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Contract

## **NCC1705 Lead Generation for Inward Investment**

Northumberland County Council

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062188

Procurement identifier (OCID): ocds-h6vhtk-059009 ([view related notices](#))

Published 3 October 2025, 2:24pm

### **Scope**

### **Reference**

NCC1705

### **Description**

Business Northumberland is seeking consultants to create a programme of targeted meetings to engage with key decision makers from businesses across the 5 key sectors identified that may be considering investing into the UK.

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## **Contract 1. NCC1705 Lead Generation for Inward Investment**

### **Supplier**

- GATELEY PLC

### **Contract value**

- £40,000 excluding VAT
- £48,000 including VAT

Below the relevant threshold

### **Date signed**

3 October 2025

### **Contract dates**

- 6 October 2025 to 31 July 2026
- 9 months, 26 days

### **Main procurement category**

Services

### **CPV classifications**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

## Contract locations

- UKC21 - Northumberland
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## Procedure

### Procedure type

Below threshold - open competition

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## Supplier

### GATELEY PLC

- Companies House: 09310187
- Public Procurement Organisation Number: PMWT-5385-GRDW

One Eleven Edmund Street

Birmingham

B3 2HJ

United Kingdom

Email: [tenders@gateleyplc.com](mailto:tenders@gateleyplc.com)

Website: <https://gateleyplc.com/>

Region: UKG31 - Birmingham

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. NCC1705 Lead Generation for Inward Investment

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## **Contracting authority**

### **Northumberland County Council**

- Public Procurement Organisation Number: PJJX-1133-JRGV

County Hall

Morpeth

NE61 2EF

United Kingdom

Contact name: Graeme Hayes

Email: [graeme.hayes@northumberland.gov.uk](mailto:graeme.hayes@northumberland.gov.uk)

Website: <http://www.northumberland.gov.uk>

Region: UKC21 - Northumberland

Organisation type: Public authority - sub-central government