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Tender

Southampton Early Advice and Support (SEAS) Service

Southampton City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-065993

Procurement identifier (OCID): ocds-h6vhtk-056086 ([view related notices](#))

Published 16 October 2025, 3:30pm

Scope

Reference

SCC-ICU-0077

Description

The Southampton Early Advice & Support (SEAS) service aims to transform early intervention and preventative health & care services in the city by adopting a community-focused, integrated approach. This aligns with national policies and local strategies, emphasizing collaboration among the voluntary sector, adult social care, children's social care, the NHS and other partners to improve health outcomes and reduce crisis-driven care. Delivery of this service will require development of an alliance between key voluntary sector organisations as well as a 10-year commitment from all partners to work together and integrate working arrangements. Key areas of focus within SEAS will be support for unpaid carers, Special Educational Needs & Disabilities (SEND), advice & information for children & young people, flexible direct support to meet different population needs as well as advice and navigation in relation to adult social care, welfare & benefits, immigration, employment & fuel poverty. Over the contract lifetime the scope is expected to expand with SEAS becoming the first consideration for commissioning any new community-based preventative services.

There is a cap on the maximum permitted annual contract value of £8,000,000.

Total value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2033
- Possible extension to 31 March 2037
- 11 years

Description of possible extension:

Plus 2 years, Plus 2 years

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKC - North East (England)

- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Participation

Legal and financial capacity conditions of participation

The Conditions of Participation are set out in the PSQ which can be obtained in the Proactis e-tendering portal.

Technical ability conditions of participation

The Conditions of Participation are set out in the PSQ which can be obtained in the Proactis e-tendering portal.

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

22 October 2025, 2:00pm

Submission type

Requests to participate

Deadline for requests to participate

24 October 2025, 2:00pm

Submission address and any special instructions

<https://supplierlive.proactisp2p.com/Account/login>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

9 February 2026

Award criteria

Name	Description	Type	Weighting
Quality	The weighting for the Pricing is to be decided by Stage 3 and will be between 70-100%. This is outlined in the Invite to Participate Documentation	Quality	90%
Price	The weighting for the Pricing is to be decided by Stage 3 and will be between 0-30%. This is outlined in the Invite to Participate Documentation	Price	10%

Other information

Description of risks to contract performance

Potential Suppliers are advised that a known-unknown risk relating to local government reorganisation may affect this contract during its term. At present, the details of the reorganisation are not confirmed. However, the Council reserves the right to adjust the geographical coverage, scale, and scope of the contract to reflect any changes arising from this reorganisation.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Light touch

Competitive flexible procedure description

Stage 1 Invite to Participate

Stage 2 Dialogue

Stage 3 Tender

High level Stage 3 evaluation criteria has been published in the procurement documents with banded weightings. These will be refined for the commencement of Stage 3.

Reduced tendering period

Yes

Light touch contract - no minimum

Contracting authority

Southampton City Council

- Public Procurement Organisation Number: PCGN-2413-RBTX

Civic Centre, Civic Centre Road

Southampton

SO14 7LY

United Kingdom

Email: procurement@southampton.gov.uk

Region: UKJ32 - Southampton

Organisation type: Public authority - sub-central government