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Planning

## **Housing Support Grant (HSG) – Framework for Housing-Related Floating Support Services**

Conwy County Borough Council

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068710

Procurement identifier (OCID): ocds-h6vhtk-05d496

Published 27 October 2025, 4:34pm

### **Scope**

### **Reference**

CCBC/HSG-2025-01

### **Description**

Summary: Planned multi-supplier framework (HSG-funded) to procure housing-related floating support services to prevent homelessness and support tenancy sustainment across Conwy County. Open procedure (light-touch regime). Prior supplier engagement has already taken place; no further PME notice is planned.

Description: Conwy County Borough Council intends to establish a multi-supplier framework agreement to deliver housing-related floating support services across Conwy. The framework will provide early intervention, tenancy sustainment, resettlement and crisis prevention services to vulnerable individuals and households, including those at risk of losing their homes and people returning to accommodation after periods of homelessness.

**Funding:** The framework will be funded by the Welsh Government Housing Support Grant (HSG). Services fall within the light-touch regime (Schedule 2, Procurement Regulations 2024.)

**Pre-market engagement:** Prior supplier engagement has taken place, including an event with current providers. No further PME notice is planned. Any upcoming engagement will be justified in the Tender Notice.

**Estimated dates / value:** To be confirmed (final dates and estimated value will be published in the Tender Notice).

**Procedure:** Open procedure (light-touch). Award will not be by reference to a dynamic market.

**Obtaining documents & express interest:** Procurement documents will be made available on the Sell2Wales portal when the Tender Notice is published. Suppliers should register on Sell2Wales to receive alerts.

**Further information:** No additional documents available at this stage. Draft service specification and lot descriptors will be published with the Tender Notice. For queries contact the leading Officer via the details below.

**Contact Details:**

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**Additional Information:** This procurement is funded by the Welsh Government Housing Support Grant (HSG). Prior supplier engagement has been carried out; no further PME notice will be issued. Final dates and estimated contract value will be confirmed in the Tender Notice. The Authority reserves the right to amend requirements prior to publication of the Tender Notice.

## **Commercial tool**

Establishes a framework

### **Total value (estimated)**

- £1,100,000 excluding VAT
- £1,100,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 April 2026 to 30 March 2030
- 3 years, 11 months, 30 days

### **Main procurement category**

Services

### **CPV classifications**

- 85300000 - Social work and related services
- 70333000 - Housing services

### **Contract locations**

- UK - United Kingdom
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## **Lot 1. Generic Floating Support**

### **Description**

120 units of floating support

#### **Floating Support**

Floating Support is a service that provides tailored, time-limited support to individuals residing in their own homes or in temporary accommodation. The service is designed to promote independence, prevent tenancy breakdown, and support individuals in managing various aspects of daily life. Support is not tied to a specific property and can be delivered flexibly, according to the individual's needs and circumstances.

Key areas of support include, but not limited to:

- Tenancy sustainment and housing-related advice
- Budgeting, financial management, and benefit access
- Accessing health, education, employment, and training services
- Developing life skills such as cooking, cleaning, and personal organisation
- Emotional support, goal setting and confidence-building

The overarching aim is to empower individuals to live independently and engage positively within their communities.

Support is personalised and aligned with individual needs, continuing until the individual is confident in managing independently.

#### **The Housing Support Grant (Housing Support Grant Guidance)**

The HSG is an early intervention grant programme to support activity, which prevents people from becoming homeless, stabilises their housing situation, or helps potentially homeless people to find and keep accommodation.

The HSG does not fund the statutory duty on local authorities to prevent homelessness, instead HSG funded services augment, complement and support the statutory service to ensure that the overall offer authorities provide helps people into the right homes with the right support to succeed. It supports vulnerable people to address the, sometimes

multiple, problems they face, such as debt, employment, tenancy management, substance misuse, violence against women, domestic abuse and sexual violence, and mental health issues.

Support is person centred, aimed at supporting people to secure and maintain sustainable housing by addressing the mental health and substance misuse or other problems they face, helping to improve their health and well-being and/or helping them progress into, or nearer to, a job or training opportunity based on their specific circumstances.

The HSG supports the aim of working together to prevent homelessness and where it cannot be prevented ensuring it is rare, brief and un-repeated. To do this we need to tackle the root cause of homelessness and work to enable people to stay in their own homes longer. Therefore the HSG seeks to secure “A Wales where nobody is homeless and everyone has a safe home where they can flourish and live a fulfilled, active and independent life”.

The purpose of the HSG is to prevent homelessness and support people to have the capability, independence, skills and confidence to access and/or maintain a stable and suitable home. This should be achieved through:

- Services that build the capacity and ability of individuals or households to maintain a home.
- Services that prevent homelessness or the need for an individual to live in an inappropriate institutional setting.
- Providing or enabling access to suitable housing for individuals or households.
- Services that mitigate the impact of homelessness on individuals or households.
- Brokering access to other services for people in housing need.
- Raising awareness and understanding with other professionals and with the wider public, including in schools and colleges.

All services should place the individual at the centre, working to their strengths and supporting them to achieve their aspirations.

Services should be commissioned and delivered in a psychologically informed way, taking into account the impact of trauma on people who require support, to achieve a sustainable impact. This includes the five components of psychologically informed approaches: the psychological framework; relationships; staff support and training; evidence generating practice; and physical environment

Housing support must be delivered in a way which enables the effective delivery of complementary public services by ensuring their impact is not undermined by unstable housing circumstances. For example, the impact of mental health services can be undermined by a chaotic lifestyle - stabilising an individual's housing circumstance can improve the impact of that clinical response. HSG will achieve this by adopting collaborative approaches to working with other functions and agencies

Any person in need of support to prevent them becoming at risk of homelessness, to address homelessness or achieve a more stable housing circumstance is eligible to receive housing support, as long as they are eligible to receive help under the Housing (Wales) Act 2014 and the Allocation of Housing and Homelessness (Eligibility) (Wales) Regulations 2014, regardless of their tenure or lack of tenure.

People exhibiting a need for HSG funded support may be a resident in, or receive a referral to a property within the private rented, social housing or owner-occupied sector. Wherever possible, services should be tenure neutral to ensure access to services is not determined by the housing circumstances of the household. Commissioners should ensure that they monitor tenure to ensure provision is balanced.

- Services to enable access to housing for individuals or households, including help with accessing a tenancy and negotiating appropriate 'occupation contract' terms.
- Services to help vulnerable people develop or maintain the skills and confidence necessary to live as independently as possible in a safe and suitable home.
- Services to sustain a tenancy, such as mediation with landlords, preparation for managing a tenancy, housing-related support provided via group work or individually, and small sums for innovation where they are used with the person to enhance their ability to live more independently.
- Services which seek to intervene early (prior to the statutory homelessness stage) to support households to sustain their tenancy or other right to occupy their home.
- Services that improve the sustainability of the housing of an individual by tackling their social isolation and helping them play a full part in their community.
- Initiatives which seek to ensure homelessness is brief and un-repeated, such as rapid re-housing and support approaches like Housing First.
- Services that have good links with, and refer or signpost people to, services which provide opportunities for education, training, volunteering, and employment.
- Action to enforce housing legislation, where the legislation supports access to safe and secure housing for people in need of support, including enforcement of RSW registration

obligations on landlords. However, this should be limited to spend previously received under RSW grant funding. In addition, the HSG should not be used to fund the provision of enforcement activity or staff within enforcement teams – this should be funded from other sources

Housing support services must be enabling and develop a person's independence i.e. 'doing with' as distinct from 'doing for'.

The focus of the service should be to encourage and support the person to exercise personal choice and self-determination and accentuate their strengths, including preventing a person's level of independence from reducing.

Support packages must be developed and agreed collaboratively with the person who is using housing support services and any risks considered. Support offered can include short-term and direct interventions to prevent homelessness. Whilst there may be circumstances where the need for housing related support is ongoing, consideration should be given to the length of time a service is available, and whether some long-term support is actually care or creates dependency rather than creates independence. There are circumstances where a gradual loss of capacity is inevitable, in this context housing support has the purpose of maintaining the individual's ability to exercise independent control of their housing rights.

### **Lot value (estimated)**

- £455,000 excluding VAT
- £455,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Floating Support for Older People**

## Description

30 units of floating support

### Floating Support

Floating Support is a service that provides tailored, time-limited support to individuals residing in their own homes or in temporary accommodation. The service is designed to promote independence, prevent tenancy breakdown, and support individuals in managing various aspects of daily life. Support is not tied to a specific property and can be delivered flexibly, according to the individual's needs and circumstances.

Key areas of support include, but not limited to:

- Tenancy sustainment and housing-related advice
- Budgeting, financial management, and benefit access
- Accessing health, education, employment, and training services
- Developing life skills such as cooking, cleaning, and personal organisation
- Emotional support, goal setting and confidence-building

The overarching aim is to empower individuals to live independently and engage positively within their communities.

Support is personalised and aligned with individual needs, continuing until the individual is confident in managing independently.

Target Group and Collaborative Approach: Support will be delivered to individuals aged 55 and over, with a focus on promoting independence and wellbeing. The service will operate in close collaboration with statutory agencies and other relevant organisations. This multi-agency approach ensures that each person receives a comprehensive, well-coordinated, and meaningful support package tailored to their specific needs and circumstances.

### The Housing Support Grant (Housing Support Grant Guidance)

The HSG is an early intervention grant programme to support activity, which prevents people from becoming homeless, stabilises their housing situation, or helps potentially homeless people to find and keep accommodation.

The HSG does not fund the statutory duty on local authorities to prevent homelessness,



instead HSG funded services augment, complement and support the statutory service to ensure that the overall offer authorities provide helps people into the right homes with the right support to succeed. It supports vulnerable people to address the, sometimes multiple, problems they face, such as debt, employment, tenancy management, substance misuse, violence against women, domestic abuse and sexual violence, and mental health issues.

Support is person centred, aimed at supporting people to secure and maintain sustainable housing by addressing the mental health and substance misuse or other problems they face, helping to improve their health and well-being and/or helping them progress into, or nearer to, a job or training opportunity based on their specific circumstances.

The HSG supports the aim of working together to prevent homelessness and where it cannot be prevented ensuring it is rare, brief and un-repeated. To do this we need to tackle the root cause of homelessness and work to enable people to stay in their own homes longer. Therefore the HSG seeks to secure “A Wales where nobody is homeless and everyone has a safe home where they can flourish and live a fulfilled, active and independent life”.

The purpose of the HSG is to prevent homelessness and support people to have the capability, independence, skills and confidence to access and/or maintain a stable and suitable home. This should be achieved through:

- Services that build the capacity and ability of individuals or households to maintain a home.
- Services that prevent homelessness or the need for an individual to live in an inappropriate institutional setting.
- Providing or enabling access to suitable housing for individuals or households.
- Services that mitigate the impact of homelessness on individuals or households.
- Brokering access to other services for people in housing need.
- Raising awareness and understanding with other professionals and with the wider public, including in schools and colleges.

All services should place the individual at the centre, working to their strengths and supporting them to achieve their aspirations.

Services should be commissioned and delivered in a psychologically informed way, taking into account the impact of trauma on people who require support, to achieve a sustainable impact. This includes the five components of psychologically informed approaches: the

psychological framework; relationships; staff support and training; evidence generating practice; and physical environment

Housing support must be delivered in a way which enables the effective delivery of complementary public services by ensuring their impact is not undermined by unstable housing circumstances. For example, the impact of mental health services can be undermined by a chaotic lifestyle - stabilising an individual's housing circumstance can improve the impact of that clinical response. HSG will achieve this by adopting collaborative approaches to working with other functions and agencies

Any person in need of support to prevent them becoming at risk of homelessness, to address homelessness or achieve a more stable housing circumstance is eligible to receive housing support, as long as they are eligible to receive help under the Housing (Wales) Act 2014 and the Allocation of Housing and Homelessness (Eligibility) (Wales) Regulations 2014, regardless of their tenure or lack of tenure.

People exhibiting a need for HSG funded support may be a resident in, or receive a referral to a property within the private rented, social housing or owner-occupied sector. Wherever possible, services should be tenure neutral to ensure access to services is not determined by the housing circumstances of the household. Commissioners should ensure that they monitor tenure to ensure provision is balanced.

- Services to enable access to housing for individuals or households, including help with accessing a tenancy and negotiating appropriate 'occupation contract' terms.
- Services to help vulnerable people develop or maintain the skills and confidence necessary to live as independently as possible in a safe and suitable home.
- Services to sustain a tenancy, such as mediation with landlords, preparation for managing a tenancy, housing-related support provided via group work or individually, and small sums for innovation where they are used with the person to enhance their ability to live more independently.
- Services which seek to intervene early (prior to the statutory homelessness stage) to support households to sustain their tenancy or other right to occupy their home.
- Services that improve the sustainability of the housing of an individual by tackling their social isolation and helping them play a full part in their community.
- Initiatives which seek to ensure homelessness is brief and un-repeated, such as rapid re-housing and support approaches like Housing First.
- Services that have good links with, and refer or signpost people to, services which provide opportunities for education, training, volunteering, and employment.

- Action to enforce housing legislation, where the legislation supports access to safe and secure housing for people in need of support, including enforcement of RSW registration obligations on landlords. However, this should be limited to spend previously received under RSW grant funding. In addition, the HSG should not be used to fund the provision of enforcement activity or staff within enforcement teams – this should be funded from other sources

Housing support services must be enabling and develop a person's independence i.e. 'doing with' as distinct from 'doing for'.

The focus of the service should be to encourage and support the person to exercise personal choice and self-determination and accentuate their strengths, including preventing a person's level of independence from reducing.

Support packages must be developed and agreed collaboratively with the person who is using housing support services and any risks considered. Support offered can include short-term and direct interventions to prevent homelessness. Whilst there may be circumstances where the need for housing related support is ongoing, consideration should be given to the length of time a service is available, and whether some long-term support is actually care or creates dependency rather than creates independence. There are circumstances where a gradual loss of capacity is inevitable, in this context housing support has the purpose of maintaining the individual's ability to exercise independent control of their housing rights.

### **Lot value (estimated)**

- £150,000 excluding VAT
- £150,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 3. Floating Support for Young People

### Description

10 units of floating support

#### Floating Support

Floating Support is a service that provides tailored, time-limited support to individuals residing in their own homes or in temporary accommodation. The service is designed to promote independence, prevent tenancy breakdown, and support individuals in managing various aspects of daily life. Support is not tied to a specific property and can be delivered flexibly, according to the individual's needs and circumstances.

Key areas of support include, but not limited to:

- Tenancy sustainment and housing-related advice
- Budgeting, financial management, and benefit access
- Accessing health, education, employment, and training services
- Developing life skills such as cooking, cleaning, and personal organisation
- Emotional support, goal setting and confidence-building

The overarching aim is to empower individuals to live independently and engage positively within their communities.

Support is personalised and aligned with individual needs, continuing until the individual is confident in managing independently.

**Target Group and Collaborative Approach:** Support will be delivered to individuals aged 16 - 25, with a focus on promoting independence and wellbeing. The service will operate in close collaboration with statutory agencies and other relevant organisations. This multi-agency approach ensures that each person receives a comprehensive, well-coordinated, and meaningful support package tailored to their specific needs and circumstances.

#### The Housing Support Grant (Housing Support Grant Guidance)

The HSG is an early intervention grant programme to support activity, which prevents people from becoming homeless, stabilises their housing situation, or helps potentially

homeless people to find and keep accommodation.

The HSG does not fund the statutory duty on local authorities to prevent homelessness, instead HSG funded services augment, complement and support the statutory service to ensure that the overall offer authorities provide helps people into the right homes with the right support to succeed. It supports vulnerable people to address the, sometimes multiple, problems they face, such as debt, employment, tenancy management, substance misuse, violence against women, domestic abuse and sexual violence, and mental health issues.

Support is person centred, aimed at supporting people to secure and maintain sustainable housing by addressing the mental health and substance misuse or other problems they face, helping to improve their health and well-being and/or helping them progress into, or nearer to, a job or training opportunity based on their specific circumstances.

The HSG supports the aim of working together to prevent homelessness and where it cannot be prevented ensuring it is rare, brief and un-repeated. To do this we need to tackle the root cause of homelessness and work to enable people to stay in their own homes longer. Therefore the HSG seeks to secure “A Wales where nobody is homeless and everyone has a safe home where they can flourish and live a fulfilled, active and independent life”.

The purpose of the HSG is to prevent homelessness and support people to have the capability, independence, skills and confidence to access and/or maintain a stable and suitable home. This should be achieved through:

- Services that build the capacity and ability of individuals or households to maintain a home.
- Services that prevent homelessness or the need for an individual to live in an inappropriate institutional setting.
- Providing or enabling access to suitable housing for individuals or households.
- Services that mitigate the impact of homelessness on individuals or households.
- Brokering access to other services for people in housing need.
- Raising awareness and understanding with other professionals and with the wider public, including in schools and colleges.

All services should place the individual at the centre, working to their strengths and supporting them to achieve their aspirations.

Services should be commissioned and delivered in a psychologically informed way, taking into account the impact of trauma on people who require support, to achieve a sustainable impact. This includes the five components of psychologically informed approaches: the psychological framework; relationships; staff support and training; evidence generating practice; and physical environment

Housing support must be delivered in a way which enables the effective delivery of complementary public services by ensuring their impact is not undermined by unstable housing circumstances. For example, the impact of mental health services can be undermined by a chaotic lifestyle - stabilising an individual's housing circumstance can improve the impact of that clinical response. HSG will achieve this by adopting collaborative approaches to working with other functions and agencies

Any person in need of support to prevent them becoming at risk of homelessness, to address homelessness or achieve a more stable housing circumstance is eligible to receive housing support, as long as they are eligible to receive help under the Housing (Wales) Act 2014 and the Allocation of Housing and Homelessness (Eligibility) (Wales) Regulations 2014, regardless of their tenure or lack of tenure.

People exhibiting a need for HSG funded support may be a resident in, or receive a referral to a property within the private rented, social housing or owner-occupied sector. Wherever possible, services should be tenure neutral to ensure access to services is not determined by the housing circumstances of the household. Commissioners should ensure that they monitor tenure to ensure provision is balanced.

- Services to enable access to housing for individuals or households, including help with accessing a tenancy and negotiating appropriate 'occupation contract' terms.
- Services to help vulnerable people develop or maintain the skills and confidence necessary to live as independently as possible in a safe and suitable home.
- Services to sustain a tenancy, such as mediation with landlords, preparation for managing a tenancy, housing-related support provided via group work or individually, and small sums for innovation where they are used with the person to enhance their ability to live more independently.
- Services which seek to intervene early (prior to the statutory homelessness stage) to support households to sustain their tenancy or other right to occupy their home.
- Services that improve the sustainability of the housing of an individual by tackling their social isolation and helping them play a full part in their community.
- Initiatives which seek to ensure homelessness is brief and un-repeated, such as rapid re-housing and support approaches like Housing First.

- Services that have good links with, and refer or signpost people to, services which provide opportunities for education, training, volunteering, and employment.
- Action to enforce housing legislation, where the legislation supports access to safe and secure housing for people in need of support, including enforcement of RSW registration obligations on landlords. However, this should be limited to spend previously received under RSW grant funding. In addition, the HSG should not be used to fund the provision of enforcement activity or staff within enforcement teams – this should be funded from other sources

Housing support services must be enabling and develop a person's independence i.e. 'doing with' as distinct from 'doing for'.

The focus of the service should be to encourage and support the person to exercise personal choice and self-determination and accentuate their strengths, including preventing a person's level of independence from reducing.

Support packages must be developed and agreed collaboratively with the person who is using housing support services and any risks considered. Support offered can include short-term and direct interventions to prevent homelessness. Whilst there may be circumstances where the need for housing related support is ongoing, consideration should be given to the length of time a service is available, and whether some long-term support is actually care or creates dependency rather than creates independence. There are circumstances where a gradual loss of capacity is inevitable, in this context housing support has the purpose of maintaining the individual's ability to exercise independent control of their housing rights.

### **Lot value (estimated)**

- £55,000 excluding VAT
- £55,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.



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## Lot 4. Floating Support for Ex Offenders

### Description

20 units of floating support

#### Floating Support

Floating Support is a service that provides tailored, time-limited support to individuals residing in their own homes or in temporary accommodation. The service is designed to promote independence, prevent tenancy breakdown, and support individuals in managing various aspects of daily life. Support is not tied to a specific property and can be delivered flexibly, according to the individual's needs and circumstances.

Key areas of support include, but not limited to:

- Tenancy sustainment and housing-related advice
- Budgeting, financial management, and benefit access
- Accessing health, education, employment, and training services
- Developing life skills such as cooking, cleaning, and personal organisation
- Emotional support, goal setting and confidence-building

The overarching aim is to empower individuals to live independently and engage positively within their communities.

Support is personalised and aligned with individual needs, continuing until the individual is confident in managing independently.

Target Group and Collaborative Approach: Support will be delivered to individuals upon release from prison or ex-offenders, with a focus on promoting independence and wellbeing. The service will operate in close collaboration with statutory agencies and other relevant organisations. This multi-agency approach ensures that each person receives a comprehensive, well-coordinated, and meaningful support package tailored to their specific needs and circumstances.

The Housing Support Grant (Housing Support Grant Guidance)



The HSG is an early intervention grant programme to support activity, which prevents people from becoming homeless, stabilises their housing situation, or helps potentially homeless people to find and keep accommodation.

The HSG does not fund the statutory duty on local authorities to prevent homelessness, instead HSG funded services augment, complement and support the statutory service to ensure that the overall offer authorities provide helps people into the right homes with the right support to succeed. It supports vulnerable people to address the, sometimes multiple, problems they face, such as debt, employment, tenancy management, substance misuse, violence against women, domestic abuse and sexual violence, and mental health issues.

Support is person centred, aimed at supporting people to secure and maintain sustainable housing by addressing the mental health and substance misuse or other problems they face, helping to improve their health and well-being and/or helping them progress into, or nearer to, a job or training opportunity based on their specific circumstances.

The HSG supports the aim of working together to prevent homelessness and where it cannot be prevented ensuring it is rare, brief and un-repeated. To do this we need to tackle the root cause of homelessness and work to enable people to stay in their own homes longer. Therefore the HSG seeks to secure “A Wales where nobody is homeless and everyone has a safe home where they can flourish and live a fulfilled, active and independent life”.

The purpose of the HSG is to prevent homelessness and support people to have the capability, independence, skills and confidence to access and/or maintain a stable and suitable home. This should be achieved through:

- Services that build the capacity and ability of individuals or households to maintain a home.
- Services that prevent homelessness or the need for an individual to live in an inappropriate institutional setting.
- Providing or enabling access to suitable housing for individuals or households.
- Services that mitigate the impact of homelessness on individuals or households.
- Brokering access to other services for people in housing need.
- Raising awareness and understanding with other professionals and with the wider public, including in schools and colleges.

All services should place the individual at the centre, working to their strengths and

supporting them to achieve their aspirations.

Services should be commissioned and delivered in a psychologically informed way, taking into account the impact of trauma on people who require support, to achieve a sustainable impact. This includes the five components of psychologically informed approaches: the psychological framework; relationships; staff support and training; evidence generating practice; and physical environment

Housing support must be delivered in a way which enables the effective delivery of complementary public services by ensuring their impact is not undermined by unstable housing circumstances. For example, the impact of mental health services can be undermined by a chaotic lifestyle - stabilising an individual's housing circumstance can improve the impact of that clinical response. HSG will achieve this by adopting collaborative approaches to working with other functions and agencies

Any person in need of support to prevent them becoming at risk of homelessness, to address homelessness or achieve a more stable housing circumstance is eligible to receive housing support, as long as they are eligible to receive help under the Housing (Wales) Act 2014 and the Allocation of Housing and Homelessness (Eligibility) (Wales) Regulations 2014, regardless of their tenure or lack of tenure.

People exhibiting a need for HSG funded support may be a resident in, or receive a referral to a property within the private rented, social housing or owner-occupied sector. Wherever possible, services should be tenure neutral to ensure access to services is not determined by the housing circumstances of the household. Commissioners should ensure that they monitor tenure to ensure provision is balanced.

- Services to enable access to housing for individuals or households, including help with accessing a tenancy and negotiating appropriate 'occupation contract' terms.
- Services to help vulnerable people develop or maintain the skills and confidence necessary to live as independently as possible in a safe and suitable home.
- Services to sustain a tenancy, such as mediation with landlords, preparation for managing a tenancy, housing-related support provided via group work or individually, and small sums for innovation where they are used with the person to enhance their ability to live more independently.
- Services which seek to intervene early (prior to the statutory homelessness stage) to support households to sustain their tenancy or other right to occupy their home.
- Services that improve the sustainability of the housing of an individual by tackling their social isolation and helping them play a full part in their community.

- Initiatives which seek to ensure homelessness is brief and un-repeated, such as rapid re-housing and support approaches like Housing First.
- Services that have good links with, and refer or signpost people to, services which provide opportunities for education, training, volunteering, and employment.
- Action to enforce housing legislation, where the legislation supports access to safe and secure housing for people in need of support, including enforcement of RSW registration obligations on landlords. However, this should be limited to spend previously received under RSW grant funding. In addition, the HSG should not be used to fund the provision of enforcement activity or staff within enforcement teams – this should be funded from other sources

Housing support services must be enabling and develop a person's independence i.e. 'doing with' as distinct from 'doing for'.

The focus of the service should be to encourage and support the person to exercise personal choice and self-determination and accentuate their strengths, including preventing a person's level of independence from reducing.

Support packages must be developed and agreed collaboratively with the person who is using housing support services and any risks considered. Support offered can include short-term and direct interventions to prevent homelessness. Whilst there may be circumstances where the need for housing related support is ongoing, consideration should be given to the length of time a service is available, and whether some long-term support is actually care or creates dependency rather than creates independence. There are circumstances where a gradual loss of capacity is inevitable, in this context housing support has the purpose of maintaining the individual's ability to exercise independent control of their housing rights.

### **Lot value (estimated)**

- £120,000 excluding VAT
- £120,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Substance Misuse Floating Support**

### **Description**

15 units of floating support

#### **Floating Support**

Floating Support is a service that provides tailored, time-limited support to individuals residing in their own homes or in temporary accommodation. The service is designed to promote independence, prevent tenancy breakdown, and support individuals in managing various aspects of daily life. Support is not tied to a specific property and can be delivered flexibly, according to the individual's needs and circumstances.

Key areas of support include, but not limited to:

- Tenancy sustainment and housing-related advice
- Budgeting, financial management, and benefit access
- Accessing health, education, employment, and training services
- Developing life skills such as cooking, cleaning, and personal organisation
- Emotional support, goal setting and confidence-building

The overarching aim is to empower individuals to live independently and engage positively within their communities.

Support is personalised and aligned with individual needs, continuing until the individual is confident in managing independently.

**Target Group and Collaborative Approach:** Support will be delivered to individuals who need support with substance misuse, with a focus on promoting independence and wellbeing. The service will operate in close collaboration with statutory agencies and other relevant organisations. This multi-agency approach ensures that each person receives a comprehensive, well-coordinated, and meaningful support package tailored to their

specific needs and circumstances.

### The Housing Support Grant (Housing Support Grant Guidance)

The HSG is an early intervention grant programme to support activity, which prevents people from becoming homeless, stabilises their housing situation, or helps potentially homeless people to find and keep accommodation.

The HSG does not fund the statutory duty on local authorities to prevent homelessness, instead HSG funded services augment, complement and support the statutory service to ensure that the overall offer authorities provide helps people into the right homes with the right support to succeed. It supports vulnerable people to address the, sometimes multiple, problems they face, such as debt, employment, tenancy management, substance misuse, violence against women, domestic abuse and sexual violence, and mental health issues.

Support is person centred, aimed at supporting people to secure and maintain sustainable housing by addressing the mental health and substance misuse or other problems they face, helping to improve their health and well-being and/or helping them progress into, or nearer to, a job or training opportunity based on their specific circumstances.

The HSG supports the aim of working together to prevent homelessness and where it cannot be prevented ensuring it is rare, brief and un-repeated. To do this we need to tackle the root cause of homelessness and work to enable people to stay in their own homes longer. Therefore the HSG seeks to secure “A Wales where nobody is homeless and everyone has a safe home where they can flourish and live a fulfilled, active and independent life”.

The purpose of the HSG is to prevent homelessness and support people to have the capability, independence, skills and confidence to access and/or maintain a stable and suitable home. This should be achieved through:

- Services that build the capacity and ability of individuals or households to maintain a home.
- Services that prevent homelessness or the need for an individual to live in an inappropriate institutional setting.
- Providing or enabling access to suitable housing for individuals or households.
- Services that mitigate the impact of homelessness on individuals or households.
- Brokering access to other services for people in housing need.

- Raising awareness and understanding with other professionals and with the wider public, including in schools and colleges.

All services should place the individual at the centre, working to their strengths and supporting them to achieve their aspirations.

Services should be commissioned and delivered in a psychologically informed way, taking into account the impact of trauma on people who require support, to achieve a sustainable impact. This includes the five components of psychologically informed approaches: the psychological framework; relationships; staff support and training; evidence generating practice; and physical environment

Housing support must be delivered in a way which enables the effective delivery of complementary public services by ensuring their impact is not undermined by unstable housing circumstances. For example, the impact of mental health services can be undermined by a chaotic lifestyle - stabilising an individual's housing circumstance can improve the impact of that clinical response. HSG will achieve this by adopting collaborative approaches to working with other functions and agencies

Any person in need of support to prevent them becoming at risk of homelessness, to address homelessness or achieve a more stable housing circumstance is eligible to receive housing support, as long as they are eligible to receive help under the Housing (Wales) Act 2014 and the Allocation of Housing and Homelessness (Eligibility) (Wales) Regulations 2014, regardless of their tenure or lack of tenure.

People exhibiting a need for HSG funded support may be a resident in, or receive a referral to a property within the private rented, social housing or owner-occupied sector. Wherever possible, services should be tenure neutral to ensure access to services is not determined by the housing circumstances of the household. Commissioners should ensure that they monitor tenure to ensure provision is balanced.

- Services to enable access to housing for individuals or households, including help with accessing a tenancy and negotiating appropriate 'occupation contract' terms.
- Services to help vulnerable people develop or maintain the skills and confidence necessary to live as independently as possible in a safe and suitable home.
- Services to sustain a tenancy, such as mediation with landlords, preparation for managing a tenancy, housing-related support provided via group work or individually, and small sums for innovation where they are used with the person to enhance their ability to live more independently.
- Services which seek to intervene early (prior to the statutory homelessness stage) to support households to sustain their tenancy or other right to occupy their home.

- Services that improve the sustainability of the housing of an individual by tackling their social isolation and helping them play a full part in their community.
- Initiatives which seek to ensure homelessness is brief and un-repeated, such as rapid re-housing and support approaches like Housing First.
- Services that have good links with, and refer or signpost people to, services which provide opportunities for education, training, volunteering, and employment.
- Action to enforce housing legislation, where the legislation supports access to safe and secure housing for people in need of support, including enforcement of RSW registration obligations on landlords. However, this should be limited to spend previously received under RSW grant funding. In addition, the HSG should not be used to fund the provision of enforcement activity or staff within enforcement teams – this should be funded from other sources

Housing support services must be enabling and develop a person's independence i.e. 'doing with' as distinct from 'doing for'.

The focus of the service should be to encourage and support the person to exercise personal choice and self-determination and accentuate their strengths, including preventing a person's level of independence from reducing.

Support packages must be developed and agreed collaboratively with the person who is using housing support services and any risks considered. Support offered can include short-term and direct interventions to prevent homelessness. Whilst there may be circumstances where the need for housing related support is ongoing, consideration should be given to the length of time a service is available, and whether some long-term support is actually care or creates dependency rather than creates independence. There are circumstances where a gradual loss of capacity is inevitable, in this context housing support has the purpose of maintaining the individual's ability to exercise independent control of their housing rights.

### **Lot value (estimated)**

- £70,000 excluding VAT
- £70,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Particular suitability**

**Lot 1. Generic Floating Support**

**Lot 2. Floating Support for Older People**

**Lot 3. Floating Support for Young People**

**Lot 4. Floating Support for Ex Offenders**

**Lot 5. Substance Misuse Floating Support**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)



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## **Submission**

### **Publication date of tender notice (estimated)**

5 December 2025

### **Tender submission deadline**

30 December 2025, 12:00pm

### **Submission address and any special instructions**

Procurement documents will be made available on the Sell2Wales portal when the Tender Notice is published. Suppliers should register on Sell2Wales to receive alerts.

### **Languages that may be used for submission**

- Welsh
- English

### **Award decision date (estimated)**

18 February 2026

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## **Procedure**

## Procedure type

Open procedure

## Special regime

Light touch

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## Contracting authority

### Conwy County Borough Council

- Public Procurement Organisation Number: PQJH-8668-YMDV

Coed Pella

Colwyn Bay

LL29 0GG

United Kingdom

Contact name: Sioned Williams

Telephone: 01492575093

Email: [sioned.williams1@conwy.gov.uk](mailto:sioned.williams1@conwy.gov.uk)

Website: <http://www.conwy.gov.uk>

Region: UKL13 - Conwy and Denbighshire

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales