wenlock Road,  
London,  
England, N1 7GU

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £158,720

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKH14 - Suffolk

#### **II.2.4) Description of the procurement**

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2.The contract title and reference.

Title: Adult Transthoracic Echocardiography insourcing provision

Reference: Adult Transthoracic Echocardiography insourcing provision, ESNEFT  
reference: ESNEFT2763

3.The name and address of the registered office or principal place of business of the provider to whom an award is to be made.

Elective Services Limited 20-22 Wenlock Road,  
London,  
England, N1 7GU

4.A description of the relevant health care services to which the contract relates, including the most relevant CPV code

Description – Adult Transthoracic Echocardiography Services at Ipswich Hospital CPV  
Code 85121231-1 - Cardiology Services

5.The approximate lifetime value of the contract.

£158,720

6.Details of the award decision-makers.

Key Individuals - East Suffolk and North Essex NHS Foundation Trust (ESNEFT):  
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Key Individuals - East Suffolk and North Essex NHS Foundation Trust (ESNEFT):  
Divisional Management Team (DMT) – Medicine and Community, Ipswich and East  
Suffolk (MACIES):

Abbie Mckenzie - General Manager – MACIES

Richard Jones - Finance Manager – MACIES

7.A statement explaining the award decision-makers' reasons for selecting the chosen provider, with reference to the key criteria.

Key Criteria:

1.

Quality and Innovation – the provider demonstrates a level of service which has shown high quality of provision which was evident following regular and routine assessment of the clinical quality of the work provided by the Provider over the entirety of the contract period. The Departments' own internal audits have shown that they continually meet clinical quality standards. The audits carried out by the Provider have also evidenced this as part of compliance of the service.

2.

Value – The Provider will continue to deliver pricing in line with the Trusts requirement to delivery pricing below tariff rates and within the Trusts planned budget requirement for this service provision. There was clear value to the service demonstrated by the DM01 waiting list figures

3.

Integration, collaboration, and service sustainability – The Provider works within the local estate using local staff. Therefore, there is close collaboration between ESNEFT and the provider. This criterion has been assessed by monthly monitoring of the Trust DM01 position for adult transthoracic echocardiography. As above, the Provider is able to clear

the original backlog and sustain diagnostic target compliance throughout the contract period.

4.

Improving access, reducing health inequalities, and facilitating choice – The Provider has been assessed during the contract period and the Service has been satisfied that the Provider demonstrates flexibility in their approach to meeting the Trusts' requirements. Access to adult transthoracic echocardiography has been greatly improved when measuring performance the DM01 waiting lists. Individual provider-staff have been willing to shift availability to weekends where required to ensure good resource utilisation throughout the week which provides more flexibility to the patient.

5.

Social Value – the staffing provided are working closer to home which allows for a better employee experience and job satisfaction which enables the Provider to retain their staffing within the local jobs market environment. The Provider offers arrangements for staffing which are local and use public transport which also supports the environmental footprint

Any Challenges to be sent [jane.chalfont@esneft.nhs.uk](mailto:jane.chalfont@esneft.nhs.uk)

## **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This exercise was conducted under PSR Direct Award Option C

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-066748](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 October 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Elective Services Ltd

20-22 Wenlock Road, London, N1 7GU

London

N1 7GU

Email

[tenders@electiveuk.com](mailto:tenders@electiveuk.com)

Telephone

+44 2037718818

Country

United Kingdom

NUTS code

- UKI - London

National registration number

11208789

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £158,720

Lowest offer: £158,720 / Highest offer: £158,720 taken into consideration

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

East Suffolk and North Essex NHS Foundation Trust

Turner Road

Colchester

CO4 5JL

Country

United Kingdom