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Award

## Salt Framework

YORKSHIRE WATER SERVICES LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068804

Procurement identifier (OCID): ocds-h6vhtk-050ab2 ([view related notices](#))

Published 28 October 2025, 9:50am

## Scope

## Reference

CM3057

## Description

Yorkshire Water Services (YWS) intends to establish a Framework Agreement with one or more suppliers for the provision of bulk salt (including both PDV and granular types), to be utilised across YWS clean water treatment facilities.

The duration of the proposed contract opportunity is 36 months, with the potential for an optional renewal of 24 months.

## Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

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## **Contract 1**

### **Suppliers (2)**

- BRITISH SALT LIMITED
- SALT EXPRESS LIMITED

### **Contract value**

- £8,625,000 excluding VAT
- £10,350,000 including VAT

Above the relevant threshold

### **Award decision date**

10 October 2025

### **Date assessment summaries were sent to tenderers**

10 October 2025

### **Standstill period**

- End: 6 November 2025
- 8 working days

### **Earliest date the contract will be signed**

12 November 2025

### **Contract dates (estimated)**

- 13 November 2025 to 12 November 2028
- Possible extension to 12 November 2030
- 5 years

Description of possible extension:

2 year possible extension.

### **Main procurement category**

Goods

### **CPV classifications**

- 14400000 - Salt and pure sodium chloride

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### **Information about tenders**

- 5 tenders received
  - 5 tenders assessed in the final stage:
    - 2 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 2 suppliers awarded contracts
  - 3 suppliers unsuccessful (details included for contracts over £5 million)
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### **Unsuccessful suppliers**

- [Tennants Distribution Limited](#)
  - [BAG OF SALT LIMITED](#)
  - [INOVYN EUROPE LIMITED](#)
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### **Submission**

#### **Submission type**

Requests to participate

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### **Procedure**

#### **Procedure type**

Competitive flexible procedure

## Special regime

Utilities

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## Suppliers

### **BAG OF SALT LIMITED**

- Companies House: 07795401
- Public Procurement Organisation Number: PGWN-8643-RQPR

1st Floor, Cromwell House

London

WC1V 6HZ

United Kingdom

Website: <http://www.bagofsalt.com>

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

### **BRITISH SALT LIMITED**

- Companies House: 06398227
- Public Procurement Organisation Number: PZXG-1584-WPVT

Natrium House

Northwich

CW8 4GW

United Kingdom

Email: [rdiggles@tatachemicals.com](mailto:rdiggles@tatachemicals.com)

Website: <https://tatachemicalseurope.com/british-salt/>

Region: UKD63 - Cheshire West and Chester

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

## **INOVYN EUROPE LIMITED**

- Companies House: 10398354
- Public Procurement Organisation Number: PNVY-7797-DJTR

Bankes Lane Office

Runcorn

WA7 4EL

United Kingdom

Website: <http://www.inovyn.com>

Region: UKD71 - East Merseyside

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

## **SALT EXPRESS LIMITED**

- Companies House: 04752453

2 Stafford Place, Weston Super Mare

Somerset

BS23 2QZ

United Kingdom

Email: [enquiries@saltexpress.co.uk](mailto:enquiries@saltexpress.co.uk)

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

## **Tennants Distribution Limited**

- Companies House: 03133273

Tennants Distribution Ltd, Hazelbottom Road, Cheetham

Manchester

M8 0GR

United Kingdom

Region: UKD33 - Manchester

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

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## **Contracting authority**

### **YORKSHIRE WATER SERVICES LIMITED**

- Public Procurement Organisation Number: PXGT-3622-WXBQ

- Companies House: 02366682

Western House

Bradford

BD6 2SZ

United Kingdom

Contact name: João Mota

Email: [joao.mota@yorkshirewater.co.uk](mailto:joao.mota@yorkshirewater.co.uk)

Region: UKE41 - Bradford

Organisation type: Public authority - sub-central government