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Tender

Commercial Consultancy Support - Development Partner Procurement - IPM North

Medway Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068820

Procurement identifier (OCID): ocids-h6vhtk-05d4de

Published 28 October 2025, 10:05am

Scope

Description

Medway is seeking to procure a property team to support the procurement of a development partner to deliver Innovation Park Medway (IPM) North against the objectives of the agreed high level masterplan and production of the associated conditional development agreement. This masterplan makes provision for a mix of Industrial (17,463 Sq. M. / 187,970 Sq. Ft.) and Mid-Tech (23,320 Sq. M. / 251,014 Sq. Ft.)

IPM North is a Medway owned site that along with IPM South makes up Innovation Park Medway. IPM South will be council delivered. Innovation Park Medway is situated in one of the largest conurbations in the South East outside of London and sits on the boundary of Medway Council and Tonbridge & Malling Borough Council.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.kentbusinessportal.org.uk/tenders/UK-UK-Chatham:-Development-consultancy-services./PZD6735543>

To respond to this opportunity, please click here:

<https://www.kentbusinessportal.org.uk/respond/PZD6735543>

Total value (estimated)

- £60,000 excluding VAT
- £72,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 December 2025 to 30 June 2027
- 1 year, 7 months

Main procurement category

Services

CPV classifications

- 73220000 - Development consultancy services
- 79418000 - Procurement consultancy services

Contract locations

- UKJ41 - Medway
-

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

12 November 2025, 5:00pm

Tender submission deadline

12 November 2025, 5:00pm

Submission address and any special instructions

<https://www.kentbusinessportal.org.uk/>

Tenders may be submitted electronically

Yes

Award criteria

Name	Description	Type	Weighting
Quality	Quality	Quality	60%
Price	Price	Price	35%
Social Value	Social Value Measure	Cost	5%

Procedure

Procedure type

Below threshold - open competition

Contracting authority

Medway Council

- Public Procurement Organisation Number: PWYH-3898-LDQR

Medway Council, Gun Wharf, Dock Road

Chatham

ME4 4TR

United Kingdom

Email: nigel.ford@medway.gov.uk

Region: UKJ41 - Medway

Organisation type: Public authority - sub-central government

