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Tender

## **Tate Galleries - Staff Onsite Food Solution**

Tate

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062551

Procurement identifier (OCID): ocids-h6vhtk-056820 ([view related notices](#))

Published 6 October 2025, 2:23pm

### **Scope**

### **Description**

Until recently, Tate operated a served hot food canteen at Tate Britain and Tate Modern, serving an average of 100 meals per day at both sites, both of which have now closed. As an interim solution, Tate has invested in 2 smart fridges which enable staff to self-serve ready meals, sandwiches, salads, snacks etc from the machines which are filled 3x weekly. These smart fridges have been installed at Tate Britain and Tate Modern with a good level of take-up.

Tate is seeking a provider to build on this interim offer into a more established self-serve model across its 5 sites. We are looking for a collaborative supplier to develop an onsite food offer in multiple different staff areas, so our colleagues can enjoy a wide ranging, nutritious and affordable product range at their convenience, 7 days a week. Each site has different dimensions and considerations; we are therefore looking for a proactive and creative operator to tailor and deliver the best service model for each space without compromising access or quality of product.

These spaces need to contribute to a positive workplace culture, and we see the onsite food offer as a key element.

We particularly welcome creative and innovative proposals that take new approaches to onsite food provision that could support Tate's sustainability goals and create an

enhanced user experience for our staff.

Underpinning the food offer will be an efficient, communicative and responsive operation, led by the supplier, that will resolve issues independently and proactively, without burdening Tate's wider operations and estate.

### **Total value (estimated)**

- £0 excluding VAT
- £0 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 December 2025 to 30 November 2028
- Possible extension to 30 November 2030
- 5 years

Description of possible extension:

If the contract is performing well, then the contract extension option could be taken up.

### **Main procurement category**

Goods

### **Additional procurement category**

Services

## **CPV classifications**

- 42933000 - Vending machines
- 55000000 - Hotel, restaurant and retail trade services

## **Contract locations**

- UKD72 - Liverpool
- UKI32 - Westminster
- UKI44 - Lewisham and Southwark
- UKK3 - Cornwall and Isles of Scilly

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

24 October 2025, 11:59pm

### **Tender submission deadline**

3 November 2025, 12:00pm

## Submission address and any special instructions

<https://secure.marketdojo.com/signup>

The invite code to use is 5CD7D4D494.

If you experience any difficulty in registering or participating, contact the HelpDojo live chat or [procurement@tate.org.uk](mailto:procurement@tate.org.uk)

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

24 November 2025

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## Award criteria

Name	Description	Type	Weighting
Cost	Tenderers are required to provide a full breakdown of their schedule of costs that they propose to charge Tate in consideration of	Cost	60%

Name	Description	Type	Weighting
	<p>delivering the services outlined. You should provide this breakdown in your own format; however, you should ensure that your costings are clear and show an annual total cost per site, per year. Please also provide a full outline of your cost model which should include as a minimum:</p> <ol style="list-style-type: none"> <li>1. Your monthly management fee, broken down by site</li> <li>2. Any one-off costs for Year 1 e.g. installation, purchase, commissioning</li> <li>3. Proposals around utilising Tate's coffee beans in the space e.g. cost per cup and eventual returns to Tate</li> <li>4. How you might suggest subsidising the cost of items within the offering and typical annual subsidy amounts</li> <li>5. Any other additional costs. You should submit a total fixed cost for the first 3 years of the contract based on your anticipated cost base and any inflationary factors and provide an inflationary factor to act as the basis for any price negotiation or variation in Years 4 and 5 if taken up.</li> </ol>		

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Quality		Quality	40%

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## **Other information**

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

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## **Documents**

### **Associated tender documents**

[Sourcing-Dojo-Participants-Process-Guide.pdf](#)

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[Sourcing-Dojo-Participants-Flow-Chart.pdf](#)

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## Contracting authority

### Tate

- Public Procurement Organisation Number: PVXL-7942-GJXJ

Tate, Millbank

London

SW1P 4RG

United Kingdom

Email: [procurement@tate.org.uk](mailto:procurement@tate.org.uk)

Region: UKI32 - Westminster

Organisation type: Public authority - central government