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Tender

PP-10170 Aletheia Academies Trust MFDs

ALETHEIA ACADEMIES TRUST

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-064261

Procurement identifier (OCID): ocds-h6vhtk-05acf5

Published 10 October 2025, 3:27pm

Scope

Reference

PP-10170

Description

Aletheia Academies Trust consists of sixteen academies including thirteen Primary schools, two Nurseries, and one All-Through School. With expansion on the horizon and their community growing, their student population of 4,600 pupils is projected to increase to over 8,000 by 2031 based on current and known growth plans. Alkerden Academy opened in September 2025. It is important that the Successful bidder is able to cope with the growth and support the Trust in a flexible manner.

There are currently approximately 136 devices across these 16 schools, 77 of which are expected to be mobilised in the first 12 months of the contract, largest number of mobilisations are expected to be in April 2026 and Summer 2026. Please refer to the Attachment 1b Hardware and Software Form for more information, including the range for other mobilisation dates. This is subject to change and a final version will be provided at ITT stage.

Some schools will be looking to reduce and streamline their volume of devices to make savings. However, the Authority will be growing as a trust steadily, over the course of the contract term, which has been taken into consideration for the value of the contract.

The Authority are not looking for a co-terminus end date for all devices across schools when they are mobilised under this contract, but instead intend to create groups of schools, each group with a firm contract end date. This will allow for an organised and simplified approach to renewals going forward. A suggested timeline and grouping list has been provided as part of the ITT pack which can be located in Attachment 1b HW & SW Form (tab 3) and the Authority anticipates shortlisted bidders being open to this approach.

Please be aware that Knowle Academy (KNO) will own all of their devices by the end of the contract date, therefore they require a “support, maintenance and toner” contract only.

The Contract period will be for 5 years initially with the option to extend for two further one-year periods.

Total value (estimated)

- £8,400,000 excluding VAT
- £10,080,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 May 2026 to 3 May 2031
- Possible extension to 3 May 2033
- 7 years

Description of possible extension:

Option to extend for two further one-year periods at the discretion of the Client.

Main procurement category

Services

CPV classifications

- 79800000 - Printing and related services

Contract locations

- UKJ4 - Kent

Submission

Enquiry deadline

27 October 2025, 5:00pm

Submission type

Requests to participate

Deadline for requests to participate

7 November 2025, 12:00pm

Submission address and any special instructions

<https://in-tendhost.co.uk/placegroup.aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

2 March 2026

Award criteria

Name	Description	Type
Simple description	Quality Assessment: 60% of overall score Price Assessment: 40% of overall score See ITT Part A document for full breakdown	Price

Weighting description

Quality Assessment: 60% of overall score

Price Assessment: 40% of overall score

See ITT Part A document for full breakdown

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This competitive flexible procedure will be conducted in two stages. The two stages are set out in detail in the tendering documentation, and summarised briefly below:

- 1) Stage 1 - Invitation to Participate. Suppliers are invited to request to participate in the tender by completing the required Stage 1 response documentation. Suppliers will be assessed in line with the Conditions of Participation set out in the Stage 1 documentation and the process outlined in the tendering documentation, in order to select suppliers to progress to Stage 2.
 - 2) Stage 2 – Invitation to Submit a Final Tender. Suppliers successful in being selected at Stage 1 (in line with the process as set out in detail in the tendering documentation) will be invited to submit a final tender, and will be scored in line with the award criteria and methodology set out within the tendering documentation for Stage 2
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Contracting authority

ALETHEIA ACADEMIES TRUST

- Companies House: 07801612

Saint George's Church Of England School

Gravesend

DA11 7LS

United Kingdom

Email: enquiries@aletheia-trust.org.uk

Region: UKJ43 - Kent Thames Gateway

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Place Group Ltd

Summary of their role in this procurement: Procurement Agent on behalf of client

- Companies House: 04395705

The Regent, Chapel Street

Penzance

TR18 4AE

United Kingdom

Contact name: Miranda Farland

Telephone: +448452577050

Email: Miranda.Farland@place-group.com

Website: <https://in-tendhost.co.uk/placegroup.aspx/Home>

Region: UKK30 - Cornwall and Isles of Scilly

Contact organisation

Contact [Place Group Ltd](#) for any enquiries.