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Tender

Provision of Primary Medical Services (General Practice) under Alternative Provider Medical Services (APMS) for Lot 1 Isleworth Practice and Lot 2 Cassidy Medical Centre for NHS North West London Integrated Care Board

NHS North West London Integrated Care Board

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-062149

Procurement identifier (OCID): ocds-h6vhtk-05a7e6

Published 3 October 2025, 1:22pm

Scope

Description

This procurement will identify a Bidder or Bidders who will provide medical services (general practice) under APMS contract arrangements at Isleworth Practice and Cassidy Medical Centre for NHS North West London Integrated Care Board.

This procurement is divided into two (2) Lots:

- Lot 1 - Isleworth Practice
- Lot 2 - Cassidy Medical Centre

Full details of the Authority's requirements are set out in the Invitation to Tender documents.

This procurement is being undertaken in accordance with The Health Care Services (Provider Selection Regime) Regulations 2023 Regulation 11, with the intention of awarding a contract following the Competitive Process.

To register your interest, please follow the link below and search for the project reference/name:

<https://health-family.force.com/s/Welcome>

Project Reference: C392527

Project Name: APMS GP Contracts for Lot 1 Isleworth Practice and Lot 2 Cassidy Medical Centre.

Total value (estimated)

- £51,021,000 excluding VAT
- £51,021,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 July 2026 to 30 June 2031
- Possible extension to 30 June 2041
- 15 years

Description of possible extension:

The Contract may be extended by up to 10 years in 5 year terms subject to the sole discretion of the Relevant Authority.

Main procurement category

Services

CPV classifications

- 85121100 - General-practitioner services

Lot constraints

Maximum number of lots a supplier can bid for: 1

Maximum number of lots a supplier can be awarded: 1

Lot 1. Isleworth Practice

Description

Isleworth Practice E85744 is an Alternative Provider Medical Services (APMS) practice with a registered raw list size of 9.835 as of 1 August 2025.

The practice was inspected by the Care Quality Commission on 11 January 2023 and rated Good overall and in all domains.

The practice has an open list.

Isleworth Practice is a core member of Brentworth Primary Care Network (PCN).

Isleworth Practice is located at 146 Twickenham Road, Isleworth, Middlesex, TW7 7DJ. The current premises, owned by the London Borough of Hounslow is under a sub-lease agreement with NHS Property Services. The head lease expiry date on the current lease is 31/12/2030. The premises are statutorily and contractually compliant. The expectation is that the successfully appointed APMS Contractor will take over the under-lease and continue to utilise the premises.

The maximum affordability threshold for the initial 5-year term is £8,040,000.00.

Lot value (estimated)

- £24,120,000 excluding VAT
- £24,120,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Cassidy Medical Centre

Description

Cassidy Medical Centre E85025 is an Alternative Provider Medical Services (APMS) practice with a registered raw list size of 11,792 as of 1 August 2025.

The practice was inspected by the Care Quality Commission on 22 July 2022 and rated Good overall.

The practice has an open list.

Cassidy Medical Centre is a core member practice of South Fulham Primary Care Network (PCN) and is located within the Walham Green Ward.

Cassidy Medical Centre is located at 651a Fulham Road, London, SW6 5PX. NHS Property Services hold the head lease for the premises. The current under-lease with the existing GP practice is a Tenancy at Will (TAW). The premises footprint consists of the original GP practice area and an additional area approved in 2022 (previously void space - a business case was completed and agreed by Hammersmith and Fulham CCG). NHS NW London has notified NHS Property Services that when their head lease ends in June 2026, it does not wish NHS Property Services to continue in that function. A new lease is being developed for the current practice to hold a direct lease with the new owners, Newcore, who recently acquired the property from Assura. There will be provision in the lease for this to be transferred to the successfully appointed APMS contractor.

The maximum affordability threshold for the initial 5-year term is £8,967,000.00.

Lot value (estimated)

- £26,901,000 excluding VAT
- £26,901,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Isleworth Practice

Lot 2. Cassidy Medical Centre

Selection criteria as stated in the procurement documents. The Provider Selection Regime key criteria, and basis selection criteria are to be used to evaluate responses.

Technical ability conditions of participation

Lot 1. Isleworth Practice

Lot 2. Cassidy Medical Centre

Selection criteria as stated in the procurement documents. The Provider Selection Regime key criteria, and basis selection criteria are to be used to evaluate responses.

Particular suitability

Lot 1. Isleworth Practice

Lot 2. Cassidy Medical Centre

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

17 October 2025, 12:00pm

Tender submission deadline

4 November 2025, 12:00pm

Submission address and any special instructions

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Project Reference: C392527

Project Name: APMS GP Contracts for Lot 1 Isleworth Practice and Lot 2 Cassidy Medical Centre.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

9 March 2026

Award criteria

Name	Description	Type	Weighting
Quality & Technical	As per the ITT documentation	Quality	100.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

Due to tight project timelines and urgent procurement requirements, it was not feasible to conduct preliminary market engagement without impacting the overall schedule.

Contracting authority

NHS North West London Integrated Care Board

- Public Procurement Organisation Number: PNBL-2185-DWXM

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London

NW1 5JD

United Kingdom

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Region: UKI32 - Westminster

Organisation type: Public authority - central government

