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Tender

Supply and Distribution of Alcohol products to Guy's and St Thomas' NHS Trust

Guy's and St Thomas' NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-064172

Procurement identifier (OCID): ocds-h6vhtk-05664a ([view related notices](#))

Published 10 October 2025, 1:14pm

Scope

Description

This ITP is for the Supply and Distribution/Services of/for Alcohol – Wine, Beer (Draught & Packaged), Spirits, Soft Drinks, and Cask Ale Products.

The requirement is split between hospitality and the Thomas Guy Club, further details of which are contained in the tender documents.

Total value (estimated)

- £419,135 excluding VAT
- £502,965 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 April 2026 to 6 April 2029
- Possible extension to 6 April 2031
- 5 years, 1 day

Description of possible extension:

3 year minimum term with 2 year optional extension period

Options

The right to additional purchases while the contract is valid.

Prior notification required before any additional products added to contract

Main procurement category

Goods

CPV classifications

- 15900000 - Beverages, tobacco and related products
- 15961000 - Beer
- 15930000 - Wines
- 15982000 - Soft drinks
- 15941000 - Cider

Contract locations

- UKI - London
- UKI44 - Lewisham and Southwark
- UKI45 - Lambeth

Lot constraints

Description of how multiple lots may be awarded:

N/A

Lot 1. Wine

Description

Wine products

Lot value (estimated)

- £150,870 excluding VAT
- £181,045 including VAT

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 2. Beers, Spirits, Soft Drinks

Description

Beers, Spirits, Soft Drinks products

Lot value (estimated)

- £250,620 excluding VAT
- £300,745 including VAT

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 3. Cask Ale

Description

Cask Ale products

Lot value (estimated)

- £17,645 excluding VAT

- £21,175 including VAT

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Wine

Lot 2. Beers, Spirits, Soft Drinks

Lot 3. Cask Ale

See tender documents

Technical ability conditions of participation

Lot 1. Wine

Lot 2. Beers, Spirits, Soft Drinks

Lot 3. Cask Ale

See tender documents

Particular suitability

Lot 1. Wine

Lot 2. Beers, Spirits, Soft Drinks

Lot 3. Cask Ale

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

28 October 2025, 4:00pm

Submission type

Requests to participate

Deadline for requests to participate

4 November 2025, 10:30am

Submission address and any special instructions

https://atamis-1928.my.site.com/ProSpend__CustomCommunitiesLogin?startURL=%2Fone%2Fone.app#/alohaRedirect/apex/Supplier_Portal_2019

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

Lot 1. Wine

Lot 2. Beers, Spirits, Soft Drinks

Lot 3. Cask Ale

Minimum 1 suppliers per lot

Award decision date (estimated)

23 February 2026

Award criteria

Lot 1. Wine

Name	Type	Weighting
Price	Price	60.00%
Delivery & Service	Quality	20.00%
Sampling	Quality	10.00%
Product Range	Quality	5.00%
Social Value	Quality	5.00%

Lot 2. Beers, Spirits, Soft Drinks

Lot 3. Cask Ale

Name	Type	Weighting
Price	Price	65.00%
Delivery & Service	Quality	20.00%
Social Value	Quality	10.00%
Product Range	Quality	5.00%

Other information

Payment terms

via Avendra International e-Billing

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

Stage 1 - Participation Stage

Stage 2 - Inviting Initial Tenders Stage

Stage 3 - Inviting Final Tenders Stage

Reduced tendering period

Yes

Qualifying planned procurement notice - minimum 10 days

Contracting authority

Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

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Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government