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Award

Welsh Government Export Cluster Programme

Llywodraeth Cymru / Welsh Government

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-063765

Procurement identifier (OCID): ocds-h6vhtk-051de0 ([view related notices](#))

Published 9 October 2025, 2:29pm

Scope

Reference

C018/2025/2026

Description

The overarching objective of the Export Cluster Programme is to contribute to the wider aims of the Export Action Plan for Wales by bringing together, in clusters, like-minded businesses (predominantly SMEs) within Wales' five priority export sectors to support an increase in their individual and collective export performance.

Welsh Government is looking to award this contract to the highest scoring bidder to manage, operate and deliver one, or more, of these export development clusters on a pan-Wales basis.

Lot 1. Renewables & Clean Energy

Description

Renewables & Clean Energy. Please see tender documents for details of this lot

Lot 2. Consumer Products

Description

Consumer Products. Please see tender documents

Lot 3. High-value Manufacturing

Description

High-value Manufacturing. Please see tender documents

Lot 4. Medtech & Diagnostics

Description

Medtech & Diagnostics. Please see tender documents

Lot 5. Technology

Description

Technology. Please see tender documents

Contract 1. Lot 1. Renewables & Clean Energy

Lots

Lot 1. Renewables & Clean Energy

Supplier

- Kinetic Cubed Ltd

Contract value

- £399,000 excluding VAT
- £478,800 including VAT

Above the relevant threshold

Award decision date

7 October 2025

Date assessment summaries were sent to tenderers

9 October 2025

Standstill period

- End: 20 October 2025
- 8 working days

Earliest date the contract will be signed

21 October 2025

Contract dates (estimated)

- 23 October 2025 to 22 October 2026
- Possible extension to 19 October 2029
- 3 years, 11 months, 28 days

Description of possible extension:

One year plus one year plus one year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKL - Wales
-

Contract 2. Lot 2. Consumer Products

Lots

Lot 2. Consumer Products

Supplier

- Kinetic Cubed Ltd

Contract value

- £399,000 excluding VAT
- £478,800 including VAT

Above the relevant threshold

Award decision date

7 October 2025

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Standstill period

- End: 20 October 2025
- 8 working days

Earliest date the contract will be signed

21 October 2025

Contract dates (estimated)

- 23 October 2025 to 22 October 2026
- Possible extension to 19 October 2029
- 3 years, 11 months, 28 days

Description of possible extension:

One year plus one year plus one year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKL - Wales
-

Contract 3. Lot 3. High-value Manufacturing

Lots

Lot 3. High-value Manufacturing

Supplier

- Kinetic Cubed Ltd

Contract value

- £393,300 excluding VAT
- £471,960 including VAT

Above the relevant threshold

Award decision date

7 October 2025

Date assessment summaries were sent to tenderers

9 October 2025

Standstill period

- End: 20 October 2025
- 8 working days

Earliest date the contract will be signed

21 October 2025

Contract dates (estimated)

- 23 October 2025 to 22 October 2026
- Possible extension to 19 October 2029
- 3 years, 11 months, 28 days

Description of possible extension:

One year plus one year plus one year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKL - Wales
-

Contract 4. Lot 4. Medtech & Diagnostics

Lots

Lot 4. Medtech & Diagnostics

Supplier

- Kinetic Cubed Ltd

Contract value

- £399,000 excluding VAT
- £478,800 including VAT

Above the relevant threshold

Award decision date

7 October 2025

Date assessment summaries were sent to tenderers

9 October 2025

Standstill period

- End: 20 October 2025
- 8 working days

Earliest date the contract will be signed

21 October 2025

Contract dates (estimated)

- 23 October 2025 to 22 October 2026
- Possible extension to 19 October 2029
- 3 years, 11 months, 28 days

Description of possible extension:

One year plus one year plus one year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKL - Wales
-

Contract 5. Lot 5. Technology

Lots

Lot 5. Technology

Supplier

- Kinetic Cubed Ltd

Contract value

- £393,300 excluding VAT
- £471,960 including VAT

Above the relevant threshold

Award decision date

7 October 2025

Date assessment summaries were sent to tenderers

9 October 2025

Standstill period

- End: 20 October 2025
- 8 working days

Earliest date the contract will be signed

21 October 2025

Contract dates (estimated)

- 23 October 2025 to 22 October 2026

- Possible extension to 19 October 2029
- 3 years, 11 months, 28 days

Description of possible extension:

One year plus one year plus one year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKL - Wales

Information about tenders

Lot 1. Renewables & Clean Energy

- 4 tenders received
- 4 tenders assessed in the final stage:
 - 4 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)

- 1 supplier awarded contracts
 - 3 suppliers unsuccessful (details included for contracts over £5 million)
-

Lot 2. Consumer Products

- 1 tender received
 - 1 tender assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 0 suppliers unsuccessful (details included for contracts over £5 million)
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Lot 3. High-value Manufacturing

- 4 tenders received
 - 4 tenders assessed in the final stage:
 - 4 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 3 suppliers unsuccessful (details included for contracts over £5 million)
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Lot 4. Medtech & Diagnostics

- 4 tenders received
- 4 tenders assessed in the final stage:
 - 4 submitted by small and medium-sized enterprises (SME)

- 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 3 suppliers unsuccessful (details included for contracts over £5 million)
-

Lot 5. Technology

- 5 tenders received
 - 5 tenders assessed in the final stage:
 - 2 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 4 suppliers unsuccessful (details included for contracts over £5 million)
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Procedure

Procedure type

Open procedure

Supplier

Kinetic Cubed Ltd

- Public Procurement Organisation Number: PZGW-4426-NPCL

5 Brooklands Place

Sale

M33 3SD

United Kingdom

Email: taggarwal@kinetic3.co.uk

Region: UKD34 - Greater Manchester South West

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1. Renewables & Clean Energy

Contract 2. Lot 2. Consumer Products

Contract 3. Lot 3. High-value Manufacturing

Contract 4. Lot 4. Medtech & Diagnostics

Contract 5. Lot 5. Technology

Contracting authority

Llywodraeth Cymru / Welsh Government

- Public Procurement Organisation Number: PQYQ-3841-BHTP

Gwasanaethau Caffael Corfforaethol / Corporate Procurement Services

Cardiff

CF10 3NQ

United Kingdom

Contact name: Kate Smith

Telephone: +443000253979

Email: CPSProcurementAdvice@gov.wales

Website: <http://gov.wales>

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - central government

Devolved regulations that apply: Wales