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Tender

Care Home Services (Older People) (new developments) Framework

Cornwall Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-061445

Procurement identifier (OCID): ocds-h6vhtk-050d39 ([view related notices](#))

Published 1 October 2025, 4:03pm

Scope

Reference

DN770144

Description

This procurement is for an open framework for the delivery of residential and nursing care services in new care home accommodation with care and nursing provided in a care home setting.

In 2023, the Council published its Supported and Specialist Housing Strategy, Cornwall Supported & Specialist Housing Strategy 2023-2050 which sets out the future demand for services. This procurement tender exercise is for the care services for new care home schemes in strategic locations across Cornwall to meet the demand set out in the Specialist and Supported Housing Strategy and Market Position Statement. The Authority is inviting tenders from suitably experienced and qualified providers of regulated care home services who will bring forward new care home accommodation to be appointed to the open framework.

The NHS Cornwall and the Isles of Scilly Integrated Care Board shall be entitled to access any care services ordered under this Framework.

Please refer to the tender documents for further details.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £7,400,000,000 excluding VAT
- £7,400,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 May 2026 to 31 October 2027
- Possible extension to 30 April 2029
- 3 years

Description of possible extension:

Please refer to the Tender Documents for further information.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKK30 - Cornwall and Isles of Scilly

Framework

Open framework scheme end date (estimated)

30 April 2034

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

The Framework will be an Open Framework in accordance with section 49 of the Act.

The Authority is unable to give any guarantee as to the value of spend to be delivered through the Framework. However, the estimated aggregated total value of call-off

contracts to be awarded over the maximum eight (8) year period of this Open Framework is £7,400,000,000.

Suppliers should note that this is the anticipated spend on the Services across the Care Home Development Framework (Ref: DN754240) and this Framework. The Authority will use both the Care Home Development Framework (Ref: DN754240) and this Framework to procure the Services and the spend on the Services under each framework will be determined by the market position as the framework progresses.

Appointment to the Framework will be for an initial term of eighteen (18) months with the Authority having absolute discretion to extend the initial term by a further period up to the date immediately preceding the third (3rd) anniversary of the commencement of the Framework. Each Successive Framework will be for a period of eighteen (18) months with the Authority having absolute discretion to extend the Successive Framework term by a further period of eighteen (18) months provided always that the maximum term of the Open Framework will not exceed eight (8) years from the commencement of the original Framework.

The Authority will re-open the Framework within the first three (3) years to admit more Suppliers to the Framework. The Authority may, at its sole discretion, re-open the Framework at various intervals during the term where evidence provided from market engagement and/or call-off contracts demonstrates that it is likely that there will not be sufficient market capacity and ability to meet the demand for the build programme set out in the Supported and Specialist Housing Strategy and the associated Market Position Statement.

There will be no limit on the number of Suppliers that may be appointed to the Framework. The Authority may appoint new Suppliers to the Successive Framework by re-opening the Framework in accordance with section 49 of the Act. Suppliers should refer to the applicable procurement documents published in relation to any Successive Framework for further details of the re-appointment process.

In the event that only one (1) Supplier bids for the Framework, the Authority reserves the right to carry out a separate value for money assessment, and at its absolute discretion, to decide to cancel the Procurement.

Please refer to the tender documents for further details.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Please refer to the Tender Documents for further details of the Conditions of Participation

Technical ability conditions of participation

Please refer to the Tender Documents for further details of the Conditions of Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

6 January 2026, 5:00pm

Tender submission deadline

15 January 2026, 12:00pm

Submission address and any special instructions

<https://procontract.due-north.com/Advert?advertId=e4fcb4fa-1a16-f011-8136-005056b64545&p=696a9836-1895-e511-8105-000c29c9ba21>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

27 February 2026

Award criteria

Name	Description	Type	Weighting
Quality	Please refer to the Tender Documents for further information.	Quality	50.00%
Price	Please refer to the Tender Documents for further information.	Price	35.00%

Name	Description	Type	Weighting
Social Value	Please refer to the Tender Documents for further information.	Quality	15.00%

Other information

Payment terms

Please refer to the Tender Documents and contractual documentation for further details.

Description of risks to contract performance

Please refer to the Tender Documents and contractual documentation for further details.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Contracting authority

Cornwall Council

- Public Procurement Organisation Number: PYRH-9827-DWLP

County Hall

Truro

TR1 3AY

United Kingdom

Contact name: Mr Jeff Goostrey

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Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government