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Tender

Online Streaming and Online Training Services (2)

APUC Limited

F02: Contract notice

Notice identifier: 2025/S 000-067595

Procurement identifier (OCID): ocds-h6vhtk-04fa02

Published 22 October 2025, 4:07pm

The closing date and time has been changed to:

8 December 2025, 12:00pm

See the [change notice](#).

Section I: Contracting authority

I.1) Name and addresses

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

Contact

Grace Taylor

Email

gtaylor@apuc-scot.ac.uk

Telephone

+44 1314428930

Country

United Kingdom

NUTS code

UKM77 - Perth & Kinross and Stirling

Internet address(es)

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

www.publictenderscotland.publiccontractsscotland.gov.uk

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

www.publictenderscotland.publiccontractsscotland.gov.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Online Streaming and Online Training Services (2)

Reference number

ITS1058 AP

II.1.2) Main CPV code

- 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

The Authority is seeking to appoint contractors to provide Online Streaming and Online Training Services. The Framework Agreement includes three lots, the titles of which are provided below:

Lot 1 - Online Training

Lot 2 - Online Streaming

Lot 3 - Lecture Capture & Integrated Video

The Authority is acting on behalf of members of Advanced Procurement for Universities and Colleges (APUC Limited), members of UKUPC, CPC, SCURL and SSSC.

II.1.5) Estimated total value

Value excluding VAT: £10,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Online Training

Lot No

1

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80531100 - Industrial training services
- 80531200 - Technical training services
- 80532000 - Management training services
- 80533100 - Computer training services
- 80550000 - Safety training services
- 80560000 - Health and first-aid training services
- 80533000 - Computer-user familiarisation and training services
- 80570000 - Personal development training services
- 80600000 - Training services in defence and security materials
- 80610000 - Training and simulation in security equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the appointment of up to 5 contractors to provide Online Training Services: Lot 1 - Online Training.

The Contractor shall provide an online training platform. Courses may cover many subject areas to benefit support and professional areas in the Universities and Colleges.

As access may be provided to students as well, courses shall also be relevant to the Scottish Credit and Qualifications Framework (Levels 7-12) and the Framework for Higher Education in England, Wales and Northern Ireland (Levels 4-8).

This is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

<http://www.apuc-scot.ac.uk/#!/members>

Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://neupc.ac.uk/who-are-our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC) <https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 55

Price - Weighting: 45

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Two further periods of twelve (12) months each at the sole discretion of the Authority.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Purchases under this agreement may be related to Horizon Funding

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 1 - Online Training.

II.2) Description

II.2.1) Title

Online Streaming

Lot No

2

II.2.2) Additional CPV code(s)

- 80300000 - Higher education services
- 80400000 - Adult and other education services
- 80430000 - Adult-education services at university level
- 32354000 - Film products
- 44176000 - Film
- 92225100 - Film-on-demand television
- 92225000 - Interactive television

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the appointment of up to 5 contractors for Online Streaming services: Lot 2 - Online Streaming.

The Contractor shall supply either film content, television, and/or academic content. The Contractor shall supply a wide range of content as part of an Institution's subscription. Films may include and without limitation, documentaries, educational films, plays, archived movies and blockbuster films. There may also be audio content included in any collection offered. Television should include live programmes and archived recordings, from a range of channels. Academic content may include and without limitation,

instructional videos, experiments, demonstrations, lectures and talks across a range of courses and topics.

This is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

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London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://neupc.ac.uk/who-are-our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The Framework agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Two further periods of 12 months at the sole discretion of the Authority.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Purchases under this agreement may be related to Horizon Funding

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 2 - Online Streaming.

II.2) Description

II.2.1) Title

Lecture Capture & Integrated Video

Lot No

II.2.2) Additional CPV code(s)

- 48515000 - Video conferencing software package
- 72212515 - Video conferencing software development services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the appointment of up to 5 contractors for Lecture Capture services: Lot 3 - Lecture Capture & Integrated Video.

The Contractor shall allow the Institution to record and upload lecture and video content. The platform should support on-demand and scheduled lecture capture across all teaching spaces.

This is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

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Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

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North Western Universities Purchasing Consortium (NWUPC);

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Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Two further periods of 12 months at the sole discretion of the Authority.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Purchases under this agreement may be related to Horizon Funding

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 3 - Lecture Capture & Integrated Video.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

List and brief description of selection criteria

Minimum level(s) of standards required:

With reference to question 4B.5 of the ESPD in the qualification questionnaire, bidders must confirm they can provide the following supporting evidence prior to award:

Employers (Compulsory) Liability Insurance = 5,000,000 GBP

Professional Liability Insurance = 2,000,000 GBP in aggregate

Product & Public Liability Insurance = 5,000,000 GBP

Cyber Security Insurance or equivalent

With reference to question 4B.6 of the SPD in the qualification questionnaire, bidders must provide 2 years audited accounts, or equivalent to demonstrate financial stabilities.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Submission of Management Information

Following commencement of the Framework Agreement, the Contractor will provide a performance report to the Authority on a quarterly basis to include spend by Institution under the Framework Agreement for the reporting period.

Contractors must provide the information on a quarterly basis, within 10 working days following the start of each quarter. Data must be uploaded to the website:

<http://ucsp.ac.uk/> using the template provided (template shall be provided during the lead-in period). The supplied template is the only format permissible and should contain Contractor name, tender reference, total net spend by institution each month. If there has been no spend for the quarter, then this will still require you to log in and record a nil spend return.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 15

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-011753](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

24 November 2025

Local time

4:00pm

Changed to:

Date

8 December 2025

Local time

12:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

24 November 2025

Local time

4:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: October 2029

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

The following should be submitted prior to award. It is for information only and will not be scored.

Form of Tender

Please confirm that you will be in a position to submit prior to award "Appendix A – Form of Tender" in the Technical Questionnaire in PCS-Tender.

Freedom of Information

Please confirm that you will be in a position to submit prior to award "Appendix B – Freedom of Information" if applicable in the Technical Questionnaire in PCS-Tender.

Sustain Supply Chain Code of Conduct

Please confirm that you will be in a position to submit prior to award "Appendix D – Sustain Supply Chain Code of Conduct" in the Technical Questionnaire in PCS-Tender.

List of Institutions - Appendix E

The complete list of Institutions please refer to Appendix E-List of Institutions

General Data Protection Regulation

Please confirm that you will be in a position to submit prior to award "Appendix G – GDPR Contractor Assessment Form" in the Technical Questionnaire in PCS-Tender.

Declaration of Non-involvement in Serious Organised Crime.

Please confirm that you will be in a position to submit prior to award "Appendix H - Declaration of Non-involvement in Serious Organised Crime.

SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1

SCM RP is the Authority's designated tool for contracted suppliers to keep up-to-date essential information on their company, which allows the Authority to get an insight into their company's general standing, commitment to preventing modern slavery and addressing climate change, as well as their pledge to fair and decent working practices for their staff. Tenderers must confirm that they will commit to completing SCM RP Section 1 on award. It is for information only and will not be scored but is a requirement of this tender and will be

included in the contractual terms.

Prompt Payment

Tenderers must confirm that payment of subcontractors at all stages of the supply chain will be made within a maximum of 30 days and that this will be managed. It is for information only and will not be scored but is a requirement of this tender and will be

included in the contractual terms.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 30193. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

A sub-contract clause has not been included in this contract.

Community benefits are included in this requirement. For more information see:
<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Community benefits may include, but not limited to, employment and recruitment, skills and training opportunities, community engagement and anything delivered through the contract intended to improve the economic, social or environmental wellbeing of the community in a way that is additional to the main purpose of the Framework Agreement.

(SC Ref:813759)

VI.4) Procedures for review

VI.4.1) Review body

Stirling Sheriff Court

Sheriff Court House, Viewfield Place

Stirling

FK8 1NH

Email

enquiries@scotcourts.gov.uk

Country

United Kingdom

