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Planning

CLI-FTS-60532 All Wales Digital Cellular Pathology

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

Aneurin Bevan University Health Board

Betsi Cadwaladr University Health Board

Cardiff and Vale University Health Board

Cwm Taf Morgannwg University Health Board

Hywel Dda University Health Board

Swansea Bay University Health Board

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-065631

Procurement identifier (OCID): ocids-h6vhtk-05cd65

Published 15 October 2025, 2:41pm

Scope

Reference

CLI-FTS-60532

Description

NHS Wales Shared Services Partnership, Procurement Services (NWSSP-ProcS), hosted by Velindre NHS Trust, are seeking to publish a competitive tender on behalf of NHS Wales for an All Wales Digital Cellular Pathology Managed Service Contract.

NWSSP-ProcS would like to hold pre-tender dialogue with interested parties who are able

to act as a Primary Contractor in a Managed Service Contract arrangement to explore options currently available.

Interested parties are invited to express interest by email to Mat Williams at nwssp.procurementcataloguepathology@wales.nhs.uk and include contact name; company name; telephone number and contact email address.

Commercial tool

Establishes a framework

Total value (estimated)

- £18,600,000 excluding VAT
- £22,320,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 November 2026 to 31 October 2033
- Possible extension to 31 October 2035
- 9 years

Main procurement category

Services

CPV classifications

- 85111800 - Pathology services
- 48328000 - Image-processing software package
- 48000000 - Software package and information systems
- 85150000 - Medical imaging services

Contract locations

- UKL - Wales

Engagement

Engagement deadline

30 October 2025

Engagement process description

We plan to hold a virtual supplier presentation day with interested suppliers on 5th November 2025, interested suppliers are asked to ensure their interest is registered by no later than 30th October 2025.

Suppliers who register their interest will be allocated a slot and are requested to conduct a presentation (length to be confirmed) based on the following remit:

- How complete image management will be achieved (scanning, interfaces allowing movement across all health boards freely, linkage, and artificial intelligence).
- Storage of specimens in the short, medium, and long term.
- Image and data security.
- Interfacing with the NHS Wales Laboratory Information Management System and Welsh

Clinical Portal.

- Timelines of implementation of an All Wales solution.
- Example sites where supplier is a primary contractor of a managed service contract in this contract area.

The presentation will be followed by the opportunity for the panel to ask questions.

Submission

Publication date of tender notice (estimated)

1 March 2026

Contracting authorities

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

- NHS Organisation Data Service: RQF

4-5 Charnwood Court, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

United Kingdom

Contact name: Mat Williams

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL15 - Central Valleys

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Aneurin Bevan University Health Board

- NHS Organisation Data Service: 7A6

Headquarters, St Cadoc's Hospital, Lodge Road, Caerleon,

Newport

NP18 3XQ

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL21 - Monmouthshire and Newport

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Betsi Cadwaladr University Health Board

- NHS Organisation Data Service: 7A1

Headquarters, Ysbyty Gwynedd, Penrhosgarnedd,

Bangor

LL57 2PW

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL12 - Gwynedd

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Cardiff and Vale University Health Board

- NHS Organisation Data Service: 7A4

Woodland House, Maes-y-Coed Road,

Cardiff,

CF14 4HH

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Cwm Taf Morgannwg University Health Board

- NHS Organisation Data Service: 7A5

Ynysmeurig House, Navigation Park,

Abercynon

CF45 4SN

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL15 - Central Valleys

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Hywel Dda University Health Board

- NHS Organisation Data Service: 7A2

Ystwyth Building, Hafan Derwen, St Davids Park, Jobswell Road,

Carmarthen

SA31 3BB

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL14 - South West Wales

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Swansea Bay University Health Board

- NHS Organisation Data Service: 7A3

1 Talbot Gateway, Baglan Energy Park, Baglan

Port Talbot

SA12 7BR

United Kingdom

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL17 - Bridgend and Neath Port Talbot

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Contact organisation

Contact NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust) for any enquiries.