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Tender

Print Fulfilment and Mailing Hub Framework Agreement

Efficiency East Midlands

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Scope

Description

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EEM seek to put in place a fully managed, neutral vendor National framework providing public sector bodies with a single, easy-to-use portal to procure Print, Fulfilment, and Mailing goods and services. From printed materials and bulk mailings to secure document fulfilment, buyers can access a wide range of suppliers through one streamlined digital platform-ensuring compliance, cost efficiency, and service flexibility for a period of 48 months. Full details of the framework scope are set out in the specification.

The Framework Agreement will be open for use by all Public Sector organisations within the United Kingdom.

The Indicative total contract value of this Framework Agreement over the full term of the contract has been calculated to be £30,000,000.

EEM does not guarantee any volumes of business in respect of this Framework Agreement and any figures detailed as part of this ITT are estimates for information purposes only.

EEM is seeking to establish a single-supplier Framework Agreement with a Neutral Vendor responsible for delivering a fully managed, end-to-end procurement portal for the provision of Print, Fulfilment and Mailing Services.

This Framework is designed to offer public sector buyers a centralised online platform through which they can access a wide range of compliant and competitively priced services, delivered by an ecosystem of pre-approved supply chain partners managed by the Neutral Vendor.

The appointed Neutral Vendor will act as the single point of access for all services under the Framework, ensuring a streamlined, transparent and efficient procurement route. The Neutral Vendor will be responsible for managing supplier relationships, service delivery, reporting, and quality assurance across all lots and service categories. This approach ensures flexibility and choice for Contracting Authorities, while reducing administrative burden and maximising value for money.

The objectives of the Framework are:

1. Provide a single point of access for public bodies to procure print, fulfilment and mailing services efficiently.
2. Ensure a fully managed service, where the vendor oversees supplier management, order processing, and reporting.
3. Enhance transparency and cost efficiency by allowing price comparisons and budget tracking.
4. Promote sustainability and digital transformation by offering paperless workflows and eco-friendly procurement options.
5. Improve service accessibility through a user-friendly digital platform with real-time tracking and analytics.

The appointed vendor will be responsible for:

1. Developing and maintaining a procurement portal to facilitate seamless transactions.
2. Onboarding and managing suppliers across different print, fulfilment and mailing service categories.

3. Ensuring compliance with public sector procurement regulations and required data standards.
4. Providing customer support and training for buyers and suppliers using the platform.
5. Delivering analytics and reporting capabilities for spend analysis, usage tracking, and sustainability metrics.

EEM considers this Framework will help:

1. Enable EEM members, whether existing or future, and the wider public sector to call off services in an efficient and compliant way.
2. Provide access to a vetted list of suppliers, significantly reducing the time and effort needed to conduct individual procurements.
3. Ensure that all purchases meet legal and regulatory requirements, such as the Procurement Act 2023.
4. Provide better value to the buyer by creating a fairer and more efficient supply chain, whilst consolidating purchasing power to negotiate better pricing and terms.
5. Provide clear, pre-negotiated pricing structures, enabling buyers to achieve greater value for money.
6. Ensure access to cutting-edge and specialised solutions.
7. Allows buyers to better manage their purchases in line with ever changing requirements.
8. Encourages greater innovation and quality by providing access to innovative products and services, including from niche vendors, ensuring buyers can procure the latest technology, solutions and services.
9. Promote competition among suppliers, driving competition and higher quality standards.
10. Reduce procurement risks by offering contracts with established suppliers that adhere to framework terms and conditions.

Commercial tool

Establishes a framework

Total value (estimated)

- £30,000,000 excluding VAT
- £36,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 January 2026 to 4 January 2030
- 3 years, 11 months, 30 days

Main procurement category

Services

CPV classifications

- 22000000 - Printed matter and related products
- 72000000 - IT services: consulting, software development, Internet and support
- 79820000 - Services related to printing

Contract locations

- UK - United Kingdom
-

Framework

Maximum number of suppliers

1

Maximum percentage fee charged to suppliers

1%

Further information about fees

See ITT

Framework operation description

Single Supplier call-off against Framework pricing

Award method when using the framework

Without competition

Contracting authorities that may use the framework

This Framework is established by Efficiency East Midlands (EEM) and is available for use by all UK public sector authorities as defined in the Procurement Act 2023, including central government departments and their agencies, non-departmental and arm's-length bodies, devolved administrations, local authorities, police, fire and rescue, health and social care organisations, educational institutions, and registered providers of social housing. It may also be used by charities, voluntary and third-sector organisations delivering public services, and other bodies meeting the definition of a public authority

under the Act, across England, Scotland, Wales, Northern Ireland, the Crown Dependencies, and British Overseas Territories.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

7 November 2025, 11:59pm

Tender submission deadline

21 November 2025, 11:59am

Submission address and any special instructions

<https://metaprocurement.mytenders.co.uk>. Please note that you will need to register on the portal if you haven't done so previously.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

5 January 2026

Award criteria

| Name | Description | Type | Weighting |
|-------------------|-----------------------------|-------------|------------------|
| Technical/Quality | Technical/quality questions | Quality | 70.00% |
| Commercial | Technical/quality questions | Price | 30.00% |

Other information**Conflicts assessment prepared/revised**

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Efficiency East Midlands

- Companies House: 07762614

3 Maisies Way

Alfreton

DE55 2DS

United Kingdom

Email: contact@metaprocurement.org

Website: <https://metaprocurement.org/>

Region: UKF12 - East Derbyshire

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the

contracting authorities.

Meta Procurement Ltd

Summary of their role in this procurement: Framework Manager

- Companies House: 13864148

Peveril Drive

Nottingham

NG7 1DE

United Kingdom

Email: CONTACT@METAPROCUREMENT.ORG

Region: UKF14 - Nottingham

Contact organisation

Contact Efficiency East Midlands for any enquiries.