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Tender

## **Supply, Installation and Training for P50 Fire Extinguishers & Disposal of Steel Extinguishers**

Hampshire County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068625

Procurement identifier (OCID): ocds-h6vhtk-05d462 ([view related notices](#))

Published 27 October 2025, 3:12pm

### **Scope**

### **Reference**

CS27074

### **Description**

Hampshire County Council (HCC) is looking to establish a framework agreement for the supply, installation, training, and disposal of P50 fire extinguishers, including the disposal of traditional steel extinguishers.

This framework will primarily support the estates of Hampshire County Council and Hampshire and Isle of Wight Fire & Rescue Services, but will also be available for use by other contracting authorities. These may include local authorities across Hampshire and the Isle of Wight, as well as schools, academies, colleges, and third sector organisations operating within the region.

Traditional steel fire extinguishers have long been the standard means of first response fire protection. However, these extinguishers require regular servicing by certified engineers, involve on-going maintenance costs, and contribute to environmental waste at

the end of their service life due to their steel construction and pressurised contents. The P50 extinguisher range offers a more cost-effective alternative, manufactured from composite materials that are corrosion-resistant, require no discharge testing or refilling for up to 10 years, and can be visually inspected by trained staff on-site. This significantly reduces maintenance costs, environmental impact and operational disruptions.

Through this framework, the Authority aims to enhance efficiency, sustainability, and long-term cost-effectiveness across its estate and those of other partner organisations.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £650,000,000 excluding VAT
- £780,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 12 January 2026 to 11 January 2030
- 4 years

## **Main procurement category**

Goods

## **CPV classifications**

- 35111300 - Fire extinguishers

## **Contract locations**

- UKJ3 - Hampshire and Isle of Wight

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## **Framework**

### **Maximum number of suppliers**

5

### **Maximum percentage fee charged to suppliers**

3%

### **Further information about fees**

The Council requires a rebate in the sum of 3% of net sales under the Framework Agreement (including VAT) to be paid by the Contractor to the Council annually based on all orders paid to the Contractor by the Contracting Authorities in respect of all Orders placed under this Framework Agreement, during the preceding period. The Contractor shall send annual figures to the Council, who will then raise an invoice to the Contractor requesting payment. The Contractor shall quote the Framework Agreement reference number on all correspondence clearly stating the period the payment relates to. Supporting documentation should be included to show the value of sales against which rebate has been calculated.

### **Framework operation description**

The framework will be awarded and ranked on a lowest price cascade basis. The lowest

price supplier will be offered the call-off opportunity first, if they reject the offer or they cannot deliver within specified timescale, the offer will transfer to the next lowest priced supplier and so on until a supplier is awarded the project.

### **Award method when using the framework**

Either with or without competition

### **Contracting authorities that may use the framework**

The Framework Agreement is open to Hampshire County Council (HCC), Hampshire and Isle of Wight Fire and Rescue Service (HIOWFRS), Hampshire maintained schools, academies, and other eligible Contracting Authorities, including but not limited to district councils. These entities are permitted to award Call-off Contracts under the Framework Agreement..

A full list is to be confirmed by the client and included in the Tender Notice

### **Contracting authority location restrictions**

- UKJ - South East (England)
- UK - United Kingdom

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## **Submission**

### **Enquiry deadline**

21 November 2025, 5:00pm

## Tender submission deadline

28 November 2025, 2:00pm

## Submission address and any special instructions

<https://in-tendhost.co.uk/hampshire>

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

22 December 2025

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## Award criteria

Name	Description	Type
Price criterion 1 (Lot 0)	100% ranked cascade on Lowest Price submission for the 'Fully inclusive package' in the Pricing Schedule Annex 2 (up to 5 suppliers will be awarded)	Price

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## Weighting description

Price weighting is 100%

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## **Other information**

### **Payment terms**

Payment of any Price due under an Order shall be made within thirty (30) days of receipt by the Contracting Authority (at its nominated address for invoices) of a valid invoice from the Contractor in accordance with the provisions of Annex 4.

Rebate of 3% as per Clause 35 of the Framework Conditions will apply to any orders placed under this Framework.

### **Description of risks to contract performance**

HCC existing Fire Equipment Framework

The current Framework supplier has confirmed they will not provide P50 extinguishers and therefore there is a requirement to establish this framework for provision of this type of extinguisher. The clients have evidenced an established requirement for these specific extinguishers and any other fire safety equipment that is not within the P50 range (such as fire blankets etc) will continue to be procured via the existing fire equipment framework.

Emerging product and Market - Potentially Restricted or not very large Market

The P50 equipment is new to the market and largely provided by resellers. Market engagement confirmed eligible suppliers to meet the requirements. The framework contract will include provision in the Framework Terms for a permitted modification if the P50 range expands.

**Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Justification for not publishing a preliminary market engagement notice**

Market testing was conducted via a test project in Bar end. The suppliers were involved in benchmarking the prices and delivery of an example site and this information was collated to understand the market, the benefits of the P50 design and to have price benchmarking that to help inform the procurement pricing schedule

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## **Contracting authority**

### **Hampshire County Council**

- Public Procurement Organisation Number: PBHM-7586-PWLP

High St, The Castle

Winchester

SO23 8UJ

United Kingdom

Contact name: Rebecca Downard

Email: [procurement.support@hants.gov.uk](mailto:procurement.support@hants.gov.uk)

Website: <https://www.hants.gov.uk>

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government