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**Award** 

# **BLC0177 - Legacy Media Digitisation Framework**

BLUELIGHT COMMERCIAL LIMITED

UK6: Contract award notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-065533

Procurement identifier (OCID): ocds-h6vhtk-0584db (view related notices)

Published 15 October 2025, 11:39am

# Changes to notice

This notice has been edited. The <u>previous version</u> is still available.

# Scope

### Reference

BLC0177

# **Description**

BlueLight Commercial are looking to implement a Framework for the delivery of Media Digitisation Services. This will include the conversion of legacy media to digital records including meta data for integration with a Digital Evidence Management system.

Tender Documentation is scheduled to be published on 11th August and no documentation will be available before this date.

The Framework will include 6 lots which are:

Lot 1: VHS Media Conversion - In House - With DEMS Integration - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Lot 2: VHS Media Conversion - In House - With DEMS Provided - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 3: VHS Media Conversion - Outsource - With DEMS Integration - This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

Lot 4: VHS Media Conversion - Outsource - With DEMS Provided - This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 5: Niche Media Digitisation - DEMS Integration: This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

Lot 6: Niche Media Digitisation - DEMS Provided: This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

#### Commercial tool

Establishes a framework

# Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

# **Description**

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

# **Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration**

### Lots

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

# Suppliers (2)

- Cleardata UK
- Memnon Archiving Services

## **Contract value**

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

## Award decision date

13 October 2025

## Date assessment summaries were sent to tenderers

13 October 2025

## Standstill period

- End: 23 October 2025
- 7 working days

# Earliest date the contract will be signed

24 October 2025

## **Contract dates (estimated)**

- 3 November 2025 to 2 November 2029
- 4 years

## Main procurement category

Services

## **CPV** classifications

- 30233000 Media storage and reader devices
- 32322000 Multimedia equipment
- 72311100 Data conversion services

## Information about tenders

## Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

- 2 tenders received
- 2 tenders assessed in the final stage:
  - 0 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)
- 2 suppliers awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

# Lots that will not be awarded

### Lot 2. Lot 2: VHS Media Conversion - In House - With DEMS Provided

## **Description**

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

## **CPV** classifications

- 30233000 Media storage and reader devices
- 32322000 Multimedia equipment
- 72311100 Data conversion services

#### Date of decision not to award

15 October 2025

# Lot 3. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

# **Description**

This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

### **CPV** classifications

30233000 - Media storage and reader devices

- 32322000 Multimedia equipment
- 72311100 Data conversion services

### Date of decision not to award

15 October 2025

## Lot 4. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

## **Description**

This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

### **CPV** classifications

- 30233000 Media storage and reader devices
- 32322000 Multimedia equipment
- 72311100 Data conversion services

### Date of decision not to award

15 October 2025

# Lot 5. Lot 5: Niche Media Digitisation with DEMS Integration

# **Description**

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

### **CPV** classifications

- 30233000 Media storage and reader devices
- 32322000 Multimedia equipment
- 72311100 Data conversion services

## Date of decision not to award

15 October 2025

# Lot 6. Lot 6: Niche Media Digitisation with DEMS Provided

# **Description**

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

### **CPV** classifications

- 30233000 Media storage and reader devices
- 32322000 Multimedia equipment
- 72311100 Data conversion services

## Date of decision not to award

15 October 2025

## **Procedure**

# **Procedure type**

Open procedure

# **Suppliers**

## Cleardata UK

• Companies House: 03986970

Innovation House Coniston Court,

Blyth

NE244RP

**United Kingdom** 

Email: sales@cleardata.co.uk

Region: UKC21 - Northumberland

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration

## **Memnon Archiving Services**

• Companies House: 09943705

Rutland House, 148 Edmund Street

Birmingham

B3 2JR

United Kingdom

Email: contact@memnon.com

Region: UKG31 - Birmingham

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration

# **Contracting authority**

## **BLUELIGHT COMMERCIAL LIMITED**

• Companies House: 12517649

Lower Ground 5-8 The Sanctuary

London

SW1P 3JS

**United Kingdom** 

Contact name: Murray Smith

Email: murray.smith@bluelight.police.uk

Website: http://www.bluelightcommercial.police.uk/

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government