

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/062790-2025>

Award

COPD Winter Readiness

NHS NORFOLK AND WAVENEY INTEGRATED CARE BOARD

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062790

Procurement identifier (OCID): ocds-h6vhtk-05a963 ([view related notices](#))

Published 7 October 2025, 11:13am

Scope

Reference

2025-041

Description

Chronic Obstructive Pulmonary Disease (COPD) exacerbations have a considerable impact on healthcare costs and mortality rates, with over one-fifth of patients hospitalised for a COPD exacerbation for the first time and subsequent mortality within one year of discharge. Exacerbations of COPD account for one in every eight admissions, increasing by around 13% each year and are the second largest cause of Emergency Department (ED) admissions in the UK.

COPD exacerbation's significantly rise during colder months, with approximately 50% increased hospital admissions for COPD patients in winter compared to summer months. For every degree drop in temperature below 5 °C, there is a 10.5% increase in primary care respiratory consultations and a 0.8% increase in respiratory admissions.

The cost of respiratory care for COPD across Norfolk and Waveney is estimated to increase by 11% over the next ten years. Respiratory diseases are more prevalent in

areas of social deprivation due to factors such as higher smoking rates, exposure to air pollution, and poorer housing conditions. These health inequalities lead to worse health outcomes and a widening gap between the rich and poor in respiratory disease mortality.

Early intervention and improving the treatment of people with COPD is part of ICB's Prevention Programme. This project seeks to utilise public health management data, mitigate health inequalities and improve accessibility through risk stratification and review utilisation of digital technology for patients with moderate to severe COPD, who would benefit from proactive patient identification, engagement and medicines optimisation

The project can only be delivered through to utilisation of LungHealth COPD software provided by NSHI. The software is a proven product, and carries full NHS digital accreditation (ORCHA and DTAC) and is listed on the LPP NHS Framework.

The Quality Outcomes Framework lists the prevalence of COPD in Norfolk and Waveney at 2.3%, (England average 1.9%) (QOF, 2021-22). N&W ICB serve a combined population of 24,429 Chronic Obstructive Pulmonary Disease (COPD) patients.

This project supports the N&W ICS five-year joint forward plan (N&WICS, 2025) and the development of integrated care. Four key themes: Driving integration; Prioritising prevention; Addressing inequalities; Enabling resilient communities.

The COPD Winter Readiness project is a collaborative, quality improvement programme. Implemented at an ICB level aimed at providing additional resources into primary care to accelerated timely and equitable access for patients with moderate to severe COPD to appropriate care and treatment, by deploying a digitally enabled, pathway to proactively identify, risk-stratify, and triage patients to appropriate care at the population level without additional primary care capacity requirements.

This is the second of 2 phases covering 20 Norfolk and Waveney GP Practices funded by Norfolk and Waveney ICB covering 37 practices.

Triple lock funding approval - ICB NP348 awarded on 04/08/25

Contract 1. COPD Winter Readiness

Supplier

- NSHI LIMITED

Contract value

- £250,000 excluding VAT
- £300,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

17 October 2025

Contract dates (estimated)

- 17 October 2025 to 30 September 2026
- 11 months, 15 days

Main procurement category

Services

CPV classifications

- 72000000 - IT services: consulting, software development, Internet and support
-

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - intellectual property or exclusive rights

The project can only be delivered through to utilisation of LungHealth COPD software provided by NSHI. The software is proven product, and carries full NHS digital accreditation (ORCHA and DTAC) and is listed on the LPP NHS Framework.

Supplier

NSHI LIMITED

- Companies House: 05327448
- Public Procurement Organisation Number: PHBX-6415-BZNP

33 Turbine Way

Swaffham

PE37 7XD

United Kingdom

Email: accounts@nshi.co.uk

Website: <http://nshi.co.uk>

Region: UKH17 - Breckland and South Norfolk

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. COPD Winter Readiness

Contracting authority

NHS NORFOLK AND WAVENEY INTEGRATED CARE BOARD

- NHS Organisation Data Service: QMM
- Public Procurement Organisation Number: PZYC-6286-DWHT

8th Floor, County Hall, Martineau Lane

Norwich

NR1 2DH

United Kingdom

Email: nwibc.contractsandprocurement@nhs.net

Region: UKH15 - Norwich and East Norfolk

Organisation type: Public authority - central government