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Tender

## **Provision of Insurance and Related Services to Ateb Group Limited**

Ateb Housing Group Ltd

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-064746

Procurement identifier (OCID): ocds-h6vhtk-059eb6 ([view related notices](#))

Published 13 October 2025, 1:32pm

### **Scope**

#### **Description**

The Contract is for the provision of general insurance and related services, including claims handling, loss control services and general

programme maintenance and advice as required by Ateb Group Limited

commencing 1st April 2026. A full Summary of

Current Cover will be provided with the Invitation to Tender to selected bidders.

Bids are invited from suitably qualified insurance brokers

and direct providers for the entire scope of services. The procurement will follow the

two-stage Competitive with Negotiation Procedure with a pre-qualifying

stage based on completed PSQs and bidders will be selected on the basis of their

capability, capacity and experience to perform the contract.

### **Total value (estimated)**

- £2,550,002 excluding VAT
- £2,860,164 including VAT

Above the relevant threshold

### **Main procurement category**

Services

### **CPV classifications**

- 66515000 - Damage or loss insurance services
- 66516100 - Motor vehicle liability insurance services
- 66516500 - Professional liability insurance services
- 66516400 - General liability insurance services
- 66514110 - Motor vehicle insurance services

### **Contract locations**

- UK - United Kingdom

### **Lot constraints**

Maximum number of lots a supplier can bid for: 8

Maximum number of lots a supplier can be awarded: 8

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-8 will be individually evaluated and multiple awards may result. Where the respondent is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at its discretion, but full details of the risk carrier(s) will be required

### **Not the same for all lots**

Contract dates are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for property, legal liabilities and other general insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers.

### **Lot value (estimated)**

- £2,300,000 excluding VAT
- £2,576,000 including VAT

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for

a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Insurance and related services associated with the Motor Fleet as required by Ateb Group Limited**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage

services (where applicable), professional advice, claims management and loss control services for motor fleet insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

**Lot value (estimated)**

- £120,000 excluding VAT
- £134,400 including VAT

**Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031

- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for cyber risk insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with

bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

**Lot value (estimated)**

- £30,000 excluding VAT
- £33,600 including VAT

**Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

## **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Terrorism and/or Political Violence (Pool-Re) insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract



documents.

### **Lot value (estimated)**

- £30,000 excluding VAT
- £33,600 including VAT

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Terrorism and/or Political Violence (Non Pool-Re) insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

**Lot value (estimated)**

- £1 excluding VAT
- £2 including VAT

**Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Professional Indemnity insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from

suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

### **Lot value (estimated)**

- £4,000 excluding VAT
- £4,480 including VAT

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

**Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited****Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Crime insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract

documents

### **Lot value (estimated)**

- £14,000 excluding VAT
- £15,680 including VAT

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Alternative Risk Financing insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

**Lot value (estimated)**

- £1 excluding VAT
- £2 including VAT

**Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

### **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

### **Description**

The scope of the Contract includes the provision of insurance cover, brokerage services (where applicable), professional advice, claims management and loss control services for Engineering insurances as required by Ateb Group Limited for a period of three years commencing 01.04.2026, with the option to extend by up to a further two years at Ateb Group Limited's sole discretion. Bids are invited from



suitably qualified and experienced insurance brokers and direct insurers. The Contract will follow the two-stage Competitive Procedure with Negotiation with bidders being selected on the basis of the responses contained in the pre qualifying PSQ. Bidders will be expected have the capability, capacity, financial and economic standing and experience to perform the contract. PSQs must be completed in full with all relevant information supplied. The Contract will be awarded on the basis of Most Economically Advantageous Tender, with specific evaluation criteria detailed within the Invitation To Tender and contract documents

**Lot value (estimated)**

- £52,000 excluding VAT
- £62,400 including VAT

**Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 1 March 2031
- 4 years, 11 months, 1 day

Description of possible extension:

The contract will be for an initial three year period with the option to extend for a further two years at Ateb Group Limited's sole discretion. Renewal will be sought at the end of the three or five year period.

## **Same for all lots**

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

Please see tender documentation.

**Lot 2. Insurance and related services associated with the Motor Fleet as required by Ateb Group Limited**

**Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

See tender documentation.

## **Technical ability conditions of participation**

**Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

Please see tender documentation.

**Lot 2. Insurance and related services associated with the Motor Fleet as required by Ateb Group Limited**

**Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

See tender documentation.

## **Particular suitability**

**Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

**Lot 2. Insurance and related services associated with the Motor Fleet as required by Ateb Group Limited**

**Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

3 November 2025, 5:00pm

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

7 November 2025, 5:00pm

### **Submission address and any special instructions**

<https://etenderwales.bravosolution.co.uk/>

pqq\_33771

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Suppliers to be invited to tender**

**Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

3 to 7 suppliers

Selection criteria:

Please see tender documentation.

**Lot 2. Insurance and related services associated with the Motor Fleet as required by Ateb Group Limited**

**Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

3 to 7 suppliers

Selection criteria:

See tender documentation.

### **Award decision date (estimated)**

24 March 2026

### **Recurring procurement**

Publication date of next tender notice (estimated): 1 April 2029

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### **Award criteria**

**Lot 1. Insurance and related services associated with Property, legal liability and other general (non-life) insurable risks as required by Ateb Group Ltd**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Cost	Please see tender documentation.	Cost	50.00%
Quality	Please see tender documentation.	Quality	50.00%

**Lot 2. Insurance and related services associated with the Motor Fleet as**

**required by Ateb Group Limited**

**Lot 3. Insurance and related services associated with Cyber Risk as required by Ateb Group Limited**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Pool-Re) as required by Ateb Group Limited**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) as required by Ateb Group Limited**

**Lot 6. Insurance and related services associated with Professional Indemnity as required by Ateb Group Limited**

**Lot 7. Insurance and related services associated with Crime as required by Ateb Group Limited**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Ateb Group Limited**

**Lot 8. Insurance and related services associated with Engineering as required by Ateb Group Limited**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Cost	See tender documentation.	Cost	50.00%
Quality	See tender documentation.	Quality	50.00%

## **Other information**

### **Payment terms**

Please see tender documentation.

### **Description of risks to contract performance**

Please see tender documentation.

## **Applicable trade agreements**

- Government Procurement Agreement (GPA)

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

The Contract is for the provision of general insurance and related services, including claims handling, loss control services and general

programme maintenance and advice as required by Ateb Group Limited

commencing 1st April 2026. A full Summary of

Current Cover will be provided with the Invitation to Tender to selected bidders.

Bids are invited from suitably qualified insurance brokers

and direct providers for the entire scope of services. The procurement will follow the



two-stage Competitive with Negotiation Procedure with a pre-qualifying stage based on completed PSQs and bidders will be selected on the basis of their capability, capacity and experience to perform the contract.

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## **Documents**

### **Associated tender documents**

[https://www.sell2wales.gov.wales/Assets/NoticeBuilder\\_FileDownload.aspx?id=348896](https://www.sell2wales.gov.wales/Assets/NoticeBuilder_FileDownload.aspx?id=348896)

Ateb Group PSQ

### **Documents to be provided after the tender notice**

On either Sell2Wales or eTender Wales - an update will come accordingly.

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## **Contracting authority**

### **Ateb Housing Group Ltd**

- Public Procurement Organisation Number: PNQM-9716-DLGQ

Meyler House

Haverfordwest

SA61 1QP

United Kingdom

Contact name: Nathan Hoskins

Email: [Nathan.hoskins@gibbslaidler.co.uk](mailto:Nathan.hoskins@gibbslaidler.co.uk)

Website: <http://www.atebgroup.co.uk/>

Region: UKL14 - South West Wales

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### Gibbs Laidler

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

Cold Arbour Road

Sevenoaks

TN13 2BL

United Kingdom

Contact name: Nathan Hoskins

Email: [Nathan.hoskins@gibbslaidler.co.uk](mailto:Nathan.hoskins@gibbslaidler.co.uk)

Website: <http://www.gibbslaidler.co.uk/>

Region: UKJ46 - West Kent

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## Contact organisation

Contact Ateb Housing Group Ltd for any enquiries.