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Contract

Assisted Conception

NHS SURREY HEARTLANDS INTEGRATED CARE BOARD

F03: Contract award notice

Notice identifier: 2025/S 000-061424

Procurement identifier (OCID): ocds-h6vhtk-05a61d

Published 1 October 2025, 3:28pm

Section I: Contracting authority

I.1) Name and addresses

NHS SURREY HEARTLANDS INTEGRATED CARE BOARD

Dukes Court, Duke Street

Woking

GU215BH

Contact

Maggie Czapiewska

Email

maggie.czapiewska1@nhs.net

Country

United Kingdom

Region code

UKJ2 - Surrey, East and West Sussex

NHS Organisation Data Service

QXU

Internet address(es)

Main address

<https://www.surreyheartlands.org/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Assisted Conception

Reference number

Assisted Conception - April 24 - Care Fertility QXU Independent

II.1.2) Main CPV code

- 85111310 - In vitro fertilisation services

II.1.3) Type of contract

Services

II.1.4) Short description

This provider offers assisted conception services covering Intra-Uterine Insemination (IUI), In Vitro Fertilisation (IVF) and Intra-Cytoplasmic Sperm Injection (ICSI).

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,503,842

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ25 - West Surrey

II.2.4) Description of the procurement

Care Fertility Woking Limited offers assisted conception services covering Intra-Uterine Insemination (IUI), In Vitro Fertilisation (IVF) and Intra-Cytoplasmic Sperm Injection (ICSI).

NHS Surrey Heartlands ICB has awarded the contract to Care Fertility Woking Limited under Direct Award C.

The approximate lifetime value of the contract will be £1,503,842 over the 2 year term, from 1st April 2024 until 31st March 2026.

II.2.5) Award criteria

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) contract award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act 2023 do not apply to this award.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 March 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Care Fertility Woking Limited

5 Hill View Rd

Woking

GU22 7HW

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

NHS Organisation Data Service

DXC10

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,503,842

Section VI. Complementary information

VI.3) Additional information

This contract is awarded via Direct Award Process C, in accordance with The Health Care Services (Provider Selection Regime) Regulations 2023 (PSR).

The authority confirms the provider delivered the prior contract to a consistently high standard and no material changes have been made in the renewed contracting arrangement.

Against the Provider Selection Regime (PSR) Key Criteria, Care Fertility Woking Ltd has demonstrated expertise and is anticipated to continue doing so. Evidence of current service delivery against the PSR Key Criteria and the breakdown of Key Criteria weighting in relation to this service for the purposes of awarding a contract under Direct Award C is detailed below:

Quality & Innovation (25%)

Quality

- The provider has consistently delivered high clinical outcomes, including success rates for IVF and ICSI that meet or exceed national benchmarks.
- Most recent CQC ratings in 2023 and internal audits confirm safe, effective, and patient-centred care.
- Patient feedback and satisfaction scores are high, especially regarding emotional support from staff, communication and continuity of care.

Innovation

- The provider uses cutting-edge techniques such as time-lapse embryo imaging and AI-based embryo selection.
- They participate in clinical trials and research, contributing to national fertility knowledge.
- Patient experience is enhanced through digital platforms, personalised treatment plans, and treatment companion app Salve.

Integration, Collaboration & Sustainability (20%)

- The provider works closely with local Trusts, primary care, gynaecology, and mental health services, ensuring seamless referral pathways.
- There is data-sharing and interoperability with NHS systems, supporting continuity and safeguarding.
- The service contributes to the local fertility strategy and aligns with ICS priorities.

Improving access, reducing health inequalities and facilitating choice (20%)

- The provider offers equitable access, including support for LGBTQ+ families, single parents, and those requiring donor gametes.
- Clinics are located within reasonable travel distance or offer virtual consultations for initial assessments.
- Waiting times are within NHS targets, and the provider has capacity to meet demand without delays.
- The provider holds virtual events and webinars for patients to support education and understanding of the services

Value (25%)

- The service operates on an activity-based pricing, ensuring cost-effectiveness.
- The provider offers bundled pricing for multi-cycle treatments and has demonstrated efficiency in resource use.
- The provider has a strong record on staff retention and satisfaction, reducing turnover and improving continuity of care.

Social Value (10%)

- The provider employs local clinical and administrative staff, contributing to job creation.
- They partner with local suppliers for medical consumables and support services, aligning with NHS anchor institution principles.
- The clinic has implemented green initiatives, such as:
 - o Low-energy lab equipment
 - o Digital patient records to reduce paper use
- They are aligned with the NHS Net Zero Supplier Roadmap, meeting 2025 carbon reduction milestones.
- Partnering with Nature's SAFE to support the development of their biobank through a £5,000 donation and by repurposing a state-of-the-art Geri® time-lapse incubator for their groundbreaking work.

Governance and Decision-Making Approval:

NHS Surrey Heartlands ICB Commissioning, Contracting & Commercial (CCC) Committee

Executive Board

Conflicts of Interest:

No conflicts of interest were identified.

Standstill Period and Regulatory Context:

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contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act 2023 do not apply to this award.

Written representations should be sent to robert.kitt1@nhs.net

VI.4) Procedures for review

VI.4.1) Review body

NHS Surrey Heartlands ICB

Woking

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

NHSE

Skipton House, 80 London Road

London

SE1 6LH

Country

United Kingdom