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Award

## **Support and maintenance of Sophos Central for Endpoint**

Isle of Wight Council

F15: Voluntary ex ante transparency notice

Notice identifier: 2025/S 000-065934

Procurement identifier (OCID): ocds-h6vhtk-05ce02

Published 16 October 2025, 2:22pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Isle of Wight Council

County Hall, High Street

Newport

PO30 1UD

#### **Contact**

Mrs Lucy Chandler

#### **Email**

[lucy.chandler@iow.gov.uk](mailto:lucy.chandler@iow.gov.uk)

#### **Telephone**

+44 1983821000

#### **Country**

United Kingdom

**Region code**

UKJ34 - Isle of Wight

**Internet address(es)**

Main address

<http://www.iow.gov.uk>

Buyer's address

<http://www.iow.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Support and maintenance of Sophos Central for Endpoint

Reference number

DN716957

**II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Support and maintenance of Sophos Central for Endpoint

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £269,828.75

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ34 - Isle of Wight

#### **II.2.4) Description of the procurement**

Support and maintenance of Sophos Central for Endpoint

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

Under the existing contract, the intention is to upgrade the license from Sophos EDR to Sophos XDR. There are compatibility and efficiency reasons for maintaining this current contract and upgrading as described, which has the effect of the Council no longer requiring an alternative contract for an anti-malware solution. EDR is designed to monitor, detect and respond to advanced threats and security incidents on endpoints. XDR builds on this by analysing data across multiple attack surfaces, integrating data from endpoints, servers, cloud, network and other sources along with the inclusion of the ability to isolate endpoints.

As part of our existing M365 E3 licenses we are entitled to use Defender for Endpoint P1 which can be configured to work passively as a backup to Sophos reaffirming our defence in depth approach. Sophos XDR is an additional £93,217.50 to upgrade for the remaining 4 years. This makes the new total for this contract £269,828.75 (from £176,611.25 original value).

Please note that the Council is observing a 10 day standstill period which will conclude on 27 October 2025 at midnight. The contract end date remains the same at 25/03/2029.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

16 October 2025

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Phoenix Software Limited

Blenheim House York Road, Pocklington

York

YO42 1NS

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £269,828.75

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note, original contract value was £176,611.25 and new total will be £269,828.75.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

London

Country

United Kingdom