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Contract

Provision of a TETRA/ MCX Interworking Gateway Solution for the Emergency Services Network (ESN)

Secretary of State for the Home Department

F03: Contract award notice

Notice identifier: 2025/S 000-066061

Procurement identifier (OCID): ocds-h6vhtk-040228

Published 16 October 2025, 4:57pm

Section I: Contracting authority

I.1) Name and addresses

Secretary of State for the Home Department

Emergency Services Mobile Communications Programme (ESMCP), 5 Endeavour Square, Stratford, London

London

E20 1JN

Contact

ESMCP Commercial

Email

esmcpsupplier@homeoffice.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

https://www.gov.uk/government/organisations/home-office

Buyer's address

https://www.gov.uk/government/publications/the-emergency-services-mobile-communicationsprogramme/ emergency-services-network

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Public order and safety

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of a TETRA/ MCX Interworking Gateway Solution for the Emergency Services Network (ESN)

Reference number

C24990

II.1.2) Main CPV code

- 72212211 - Platform interconnectivity software development services

II.1.3) Type of contract

Services

II.1.4) Short description

This Award Notice relates to the Award of a contract for a TETRA/ MCX Interworking Gateway (IWG) solution to be provided to the Emergency Services Mobile Communications Programme (ESMCP).

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £14,246,433.64

II.2) Description

II.2.2) Additional CPV code(s)

- 72211000 - Programming services of systems and user software

- 72212100 - Industry specific software development services

- 72212200 - Networking, Internet and intranet software development services

- 72212210 - Networking software development services

- 72212215 - Networking developers software development services

- 72212500 - Communication and multimedia software development services

- 72212510 - Communication software development services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This Award Notice relates to the Award of a contract for a TETRA/ MCX Interworking Gateway (IWG) solution to be provided to the Emergency Services Mobile Communications Programme (ESMCP).

The supplier will provide this IWG to support the transition from Airwave to ESN for approximately 300,000 users across 107 User Organisations. The IWG will link together Airwave talk groups to their equivalent new ESN talk groups, allowing migrated ESN

users to make Group and Emergency Calls to, and receive Group and Emergency Calls from, unmigrated Airwave users.

The Authority is seeking to procure a Network Interworking Service to support the transition from Airwave to ESN for approximately 300,000 users across 107 User Organisations. The Network Interworking Service will use an Interworking Gateway (the subject of this procurement) to link together the 6000 busiest Airwave talk groups to their equivalent new ESN talk groups, allowing migrated ESN users to make Group and Emergency Calls to, and receive Group and Emergency Calls from, unmigrated Airwave users.

The Interworking Gateway is assumed to be a software product that can be deployed onto physical or virtual servers provided and hosted by the ESN User Services Supplier, who will also be responsible for service integration, first line and second line maintenance, with the Interworking Gateway supplier responsible for third line support.

The type of interface to be used between Airwave and the Interworking Gateway will be DCS, (Motorola DIMETRA™ Dispatch Communications Server), because this is the only interface available on the Airwave radio service. This is the same interface as used for standard control room system connections that provide service to over 4000 control room ICCS (Integrated Communications Control System) desks. A quantity of 600 active DCS ports (plus an extra 300 ports for resilience) will be assigned to the Interworking Gateway, serviced by three Airwave DCS data centres.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Quality criterion - Name: Social Value / Weighting: 10

Quality criterion - Name: Price / Weighting: 20

Price - Weighting: Total - 100%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2024/S 000-015914

Section V. Award of contract

Contract No

contract_16515

Title

Provision of a TETRA/ MCX Interworking Gateway Solution for the Emergency Services Network (ESN)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 October 2025

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Etherstack Wireless Limited

30-31 3rd Floor South, Friar Street

Reading

RG1 1DX

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £14,246,433.64

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice

Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom