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Award

A Framework Agreement for the Supply and Maintenance of Telecare Equipment

North Hertfordshire District Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-068105

Procurement identifier (OCID): ocds-h6vhtk-056a27 ([view related notices](#))

Published 24 October 2025, 11:10am

Scope

Reference

NHDC0148207

Description

North Hertfordshire District Council requires high quality assistive technology solutions to support people to establish, maintain or regain independence both in and away from their home setting, increasing successful early supported discharges from hospital, supporting people to maintain personal safety, to build confidence and to improve their physical and mental wellbeing.

North Hertfordshire District Council's Herts Careline service works in partnership with Hertfordshire County Council to supply, maintain and monitors alarms for over 9000 service users across Hertfordshire. Of these users, approximately 5000 sites have assistive technology to support users with complex needs. Additionally, 500 users utilise our away service, taking technology out of the home with them in Hertfordshire and beyond. On average, our team of technicians complete 150 new installations each month.

Herts Careline provides plug and play alarm kits to twenty (20) hospitals and professional services to support early discharge in Hertfordshire.

The Council intends to procure a multi-supplier Framework Agreement divided into three Lots. The Lots are defined as follows:

Lot 1: Solutions for Assistive Technologies Service at Home and Hospital Discharge

Lot 2: Solutions for Assistive Technologies Service Away from Home

Lot 3: Solutions for Assistive Technologies for Users with Complex Needs

Commercial tool

Establishes a framework

Lot 1. Solutions for Assistive Technologies Service at Home and Hospital Discharge

Description

This lot focuses on providing assistive technology solutions for Herts Careline's 'community alarm and pendant' and 'hospital discharge' services to enable service users to leave hospital earlier and to live independently at home. This equipment must be easy to use so users are confident with it in the event of an emergency, when they need to raise an alarm to get help.a. Estimated Service Users per Annum: 1,400b. This solution is for Herts Careline's 'community alarm and pendant' and 'hospital discharge' service.i. The solution must have a simple installation set-up to facilitate self-installation by service users or their contacts after having received the equipment upon discharge from hospital or via the post.ii. On/off switch must be easily accessible for users with limited dexterity and poor eyesight.c. Desired feature: button on the main device to prompt linked pendants to sound a chirp to help users find lost equipment.

Lot 2. Solutions for Assistive Technologies Service Away from Home

Description

This lot is designed for Herts Careline's 'away' service, which supports mobile users with an emergency alarm while they are away from home such as visiting their local shops, walking in the countryside or travelling on public transport. The equipment must be discrete, light weight and easy to access during an emergency.a. Estimated Service Users per Annum: 150b. This solution is for Herts Careline's 'away' service which allows users to raise an emergency alarm away from their home.i. This solution must support service users by providing voice connectivity and locational data to the ARC over a secure connection with the service user.ii. This solution must have falls detection to automatically trigger an alarm in the event of detecting a fall. Additionally, the service user must be able to raise an alert to the ARC when a button is pressed. The resultant alert must open a speech channel and issue the ARC with the location of the device.iii. This solution must be powered suitably to support users being away from home for long durations of time, its battery must be easily rechargeable, and each charge must have a battery life of at least 14 days.iv. This solution must be light weight, non-cumbersome and easy to wear.c. Desired feature: optional Geo Fence feature that can be activated if required.d. Desired feature: device senses if it is being worn/carried and it is identifiable when it is or is not in active use.e. Desired feature: function to remotely prompt the device to sound a chirp to help users find lost equipment.f. Desired feature: battery percentage is available for the service user.

Lot 3. Solutions for Assistive Technologies for Users with Complex Needs

Description

This lot addresses the complex needs of Herts Careline's 'home' service users. The solutions must be robust and tamper resistant, so equipment is not easily disabled or broken. Sensors must be customisable, facilitating bespoke configurations based on individual assessment so equipment can be fine tuned to support users to live independently. Both environmental and personal sensors must be compatible with this solution, so a holistic solution can be deployed for users with a wide range of fluctuating

needs.a. Estimated Service Users per Annum: 1,200b. This solution is for Hert's Careline 'home' service for users with complex needs, requiring additional telecare to support the user's independence at home.i. This solution must have tamper-resistant features to prevent unauthorised access or tampering.ii. This solution must be adjustable and customisable to accommodate individual user preferences and specific needs including those with cognitive impairment and learning disability.iii. This solution must pair peripheral devices quickly and reliably to enable an efficient installation process.c. Desired feature: button on the main device to prompt linked pendants to sound a chirp to help users find lost equipment.

Contract 1. Solutions for Assistive Technologies Service at Home and Hospital Discharge

Lots

Lot 1. Solutions for Assistive Technologies Service at Home and Hospital Discharge

Supplier

- CAREIUM UK LIMITED

Contract value

- £1,040,000 excluding VAT
- £1,248,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

Award decision date

23 October 2025

Date assessment summaries were sent to tenderers

23 October 2025

Standstill period

- End: 4 November 2025
- 8 working days

Earliest date the contract will be signed

11 November 2025

Contract dates (estimated)

- 12 November 2025 to 11 November 2029
- 4 years

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 35121700 - Alarm systems

Contract locations

- UKH - East of England

Contract 2. Solutions for Assistive Technologies Service Away from Home

Lots

Lot 2. Solutions for Assistive Technologies Service Away from Home

Suppliers (2)

- CAREIUM UK LIMITED
- CHIPTECH INTERNATIONAL LIMITED

Contract value

- £160,000 excluding VAT
- £192,000 including VAT

Framework lot values may be shared with other lots

Below the relevant threshold

Award decision date

23 October 2025

Date assessment summaries were sent to tenderers

23 October 2025

Earliest date the contract will be signed

11 November 2025

Contract dates (estimated)

- 12 November 2025 to 11 November 2029
- 4 years

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 33196200 - Devices for the disabled

Contract locations

- UKH - East of England

Contract 3. Solutions for Assistive Technologies for Users with Complex Needs

Lots

Lot 3. Solutions for Assistive Technologies for Users with Complex Needs

Suppliers (2)

- CAREIUM UK LIMITED
- LEGRAND ELECTRIC LIMITED

Contract value

- £1,840,000 excluding VAT
- £2,208,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

Award decision date

23 October 2025

Date assessment summaries were sent to tenderers

23 October 2025

Standstill period

- End: 4 November 2025
- 8 working days

Earliest date the contract will be signed

11 November 2025

Contract dates (estimated)

- 12 November 2025 to 11 November 2029
- 4 years

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 35121700 - Alarm systems

Contract locations

- UKH - East of England

Information about tenders

Lot 1. Solutions for Assistive Technologies Service at Home and Hospital Discharge

- 8 tenders received
- 4 tenders assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 1 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

Lot 2. Solutions for Assistive Technologies Service Away from Home

- 6 tenders received
- 4 tenders assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 1 submitted by voluntary, community and social enterprises (VCSE)
- 2 suppliers awarded contracts
- 2 suppliers unsuccessful (details included for contracts over £5 million)

Lot 3. Solutions for Assistive Technologies for Users with Complex Needs

- 8 tenders received
- 5 tenders assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 1 submitted by voluntary, community and social enterprises (VCSE)
- 2 suppliers awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Suppliers

CAREIUM UK LIMITED

- Companies House: 04133585
- Public Procurement Organisation Number: PLPB-9615-NDDR

Aspinall House

Blackburn

BB1 2QE

United Kingdom

Email: uk.sales@careium.com

Website: <https://www.careium.co.uk>

Region: UKD41 - Blackburn with Darwen

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): Yes

Supported employment provider: No

Public service mutual: No

Contract 1. Solutions for Assistive Technologies Service at Home and Hospital Discharge

Contract 2. Solutions for Assistive Technologies Service Away from Home

Contract 3. Solutions for Assistive Technologies for Users with Complex Needs

CHIPTECH INTERNATIONAL LIMITED

- Companies House: 11928721
- Public Procurement Organisation Number: PLNV-3272-CRGN

Palatine Hall

Lancaster

LA1 1PW

United Kingdom

Email: sales@chiptech.com

Website: <http://chiptech.com>

Region: UKD44 - Lancaster and Wyre

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): Yes

Contract 2. Solutions for Assistive Technologies Service Away from Home

LEGRAND ELECTRIC LIMITED

- Companies House: 00115834
- Public Procurement Organisation Number: PXRT-4831-MJVW

Great King Street North

Birmingham

B19 2LF

United Kingdom

Email: tenders.uk@legrand.co.uk

Website: <https://www.legrand.com/legrandcare/>

Region: UKG31 - Birmingham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 3. Solutions for Assistive Technologies for Users with Complex Needs

Contracting authority

North Hertfordshire District Council

- Public Procurement Organisation Number: PDWC-9574-WBPY

Council Offices, Gernon Road

Letchworth Garden City

SG6 3JF

United Kingdom

Email: procurement.team@north-herts.gov.uk

Region: UKH23 - Hertfordshire

Organisation type: Public authority - sub-central government