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Tender

## Provision of Hive Side Training

ANIMAL AND PLANT HEALTH AGENCY

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068590

Procurement identifier (OCID): ocds-h6vhtk-05a321

Published 27 October 2025, 2:31pm

## Changes to notice

This notice has been edited. The [previous version](#) is still available.

Prior versions of the notice described a maximum contract end date of 30 November 2029. This was an error and the maximum end should have read 30 November 2030. All other aspects of the notice remain the same e.g., the total value of the contract remains unchanged.

## Scope

## Description

We are seeking up to three contractors to provide hive side training to intermediate hobbyist beekeepers to teach beekeepers how to recognise pests and diseases and ensure good husbandry practices.

The requirement is separated into three lots covering three regions:

Lot 1: North of England and Midlands

Lot 2: South of England

Lot 3 Wales

Note on market engagement: market engagement was conducted through a PCR 2015 notice: <https://www.contractsfinder.service.gov.uk/Notice/b26ba9b3-3d8b-43bd-b3d3-21d60541b6f8>

### **Total value (estimated)**

- £406,000 excluding VAT
- £487,200 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 January 2026 to 30 November 2026
- Possible extension to 30 November 2030
- 4 years, 11 months

Description of possible extension:

Subject to success in year 1 and ongoing budget approval

## **Main procurement category**

Services

### **CPV classifications**

- 80531200 - Technical training services
- 77110000 - Services incidental to agricultural production
- 77100000 - Agricultural services
- 80540000 - Environmental training services
- 16640000 - Bee-keeping machinery
- 80530000 - Vocational training services
- 80531000 - Industrial and technical training services
- 80510000 - Specialist training services
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

### **Lot constraints**

Description of how multiple lots may be awarded:

A supplier may be awarded all three lots.

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## **Lot 1. Lot 1: North of England and Midlands**

## Description

Provision of hive side training in the North of England and Midlands.

## Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

## Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 2. Lot 2: South of England.

## Description

Provision of hive side training in the South of England.

## Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

## Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Lot 3 Wales**

### **Description**

Provision of hive side training in Wales

### **Lot value (estimated)**

- £135,333.34 excluding VAT
- £162,400 including VAT

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Lot 1: North of England and Midlands**

**Lot 2. Lot 2: South of England.**

**Lot 3. Lot 3 Wales**

As set out in the bidder pack.

### **Technical ability conditions of participation**

**Lot 1. Lot 1: North of England and Midlands**

**Lot 2. Lot 2: South of England.**

**Lot 3. Lot 3 Wales**

As set out in the bidder pack.

### **Particular suitability**

**Lot 1. Lot 1: North of England and Midlands**

**Lot 2. Lot 2: South of England.**

**Lot 3. Lot 3 Wales**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

7 November 2025, 2:00pm

### **Submission type**

Tenders

### **Tender submission deadline**

14 November 2025, 2:00pm

**Submission address and any special instructions**

via our e-procurement system Atamis: <https://defra-family.force.com/s/Welcome>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

8 December 2025

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**Award criteria****Lot 1. Lot 1: North of England and Midlands**

Name	Type	Weighting
Technical	Quality	50.00%
Commercial	Price	50.00%

**Lot 2. Lot 2: South of England.****Lot 3. Lot 3 Wales**

Name	Type	Weighting
Commercial	Price	50.00%
Technical	Quality	50.00%

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## **Other information**

### **Description of risks to contract performance**

Key risks include: (i) the training can only be delivered during the beekeeping season; (ii) we do not train the desired number of learners; and (iii) the training is a novel approach with actual outcomes being uncertain at contract inception.

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

A two-stage competitive flexible procedure: stage 1 is a written technical & commercial response; and stage 2 is a site visit. The bidder pack provides greater detail regarding each stage and the evaluation criteria.



## Contracting authority

### ANIMAL AND PLANT HEALTH AGENCY

- Public Procurement Organisation Number: PBHC-6261-BLLQ

Seacole Building, 2 Marsham Street

London

SW1P 4DF

United Kingdom

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Website: <https://defra-family.force.com/s/Welcome>

Region: UKI32 - Westminster

Organisation type: Public authority - central government