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Tender

## **Supply and Distribution of Alcohol products to Guy's and St Thomas' NHS Trust**

Guy's and St Thomas' NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-064172

Procurement identifier (OCID): ocds-h6vhtk-05664a ([view related notices](#))

Published 10 October 2025, 1:14pm

### **Scope**

### **Description**

This ITP is for the Supply and Distribution/Services of/for Alcohol – Wine, Beer (Draught & Packaged), Spirits, Soft Drinks, and Cask Ale Products.

The requirement is split between hospitality and the Thomas Guy Club, further details of which are contained in the tender documents.

### **Total value (estimated)**

- £419,135 excluding VAT
- £502,965 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 6 April 2026 to 6 April 2029
- Possible extension to 6 April 2031
- 5 years, 1 day

Description of possible extension:

3 year minimum term with 2 year optional extension period

## **Options**

The right to additional purchases while the contract is valid.

Prior notification required before any additional products added to contract

## **Main procurement category**

Goods

## **CPV classifications**

- 15900000 - Beverages, tobacco and related products
- 15961000 - Beer
- 15930000 - Wines
- 15982000 - Soft drinks
- 15941000 - Cider

## **Contract locations**

- UKI - London
- UKI44 - Lewisham and Southwark
- UKI45 - Lambeth

## **Lot constraints**

Description of how multiple lots may be awarded:

N/A

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## **Lot 1. Wine**

### **Description**

Wine products

### **Lot value (estimated)**

- £150,870 excluding VAT
- £181,045 including VAT

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Beers, Spirits, Soft Drinks**

### **Description**

Beers, Spirits, Soft Drinks products

### **Lot value (estimated)**

- £250,620 excluding VAT
- £300,745 including VAT

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Cask Ale**

### **Description**

Cask Ale products

### **Lot value (estimated)**

- £17,645 excluding VAT

- £21,175 including VAT

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Wine**

**Lot 2. Beers, Spirits, Soft Drinks**

**Lot 3. Cask Ale**

See tender documents

### **Technical ability conditions of participation**

**Lot 1. Wine**

**Lot 2. Beers, Spirits, Soft Drinks**

**Lot 3. Cask Ale**

See tender documents

### **Particular suitability**

**Lot 1. Wine**

**Lot 2. Beers, Spirits, Soft Drinks**

### **Lot 3. Cask Ale**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

28 October 2025, 4:00pm

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

4 November 2025, 10:30am

### **Submission address and any special instructions**

[https://atamis-1928.my.site.com/ProSpend\\_\\_CustomCommunitiesLogin?startURL=%2Fone%2Fone.app#/alohaRedirect/apex/Supplier\\_Portal\\_2019](https://atamis-1928.my.site.com/ProSpend__CustomCommunitiesLogin?startURL=%2Fone%2Fone.app#/alohaRedirect/apex/Supplier_Portal_2019)

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

## Suppliers to be invited to tender

### Lot 1. Wine

### Lot 2. Beers, Spirits, Soft Drinks

### Lot 3. Cask Ale

Minimum 1 suppliers per lot

## Award decision date (estimated)

23 February 2026

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## Award criteria

### Lot 1. Wine

Name	Type	Weighting
Price	Price	60.00%
Delivery & Service	Quality	20.00%
Sampling	Quality	10.00%
Product Range	Quality	5.00%
Social Value	Quality	5.00%

### Lot 2. Beers, Spirits, Soft Drinks

### Lot 3. Cask Ale

Name	Type	Weighting
Price	Price	65.00%
Delivery & Service	Quality	20.00%
Social Value	Quality	10.00%
Product Range	Quality	5.00%

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## **Other information**

### **Payment terms**

via Avendra International e-Billing

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

Stage 1 - Participation Stage

Stage 2 - Inviting Initial Tenders Stage

Stage 3 - Inviting Final Tenders Stage



## Reduced tendering period

Yes

Qualifying planned procurement notice - minimum 10 days

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## Contracting authority

### Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

Great Maze Pond

London

SE1 9RT

United Kingdom

Contact name: Hayden Ludford

Telephone: 07827498203

Email: [ludford-hayden@avendra.com](mailto:ludford-hayden@avendra.com)

Website: <https://www.lpp.nhs.uk/>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government