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Contract

## **Incentive Travel Product Development Consultant**

WEST MIDLANDS GROWTH COMPANY LIMITED

UK7: Contract details notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-066594

Procurement identifier (OCID): ocds-h6vhtk-0586d9 (view related notices)

Published 20 October 2025, 10:13am

## Scope

#### Reference

2025-WMGC-0577

## **Description**

West Midlands Growth Company (WMGC) invites proposals from experienced incentive travel consultants to support the development and promotion of 8 new, bookable incentive travel products for the West Midlands region.

This project is part of our broader strategy to position the West Midlands as a prime incentive travel destination, complementing our strong business tourism, travel trade and events offer.

The selected consultant will work closely with regional suppliers, Destination Management Companies (DMCs), and stakeholders to create high-quality, market-ready products that appeal to the Incentives market.

# **Contract 1. Contract - Incentive Travel Product Development Consultant**

## **Supplier**

• Leopold Marketing

#### **Contract value**

- £27,000 excluding VAT
- £32,400 including VAT

Below the relevant threshold

## **Date signed**

26 September 2025

#### **Contract dates**

- 29 September 2025 to 31 March 2026
- 6 months, 2 days

## Main procurement category

Services

#### **CPV** classifications

- 73200000 Research and development consultancy services
- 79411000 General management consultancy services
- 79411100 Business development consultancy services

## **Procedure**

## **Procedure type**

Below threshold - open competition

# **Supplier**

# **Leopold Marketing**

1 Plas Newydd

Stourbridge

DY8 1AZ

**United Kingdom** 

Telephone: 08435065291

Email: leo@leopoldmarketing.com

Region: UKG36 - Dudley

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. Contract - Incentive Travel Product Development Consultant

# **Contracting authority**

#### WEST MIDLANDS GROWTH COMPANY LIMITED

• Companies House: 01631329

11th Floor The Colmore Building

Birmingham

**B4 6AT** 

**United Kingdom** 

Email: <a href="mailto:procurement@wmgrowth.com">procurement@wmgrowth.com</a>

Region: UKG31 - Birmingham

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)