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Tender

HDC-1463 COMPETITIVE FLEXIBLE TENDER PROCESS FOR COLLECTIONS, CLEANSING AND GROUNDS MAINTENANCE SERVICES CONTRACT (ENVIRONMENTAL SERVICES CONTRACT) HARBOROUGH DISTRICT COUNCIL

Harborough District Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062335

Procurement identifier (OCID): ocds-h6vhtk-05687a ([view related notices](#))

Published 3 October 2025, 6:13pm

Scope

Reference

DN793051

Description

Harborough District Council ("the Council" or "the Authority") is inviting tenders for a single Supplier to be contracted for all recyclables and waste collection services, street cleansing services, and grounds maintenance services, across Harborough District. The contract must start on 1st April 2027; it is therefore envisaged this contract shall be awarded and mobilisation will start in October 2026.

The competitive flexible process is made up of four stages including:

Stage One - PSQ

Stage Two - Invitation to Submit Initial Tender (ISIT)

Stage Three - Post ISIT Dialogue and Negotiations

Stage Four - Invitation to Submit Final Tender (ISFT)

The deadline for submissions to Stage One - PSQ is 12 noon 31st October 2025.

Total value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2027 to 31 March 2034
- Possible extension to 31 March 2041
- 14 years

Description of possible extension:

Subject to contract performance during initial contract term.

Main procurement category

Services

CPV classifications

- 90000000 - Sewage, refuse, cleaning and environmental services

Contract locations

- UKF22 - Leicestershire CC and Rutland

Justification for not using lots

Harborough District Council conducted extensive market engagement in March 2025, in which suppliers provided feedback on the proposed tendering model. Suppliers advised the opportunity would be most attractive as a single lot rather than dividing services into their specialisms. The Council considered the feedback provided and in the interest of attracting as much competition as possible for this tender, it was decided a single lot would be used.

Submission

Enquiry deadline

24 October 2025, 12:00pm

Submission type

Tenders

Tender submission deadline

31 October 2025, 12:00pm

Submission address and any special instructions

<https://procontract.due-north.com/Advert?advertId=34b7cc62-79a0-f011-813a-005056b64545&p=527b4bbd-5c58-e511-80ef-000c29c9ba21>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

1 October 2026

Award criteria

Name	Description	Type
Stage One - PSQ	Pass / Fail Selection Questionnaire Scored Provider Selection Questionnaire	Quality
Stages Two and Four Quality	Quality - 60%	Quality
Stages Two and Four Price	Price - 35%	Price
Stages Two and Four - Social Value	5%	Quality

Weighting description

Stage One - PSQ

Pass / Fail Selection Questionnaire

Scored Provider Selection Questionnaire

Stage Two - ISIT

Quality - 60%

Price - 35%

Social Value - 5%

Stage Four - ISFT

Quality - 60%

Price - 35%

Social Value - 5%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

A Competitive Flexible Tender is defined as a procurement where any Supplier who feels they meet the requirements in the specification can submit a bid to the first stage of the process.

It is a multistage process which will include prequalification requirements, quality testing, and negotiation stages.

- This tender process will be formed of 4 stages:

1. Stage One - Supplier Suitability

- FOR THIS STAGE SUPPLIERS WILL BE REQUIRED TO SUBMIT DOCUMENT 2A - STAGE ONE PSQ RESPONSE ONLY.

2. Stage Two - ISIT (Invitation to Submit Initial Tender)

- a. Initial Dialogue and Negotiations

- b. Quality Assessment of ISIT

- c. Initial Commercial Assessment - including Price and Social Value

3. Stage Three - Post ISIT Dialogue and Negotiations

4. Stage Four - ISFT (Invitation to Submit Final Tender)

- a. Quality Assessment of ISFT

- b. Commercial Assessment - including Price and Social Value

Documents

Associated tender documents

<https://www.eastmidstenders.org/>

ProContract portal link:

<https://procontract.due-north.com/Advert?advertId=34b7cc62-79a0-f011-813a-005056b64545&p=527b4bbd-5c58-e511-80ef-000c29c9ba21>

Contracting authority

Harborough District Council

- Public Procurement Organisation Number: PBLJ-6498-DTJQ

The Symington Building, Adam and Eve Street

Market Harborough

LE16 7AG

United Kingdom

Email: wellandprocurement@melton.gov.uk

Region: UKF22 - Leicestershire CC and Rutland

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Welland Procurement

Summary of their role in this procurement: Buyer

- Public Procurement Organisation Number: PVMQ-1845-NYPP

Parkside

Melton Mowbray

LE13 1GH

United Kingdom

Email: wellandprocurement@melton.gov.uk

Region: UKF22 - Leicestershire CC and Rutland

Contact organisation

Contact Welland Procurement for any enquiries.