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Planning

SECamb - Ambulance Make Ready

South East Coast Ambulance Service NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062330

Procurement identifier (OCID): ocids-h6vhtk-051db4

Published 3 October 2025, 5:43pm

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Scope

Reference

C336432

Description

The purpose of this contract is to provide comprehensive make ready and transportation services for the Trust, involving vehicle preparation and cleaning service for Ambulances including monitoring and re-stocking medical equipment/consumables.

This service must ensure that all service vehicles within the scope of the specification are cleaned and equipped to the required standards, and within the agreed timescales/frequency.

Also providing C1 classified drivers to deliver transport solutions between Trust sites and service garages, to meet operational support requirements in an efficient manner ensuring

adherence to safe and efficient delivery of services, supporting the roles of Fleet Maintenance, Operations and Make Ready.

Deviations from the specification may result in compromised delivery of the front-line service and therefore directly impact on patient care.

The Trust is holding a pre-market engagement event where potential bidders will have the chance to comment on the draft specification and spend some time watching the make ready process at one of our centres.

The Trust wishes to extend the use of any resulting contract to Southern Ambulance Services Collaboration ("SASC") members. These Trusts shall contract directly with the successful Provider using the SBS Order Form.

For further information on SASC please visit:

<https://www.londonambulance.nhs.uk/2024/05/22/the-southern-ambulance-services-collaboration/>

The Trust has adopted the electronic Tendering portal 'Atamis' ("e-Tendering Portal") for all of its tender activity, the System can be found at <https://health-family.force.com/s/Welcome>.

Total value (estimated)

- £59,380,580 excluding VAT
- £71,256,695 including VAT

Above the relevant threshold

Contract dates (estimated)

- 2 August 2026 to 1 August 2029
- Possible extension to 1 August 2033
- 7 years

Main procurement category

Services

CPV classifications

- 90917000 - Cleaning services of transport equipment
- 90910000 - Cleaning services

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

30 October 2025

Engagement process description

The Trust is holding a pre-market engagement event on Friday 7th November 2025 (10am – 12.30pm), at their Banstead Make Ready Centre, SM7 2AS, where potential bidders will have the chance to comment on the draft specification and spend some time watching the make ready process.

Interested parties will need to respond through the messaging service on the Atamis eTendering Portal - Project Reference C336432. The Atamis System can be found at:

<https://health-family.force.com/s/Welcome>.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

18 December 2025

Contracting authority

South East Coast Ambulance Service NHS Foundation Trust

- Public Procurement Organisation Number: PGNR-3396-MRLQ

Nexus House, Gatwick Road

Crawley

RH10 9BG

United Kingdom

Contact name: Karen Clark

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Website: <https://www.secamb.nhs.uk/>

Region: UKJ28 - West Sussex (North East)

Organisation type: Public authority - central government