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Award

BLC0177 - Legacy Media Digitisation Framework

BLUELIGHT COMMERCIAL LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-065533

Procurement identifier (OCID): ocds-h6vhtk-0584db ([view related notices](#))

Published 15 October 2025, 11:39am

Changes to notice

This notice has been edited. The [previous version](#) is still available.

Scope

Reference

BLC0177

Description

BlueLight Commercial are looking to implement a Framework for the delivery of Media Digitisation Services. This will include the conversion of legacy media to digital records including meta data for integration with a Digital Evidence Management system.

Tender Documentation is scheduled to be published on 11th August and no documentation will be available before this date.

The Framework will include 6 lots which are:

Lot 1: VHS Media Conversion - In House - With DEMS Integration - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Lot 2: VHS Media Conversion - In House - With DEMS Provided - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 3: VHS Media Conversion - Outsource - With DEMS Integration - This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

Lot 4: VHS Media Conversion - Outsource - With DEMS Provided - This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 5: Niche Media Digitisation - DEMS Integration: This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

Lot 6: Niche Media Digitisation - DEMS Provided: This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

Commercial tool

Establishes a framework

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration

Lots

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Suppliers (2)

- [Cleardata UK](#)
- [Memnon Archiving Services](#)

Contract value

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

Award decision date

13 October 2025

Date assessment summaries were sent to tenderers

13 October 2025

Standstill period

- End: 23 October 2025
- 7 working days

Earliest date the contract will be signed

24 October 2025

Contract dates (estimated)

- 3 November 2025 to 2 November 2029
- 4 years

Main procurement category

Services

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Information about tenders

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

- 2 tenders received
- 2 tenders assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 2 suppliers awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

Lots that will not be awarded

Lot 2. Lot 2: VHS Media Conversion - In House - With DEMS Provided

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Date of decision not to award

15 October 2025

Lot 3. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

CPV classifications

- 30233000 - Media storage and reader devices

- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Date of decision not to award

15 October 2025

Lot 4. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Date of decision not to award

15 October 2025

Lot 5. Lot 5: Niche Media Digitisation with DEMS Integration

Description

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Date of decision not to award

15 October 2025

Lot 6. Lot 6: Niche Media Digitisation with DEMS Provided

Description

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Date of decision not to award

15 October 2025

Procedure

Procedure type

Open procedure

Suppliers

Cleardata UK

- Companies House: 03986970

Innovation House Coniston Court,

Blyth

NE244RP

United Kingdom

Email: sales@cleardata.co.uk

Region: UKC21 - Northumberland

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration

Memnon Archiving Services

- Companies House: 09943705

Rutland House, 148 Edmund Street

Birmingham

B3 2JR

United Kingdom

Email: contact@memnon.com

Region: UKG31 - Birmingham

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1 - VHS Media Conversion - In House - With DEMS Integration

Contracting authority

BLUELIGHT COMMERCIAL LIMITED

- Companies House: 12517649

Lower Ground 5-8 The Sanctuary

London

SW1P 3JS

United Kingdom

Contact name: Murray Smith

Email: murray.smith@bluelight.police.uk

Website: <http://www.bluelightcommercial.police.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government