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Tender

Provision of Private Ambulance Services

East Midlands Ambulance Service NHS Trust

F02: Contract notice

Notice identifier: 2025/S 000-069073

Procurement identifier (OCID): ocds-h6vhtk-05176d

Published 28 October 2025, 3:35pm

Section I: Contracting authority

I.1) Name and addresses

East Midlands Ambulance Service NHS Trust

Trust Headquarters, 1 Horizon Place, Mellors Way, Nottingham Business Park

Nottingham

NG8 6PY

Contact

Samuel Rudd

Email

samuel.rudd@nottshc.nhs.uk

Country

United Kingdom

Region code

UKF14 - Nottingham

Internet address(es)

Main address

<https://www.emas.nhs.uk/>

Buyer's address

<https://www.emas.nhs.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Private Ambulance Services

Reference number

C391692

II.1.2) Main CPV code

- 85143000 - Ambulance services

II.1.3) Type of contract

Services

II.1.4) Short description

East Midlands Ambulance Service NHS Trust (“EMAS”) provides emergency 999 and urgent care services to East Midlands, who are undertaking a competition to commission private ambulance services for the East Midlands.

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Healthcare Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

II.1.5) Estimated total value

Value excluding VAT: £12,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)

Main site or place of performance

Various Divisions within EMAS

II.2.4) Description of the procurement

East Midlands Ambulance Service NHS Trust (“EMAS”) requires Potential providers to bid for Private Ambulance Services for the period 2026/2027. These encompass Double Crewed Ambulances (DGAs) with a mix of Paramedic, Technicians and Emergency Care Assistants (ECA).

The indicative requirement is for 32 crews over 3 regional areas within East Midlands Ambulance with varying shift patterns, although it should be noted that this level of crews may fluctuate during the course of this contract depending on demand and resource planning.

There is a total of 3 lots associated with this procurement as follow:

Lot 1 - South East (South Lincolnshire)

Lot 2 - South (Leicestershire)

Lot 3 - North (Nottinghamshire and Derbyshire)

For the avoidance of doubt, this is a competitive process under the Provider Selection Regime (PSR) under the open competitive procedure.

The contract is for a 12 month period commencing on 1st April 2026 with no option to extend.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £12,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 April 2026

End date

31 March 2027

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-022802](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

2 December 2025

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 31 March 2026

IV.2.7) Conditions for opening of tenders

Date

5 December 2025

Local time

1:00pm

Place

Online via Atamis

Information about authorised persons and opening procedure

Online via Atamis

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

VI.3) Additional information

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

EMAS will assess against the 5 key criteria required under the provider selection regime with the following weighted criteria:

1. Key Criteria 1 – Quality and Innovation - 21%
2. Key Criteria 2 - Value - 40%
3. Key Criteria 3 – Integration, Collaboration and Service Sustainability - 16%
4. Key Criteria 4 – Improving access, reducing health inequalities and facilitating choice - 13%
5. Key Criteria 5 – Social Value - 10%

EMAS is utilising an electronic tendering tool to manage this competition and communicate with potential providers. Accordingly, there will be no hard copy documents issued to potential providers and all communications with EMAS, including response submissions, will be conducted via the Atamis portal at:

<https://atamis-1928.my.salesforce-sites.com/?searchtype=Projects>

You can also register your interest via this page. You can search for the opportunity by entering the following contract reference: C391692 -Private Ambulance Service PSR Competitive Process.

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom