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Award

Forest Governance, Markets and Climate (FGMC2) Facilitation Service

Foreign, Commonwealth and Development Office

UK6: Contract award notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-066545

Procurement identifier (OCID): ocds-h6vhtk-0556a9 (view related notices)

Published 20 October 2025, 3:20am

Scope

Reference

CPG/12638

Description

Phase 2 of the Forest Governance, Markets and Climate (FGMC2) is a 10-year £500m programme that aims to reduce the illegal and unsustainable use of forest resources, while benefitting poor, forest-dependent people, especially Indigenous People and Local Communities. FGMC2 builds on a successful first phase (FGMC1: 2011-24) which provided evidence and strong foundational partnerships that drove governance reforms and improved forest stewardship. A first tranche of £220m was approved for the first 5 years of the programme (2024-29), with the balance to be approved by Ministers subject to a positive mid-term evaluation in 2029 and resource availability.

The key delivery instruments for the programme are (i) Facilitation service, the subject of this procurement opportunity, (ii) the Programme Management Strategy and Support Team (PMSST), and (iii) the Technical Assistance Portfolio Manager (TAPM) the latter two contracts have been awarded. The Facilitation Service (contract value up to £15m) is

designed to provide the services of politically astute, skilled and impartial facilitators to support multi stakeholder deliberations, at the invitation of government.

The objective of the Facilitation Services contract is to establish and operate a Facilitation service with the capacity to deploy country-based facilitators who will help encourage and support national stakeholders in forest sector policy and legal reforms decision making, encouraging well-informed stakeholder deliberations in partner countries. FGMC2 will not operate in all countries (potentially in up to 16) from the outset and is unlikely to work with Facilitators simultaneously across all countries. The nature of the work delivered in each country will depend upon the country context and the strategies and theories developed for it. The first group of 7 countries that will require facilitation services is Ghana, Liberia, Republic of Congo, DRC, Cameroon, Papua New Guinea, and Guyana. Other countries (bringing the total up to 10 countries at any given time) are likely to be drawn from Solomon Islands, Indonesia, Vietnam, and as further scoping is carried out, potentially from Laos, Gabon, Cote d'Ivoire, Bolivia, Cambodia, Mozambique, Myanmar, Thailand. Scope is, therefore, restricted identifying named facilitators for the 7 confirmed countries, but cost for a total of 10 facilitators.

This contract award has the original financial limit of £11,204,365.16 (inclusive of local government taxes) covering a period of 48 months.

In order to of accommodate any anticipated extension of up to 60 months, an additional budget of £20 million (as captured in the Contract Terms of Reference, para 44) may be available taking the total possible period of this contract and value to up to 108 months and £31,204,365.16 respectively, which is to be agreed at the end of the original contract period (48 months) subject to considerations stipulated under para 47 (Timeframe) of the Terms of Reference.

Contract 1. Forest Governance, Markets and Climate Phase 2 – Facilitation Services

Supplier

• PALLADIUM INTERNATIONAL LIMITED

Contract value

- £11,204,365.16 excluding VAT
- £11,204,365.16 including VAT

Above the relevant threshold

Award decision date

20 October 2025

Date assessment summaries were sent to tenderers

20 October 2025

Standstill period

• End: 29 October 2025

• 8 working days

Earliest date the contract will be signed

31 October 2025

Contract dates (estimated)

- 1 November 2025 to 31 October 2029
- Possible extension to 31 October 2034

• 9 years

Description of possible extension:

FCDO has a budget of up to a maximum of £15million, inclusive of mobilising the FT equivalent of up to 10 Facilitators and all applicable taxes, covering the 48-month period. An additional budget of £20m may be available should an extension of 60 months be agreed at the end of this contract period.

The extension option of up to 60 months will be at FCDO's sole discretion. In deciding whether the Contract should be extended, FCDO will have regard to the following non-exhaustive list of considerations:

- a) performance based on Review Points;
- b) ongoing future demand for interventions;
- c) interventions continuing to be live at the end of the term;
- d) the programme continuing to be an FCDO priority and aligned to geographic and thematic strategies;
- e) FCDO affordability assessment;
- f) available funds through future Spending Reviews; and
- g) subject to a business case addendum being approved by Ministers for the second 5-year period of FGMC2.

Main procurement category

Services

Options

The right to additional purchases while the contract is valid.

Additional countries will be identified over the course of the first year; it is expected there

will be a need for up to 10 facilitators at any point in time. Additional Facilitators will be mobilised to support priority needs as the programme expands its scope.

CPV classifications

• 75211200 - Foreign economic-aid-related services

Contract locations

- GH Ghana
- LR Liberia
- CD Congo (Democratic Republic)
- CG Congo
- CM Cameroon
- PG Papua New Guinea
- GY Guyana
- SB Solomon Islands
- ID Indonesia
- VN Vietnam

Information about tenders

- 1 tender received
- 1 tender assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)

- 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Special regime

Light touch

Supplier

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London

EC1Y 8LZ

United Kingdom

Telephone: +44207250 0556

Email: Sinead.Magill@thepalladiumgroup.com

Region: UKI43 - Haringey and Islington

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: Yes

Contract 1. Forest Governance, Markets and Climate Phase 2 - Facilitation Services

Contracting authority

Foreign, Commonwealth and Development Office

Public Procurement Organisation Number: PXRR-8771-PHVX

King Charles Street

London

SW1A 2AH

United Kingdom

Contact name: LS Nagarajan

Email: commercial.smi@fcdo.gov.uk

Website:

https://www.gov.uk/government/organisations/foreign-commonwealth-development-office

Region: UKI32 - Westminster

Organisation type: Public authority - central government