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Tender

## Connect to Work

Devon County Council  
Torbay Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-063140

Procurement identifier (OCID): ocds-h6vhtk-04e910 ([view related notices](#))

Published 8 October 2025, 10:11am

## Scope

## Reference

CP2662-24

## Description

Connect to Work is a DWP programme grant funded through DCC as the lead accountable body on behalf of Torbay, Plymouth and Devon.

The Programme requires the delivery to the following persons with social disability or other priority audiences who are:

- Economically inactive or unemployed: Person has not worked for around 6 months due to their disability, long term health condition or disadvantages and feel they need comprehensive tailored employment support to help them to identify the right roles for their needs and to engage in effective job search towards work.
- Employed but risk of dropping out of work: Person is working/Self-employed for at least 3 months and is struggling to sustain employment due to their disability, long term health

condition or disadvantages. However, it is acceptable to offer support to individuals who have been employed for shorter periods where the Accountable Body judges that would be appropriate.

- Maintaining work: Person has never been in employment or a track record of struggling to retain jobs/sustain employment due to their disability, long term health condition or disadvantages

The programme is delivered through a Supported Employment model - a place train and maintain model delivered through a five-stage process. There are two approaches, both using recognised international standards (Fidelity Models) and both using the principles that participants are employed in the Open Labour Market, it being Paid Work with Ongoing Support provided.

- IPS integrates employment support alongside primary and secondary health services, and other support services. This integration ideally occurs at a physical level, through co-location and other policies, where applicable. IPS has been successfully utilised within the Individual Placement and Support in Primary Care (IPSPC) programme to support individuals with mild to moderate mental health and/or physical health conditions. Universal Support will utilise and expand on the approach taken with IPSPC. Whilst Universal Support will complement IPS Severe Mental Illness and IPS Alcohol and Drugs, these will remain separate IPS services.
- SEQF is (as required) a more in-depth intervention than the form of IPS used for Universal Support. SEQF is oriented most usually around supporting learning disabled and/or autistic adults as well as others with complex support needs where clinical integration is not needed or appropriate.

Devon County Council intends to host a Tender Launch Event after publication of the ITT and the Tender Notice. The event will be hosted via Microsoft Teams, and we currently anticipate the date to be Monday 13th October 2025 at 11:00am-12:30pm. This will be an opportunity to discuss the service, ask questions, and help bidders navigate around the tender documentation and the procurement process. This event will be recorded and will be uploaded to the Procurement Portal alongside the presentation shortly afterwards.

If you would like to attend this event, please complete the following Tender Launch Event form so that we can send you an invite link before the event -

<https://forms.office.com/e/yq28axxhfD>

**Total value (estimated)**

- £3,565,300 excluding VAT
- £4,278,360 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 18 December 2025 to 18 December 2026
- Possible extension to 18 December 2027
- 2 years, 1 day

Description of possible extension:

The Authority may extend the Contract up to 1 year (12 months), depending on the Authority's requirements and the supplier's success in achieving the requisite outcomes. The extension would modify the contract budget and volume of participants as set out in Specification documents.

### **Main procurement category**

Services

### **CPV classifications**

- 79611000 - Job search services
- 80000000 - Education and training services
- 85000000 - Health and social work services
- 98000000 - Other community, social and personal services

## **Lot constraints**

Maximum number of lots a supplier can be awarded: 4

Description of how multiple lots may be awarded:

Bidders may submit Tenders in respect of all lots. Regardless of the number of lots Tendered for, a Bidder may only be awarded a maximum of 2 lots per Authority (2 for DCC and 2 for Torbay) pursuant to this Procurement. Lot 1 will be evaluated first and subsequent lots will be evaluated in numerical order. In the event that a Bidder has been identified as submitting the most advantageous tender for the maximum number of lots, that Bidder's Tender will be disregarded in relation to further lots.

## **Not the same for all lots**

Contract locations are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. IPS in Exeter, East Devon and Mid Devon**

### **Description**

IPS services delivered in Exeter, East Devon and Mid Devon.

### **Lot value (estimated)**

- £566,100 excluding VAT
- £679,320 including VAT

## **Contract locations**

- UKK43 - Devon CC

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. IPS in Torridge and North Devon**

### **Description**

IPS services delivered in Torridge and North Devon.

### **Lot value (estimated)**

- £566,100 excluding VAT
- £679,320 including VAT

## **Contract locations**

- UKK43 - Devon CC

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. IPS in Teignbridge, South Hams and West Devon**

## **Description**

IPS services delivered in Teignbridge, South Hams and West Devon.

## **Lot value (estimated)**

- £566,100 excluding VAT
- £679,320 including VAT

## **Contract locations**

- UKK43 - Devon CC

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. SEQF in Exeter, East Devon and Mid Devon**

## **Description**

SEQF services delivered in Exeter, East Devon and Mid Devon.

## **Lot value (estimated)**

- £222,600 excluding VAT
- £267,120 including VAT

## **Contract locations**

- UKK43 - Devon CC

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. SEQF in Torridge and North Devon**

### **Description**

SEQF services delivered in Torridge and North Devon.

### **Lot value (estimated)**

- £222,600 excluding VAT
- £267,120 including VAT

## **Contract locations**

- UKK43 - Devon CC

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 6. SEQF in Teignbridge, South Hams and West Devon**

### **Description**

SEQF services delivered in Teignbridge, South Hams and West Devon.

### **Lot value (estimated)**

- £222,600 excluding VAT
- £267,120 including VAT

### **Contract locations**

- UKK43 - Devon CC

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 7. Torbay IPS**

### **Description**

IPS services delivered in Torbay.

### **Lot value (estimated)**

- £684,200 excluding VAT



- £821,040 including VAT

### **Contract locations**

- UKK42 - Torbay

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 8. Torbay SEQF**

### **Description**

SEQF services delivered in Torbay.

### **Lot value (estimated)**

- £515,000 excluding VAT
- £618,000 including VAT

### **Contract locations**

- UKK42 - Torbay

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Particular suitability**

**Lot 1. IPS in Exeter, East Devon and Mid Devon**

**Lot 2. IPS in Torridge and North Devon**

**Lot 3. IPS in Teignbridge, South Hams and West Devon**

**Lot 4. SEQF in Exeter, East Devon and Mid Devon**

**Lot 5. SEQF in Torridge and North Devon**

**Lot 6. SEQF in Teignbridge, South Hams and West Devon**

**Lot 7. Torbay IPS**

**Lot 8. Torbay SEQF**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

27 October 2025, 12:00pm

### **Tender submission deadline**

3 November 2025, 12:00pm

## Submission address and any special instructions

The tender documents associated with this procurement are available for unrestricted and full direct access, free of charge, at the Authority's e-tendering portal (ProContract):

[www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk).

Tenders must be submitted electronically via [www.supplyingthesouthwest.org.uk](http://www.supplyingthesouthwest.org.uk).

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

18 December 2025

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## Award criteria

| Name    | Type    | Weighting |
|---------|---------|-----------|
| Quality | Quality | 90%       |
| Price   | Price   | 10%       |

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## Other information

## **Payment terms**

As per the tender documentation.

## **Applicable trade agreements**

- Government Procurement Agreement (GPA)

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Special regime**

Light touch

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## **Contracting authorities**

### **Devon County Council**

- Public Procurement Organisation Number: PJRC-4623-RJBH

County Hall, Topsham Road,

Exeter,

EX2 4QD

United Kingdom

Email: [procurement-mailbox@devon.gov.uk](mailto:procurement-mailbox@devon.gov.uk)

Region: UKK43 - Devon CC

Organisation type: Public authority - sub-central government

## **Torbay Council**

- Public Procurement Organisation Number: PXLG-3144-TYMJ

Town Hall

Torquay

TQ1 3DR

United Kingdom

Email: [commercial.services@torbay.gov.uk](mailto:commercial.services@torbay.gov.uk)

Region: UKK42 - Torbay

Organisation type: Public authority - sub-central government

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## **Contact organisation**

Contact Devon County Council for any enquiries.