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Tender

Project HERA

Ministry of Defence

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-066282

Procurement identifier (OCID): ocds-h6vhtk-05262e ([view related notices](#))

Published 17 October 2025, 12:33pm

Scope

Reference

714936450

Description

Project HERA is a significant and wide-ranging Royal Air Force (RAF)-led project aimed at delivering services and technical support across UK military sites. It is a key part of the Authority's strategy to ensure the continued efficient and safe operation of Authority units.

The Services will be consolidated under a single national Contract for an anticipated initial period of eight years and 10 months, with an option to extend the Contract for a further two years (the anticipated 10-month mobilisation period is included within the initial term). The Authority will enter into the Contract with a single supplier entity (notwithstanding any Consortium arrangements).

Project HERA will replace four existing contracts (three delivered under Programme HADES, as well as the separate Brize Support Contract).

This Contract may be used by the Authority as a mechanism to develop additional airbase

enabling and technical support services delivered to the Authority, subject to Procurement Act 2023.

Project HERA Services: The comprehensive range of Services expected to be delivered under Project HERA includes, but is not limited to, the following:

Supply

Mechanical Transport (MT) Operations

General Engineering Services

Flying Clothing and Survival Equipment

Airport and Airfield Support Services

Aircraft Maintenance

Fuels and Lubricants

Media and Graphics

Digital and Cyberspace Support Services

General Duties and Administration Support

Training Support and Sport Services

Armoury Support

Contingency Planning

Supplier Personnel Management

Service Delivery Data

Service Line Development during the term of the Contract aligned to the aforementioned activities.

The Sites expected to be delivered under Project HERA includes, but is not limited to, the following:

RAF Valley

RAF Shawbury

RAF Cosford

MOD Lyneham

Middle Wallop

RAF Brize Norton

RAF High Wycombe

RAF Northolt

RAF Halton

RAF Henlow

RAF Wyton

RAF Waddington

RAF Cranwell

Digby

RRH Staxton Wold

RRH Buchan

RAF Boulmer

RAF Fylingdales

Registering on AWARD

The link below will take you to the DSP AWARD® registration page where the PSQ and PSQ Guidance Document can be found.

<https://award.commercedecisions.com/dsp/web/project/29edf3d7-0a2a-48aa-83f1-4657f5475c77/register>

If your organisation is already registered in DSP AWARD but you do not know your login details or your account has become inactive, please contact the AWARD helpdesk

(support@commercedecisions.com). Once registered/logged in you will have visibility of the HERA PSQ AWARD project.

Only one user per company will be able to complete registration. Once registered, additional users can be requested by raising a Clarification in the PSQ containing the new users names and e-mail addresses.

Further Information

Suppliers should note Supplier response restrictions as detailed within the PSQ Guidance Document, including paragraphs 2 to 4.

The HERA Contract will be based on the Government's Model Services Contract (MSC), together with relevant narrative MOD DEFCON clauses and project specific bespoke drafting.

Parts of the draft Contract will be made available to Suppliers with the PSQ, in the Data Room on the AWARD®. The specific release dates for the draft Contract Schedules will be communicated to interested parties via the AWARD® portal.

These draft Contract documents are being shared at the PSQ Stage for information purposes only and in order to provide Suppliers with an early understanding of certain potential contractual terms. These documents are subject to amendment, and updated drafts will be made available with the ITT to Tenderers.

Suppliers should note that access to the Data Room and the contract documents contained in it is subject to certain conditions as set out in the PSQ Guidance Document.

Total value (estimated)

- £605,695,000 excluding VAT
- £671,498,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 29 June 2027 to 31 March 2036

- Possible extension to 31 March 2038
- 10 years, 9 months, 2 days

Description of possible extension:

The Authority has the right to exercise an option to extend the contract duration by two years.

Options

The right to additional purchases while the contract is valid.

The Authority has the right to exercise an option to extend the contract duration by two years.

Main procurement category

Services

CPV classifications

- 50211200 - Aircraft repair services
- 63733000 - Aircraft refuelling services
- 63734000 - Hangar services
- 71356300 - Technical support services
- 34962230 - Air-traffic control training
- 71300000 - Engineering services
- 79960000 - Photographic and ancillary services

- 80500000 - Training services
- 79630000 - Personnel services except placement and supply services
- 60100000 - Road transport services
- 63730000 - Support services for air transport
- 63731000 - Airport operation services
- 71311240 - Airport engineering services

Contract locations

- UK - United Kingdom

Justification for not using lots

Project HERA will provide airbase enabling and technical support services at RAF, Army and Cyber & Specialist Operations Command (CSOC) locations. The services at these locations are already contracted out under the 3 regional HADES contracts and under a separate Brize Support Contract (BSC). The Procurement Act 2023 requires contracting authorities considering outsourcing to consider lotting as a potential delivery approach.

The Authority conducted a comprehensive Project HERA Delivery Model Assessment. That assessment included various lotting strategies and a single national contract approach. The conclusion of the DMA was that that a single national contract offers key benefits in terms of operational agility and flexibility, consistency of service, reduced contract management overhead on the part of the MOD and better value for money. On this basis, Project HERA will be delivered as a single national contract.

Participation

Legal and financial capacity conditions of participation

As set out in the PSQ and PSQ Guidance Document.

Technical ability conditions of participation

As set out in the PSQ and PSQ Guidance Document.

Submission

Enquiry deadline

12 November 2025, 10:00am

Submission type

Requests to participate

Deadline for requests to participate

21 November 2025, 5:00pm

Submission address and any special instructions

<https://award.commercedecisions.com/dsp/web/project/29edf3d7-0a2a-48aa-83f1-4657f5475c77/register>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

4 suppliers

Selection criteria:

As set out in the PSQ and PSQ Guidance Document.

Award decision date (estimated)

2 June 2027

Recurring procurement

Publication date of next tender notice (estimated): 2 April 2035

Award criteria

Name	Description	Type
Compliance Check	This will consist of a check against the following criteria: a. Requirements Compliance (Evaluated on Pass/Fail basis) b. Commercial Compliance (Evaluated on Pass/Fail basis) c. Financial Compliance (Evaluated on Pass/Fail basis) This criteria is PASS/FAIL. Full detail to be provided at ITT.	Quality
Non-Cost Criteria	The Non-Cost quality assessment consists of three key areas, that will be weighted and assessed in accordance with the assessment criteria developed: a. Service Line (Requirements) Criteria b. Non-Service Line Criteria c. Social Value Criteria This criteria is weighted at 60%. Full detail to be provided at ITT.	Quality
Cost Criteria	This will be the Net Present Value (NPV) of the Total Value of the Contract and will derived from the weighted price given by the Bidder. The Net Present Value of the whole life contract cost is calculated and this is then inputted (together with the quality score) into the stated Weighted Value for Money formula to determine the Most Advantageous Tender. $WVfM = \frac{\text{Non-Cost Score} (60/40)}{\text{Cost } (\text{£M})(\text{NPV of the Total Value})}$ This criteria is weighted at 40%. Full detail to be provided at ITT.	Cost

Weighting description

Compliance Check - PASS/FAIL

Non-Cost Criteria - 60%

Cost Criteria - 40%

Other information

Payment terms

As set out in the PSQ and PSQ Guidance Document.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Defence and security

Competitive flexible procedure description

The Contract will be procured under the competitive flexible procedure. It is anticipated that the procurement process for the HERA project will be structured as a multi-stage procurement process consisting of the following stages:

a. PSQ stage.

The Procurement Specific Questionnaire (PSQ) stage commenced with the publication of this Tender Notice.

The PSQ questions and assessment methodology (including whether pass/fail or scored, and weightings and minimum score thresholds for scored PSQ questions) are set out in the PSQ Guidance Document, and on AWARD®.

The four highest scoring suppliers (as described in the PSQ Guidance Document) who submit a compliant PSQ response, achieve a 'Pass' for all PSQ questions assessed on a pass/fail basis and who meet the minimum score thresholds set out in the PSQ Guidance Document will be invited to the next stage of the procurement process and will be issued with the Invitation to Tender (ITT). Any other suppliers who submitted a PSQ response will not be taken through to the ITT Stage of the procurement process and will not participate any further in this procurement.

b. Initial Tender stage.

The ITT will be issued to the four suppliers shortlisted following the assessment of their PSQ responses (the "Tenderers"). Following a series of launch/introductory meetings and site visits, Tenderers will be invited to submit Initial Tenders which will be assessed by the Authority in accordance with the assessment criteria and methodology set out in the ITT. The Authority does not intend to down-select at Initial Tender stage.

c. Negotiation stage.

Following assessment of Initial Tenders and the provision of feedback to Tenderers, the Authority will hold a series of negotiation meetings with Tenderers to discuss any key issues. This Negotiation Stage will continue until the Authority is satisfied that all key issues have been thoroughly discussed and it has decided on its position in relation to those key issues. At that stage, the Authority will close the Negotiation Stage and issue the Invitation to Submit Final Tenders (ISFT).

d. ISFT stage.

Once the Authority has closed the Negotiation Stage, Tenderers will be invited to submit Final Tenders through the issue of the ISFT. Final Tenders will be evaluated in accordance with the assessment criteria and methodology set out in the ISFT to identify

the Most Advantageous Tender (MAT).

e. Approvals and award stage.

Subject to final approvals, the Tenderer offering the MAT in their Final Tender will be awarded the Contract.

Further details regarding the competitive flexible procedure for this procurement are set out in the PSQ Guidance Document

Documents

Documents to be provided after the tender notice

Future documents will be provided on the AWARD@ portal.

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Contracting authority

Ministry of Defence

- Public Procurement Organisation Number: PHVX-4316-ZVGZ

Headquarters Air Command

High Wycombe

HP14 4UE

United Kingdom

Contact name: Ministry of Defence

Email: AIR-HERA@mod.gov.uk

Website: <https://www.gov.uk/government/organisations/ministry-of-defence>

Region: UKJ13 - Buckinghamshire CC

Organisation type: Public authority - central government