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Award

Contract for Print and Digital Delivery Fulfilment Services

Gateshead Borough Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-065209

Procurement identifier (OCID): ocds-h6vhtk-05494f ([view related notices](#))

Published 14 October 2025, 2:09pm

Scope

Reference

OPEN20251053

Description

Contract to provide a mailing fulfilment service for the printing and digital delivery of its Revenues, Benefits, Financial Assessments, Direct Payments, Housing and Exchequers documents.

Contract 1

Supplier

- OPUS TRUST MARKETING LIMITED

Contract value

- £1,500,000 excluding VAT
- £1,800,000 including VAT

Above the relevant threshold

Award decision date

14 October 2025

Date assessment summaries were sent to tenderers

14 October 2025

Standstill period

- End: 23 October 2025
- 8 working days

Earliest date the contract will be signed

24 October 2025

Contract dates (estimated)

- 7 December 2025 to 6 December 2028

- Possible extension to 6 December 2030
- 5 years

Description of possible extension:

2x 12-month optional extensions

Main procurement category

Services

CPV classifications

- 64000000 - Postal and telecommunications services

Contract locations

- UKC - North East (England)
 - UKD - North West (England)
 - UKE - Yorkshire and the Humber
 - UKF - East Midlands (England)
 - UKG - West Midlands (England)
 - UKH - East of England
 - UKI - London
 - UKJ - South East (England)
 - UKK - South West (England)
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Information about tenders

- 5 tenders received
- 5 tenders assessed in the final stage:
 - 4 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 4 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Supplier

OPUS TRUST MARKETING LIMITED

- Companies House: 03829462
- Public Procurement Organisation Number: PRDQ-8728-BYPN

133 Scudamore Road

Leicester

LE3 1UQ

United Kingdom

Email: bidteam@adaresec.com

Website: <http://www.adaresec.com>

Region: UKF21 - Leicester

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

Contracting authority

Gateshead Borough Council

- Public Procurement Organisation Number: PPGY-1151-NJQN

Civic Centre, Regent Terrace

Gateshead

NE8 1HH

United Kingdom

Email: procurement@gateshead.gov.uk

Region: UKC22 - Tyneside

Organisation type: Public authority - sub-central government