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Award

Connect to Work CRM System

Staffordshire County Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-069313

Procurement identifier (OCID): ocds-h6vhtk-0581d2 ([view related notices](#))

Published 29 October 2025, 11:58am

Scope

Reference

IA3663

Description

Staffordshire County Council (SCC) requires a customer relationship management (CRM) system to support the delivery of the Connect to Work program. Requirements are to record participant/employer engagement, track progress, link into Department of Work and Pensions systems and report outcomes.

Contract 1

Supplier

- ALCIUM SOFTWARE LIMITED

Contract value

- £200,000 excluding VAT
- £240,000 including VAT

Above the relevant threshold

Award decision date

29 October 2025

Date assessment summaries were sent to tenderers

29 October 2025

Standstill period

- End: 7 November 2025
- 8 working days

Earliest date the contract will be signed

8 November 2025

Contract dates (estimated)

- 8 November 2025 to 7 November 2027
- Possible extension to 7 November 2030
- 5 years

Description of possible extension:

3x 1 year optional extension periods, to be used as long as the Connect to Work programme continues and is deliverable by the contract (based upon Government Funding, approval, and requirements).

Main procurement category

Goods

CPV classifications

- 48445000 - Customer Relation Management software package

Contract locations

- UKG - West Midlands (England)

Information about tenders

- 6 tenders received
- 4 tenders assessed in the final stage:
 - 4 submitted by small and medium-sized enterprises (SME)

- 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Supplier

ALCIUM SOFTWARE LIMITED

- Companies House: 04157769
- Public Procurement Organisation Number: PYRY-5615-PWQG

Unit 6b Churchill Way

Sheffield

S35 2PY

United Kingdom

Email: info@alciumsoftware.com

Website: <https://evolutive.co.uk>

Region: UKE32 - Sheffield

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

Contracting authority

Staffordshire County Council

- Public Procurement Organisation Number: PZDG-2995-QQMD

1 Staffordshire Place, Tipping Street,

Stafford

ST16 2LP

United Kingdom

Email: Ellie.Butler@staffordshire.gov.uk

Website: <https://www.staffordshire.gov.uk>

Region: UKG24 - Staffordshire CC

Organisation type: Public authority - sub-central government

